



**QUARTERLY REPORT**

**MANAGEMENT'S DISCUSSION AND ANALYSIS  
OF RESULTS OF  
OPERATIONS AND FINANCIAL CONDITION**

**CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED IN CANADIAN DOLLARS)**

**FOR THE SIX MONTHS ENDED  
JUNE 30, 2022**

**DATED: AUGUST 3, 2022**

## **TABLE OF CONTENTS**

<b>PRESIDENT’S MESSAGE .....</b>	<b>1</b>
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### **PART I**

Basis of Presentation... ..	3
Forward-Looking Disclaimer .....	3
Overview of the Business .....	4
Business Environment and Outlook .....	4
Development Pipeline and Acquisitions/Dispositions.....	5
Summary of Selected Year to Date Information. ....	7

### **PART II**

Strategy.....	8
Environmental, Social and Governance .....	8
Key Performance Drivers and Indicators .....	10
Property and Corporate Financial Performance 2022 and 2021.....	12
Leasing and Occupancy.....	18

### **PART III**

Operating Liquidity and Working Capital.....	20
Capital Resources, Equity and Debt Activities.....	22
Commitments and Contingent Liabilities.....	28

### **PART IV**

Summary of Selected Quarterly Information .....	29
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### **PART V**

Risks and Uncertainties .....	30
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### **PART VI**

Related Party Transactions .....	32
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### **PART VII**

Disclosure Controls and Procedures and Internal Controls over Financial Reporting .....	34
Critical Accounting Policies.....	34
Future Accounting Policy Changes .....	35
Explanation of Non-GAAP Measures .....	35
Additional Information.....	36
Properties of the Trust .....	36

<b>CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS .....</b>	<b>37</b>
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### PRESIDENT'S MESSAGE

Fellow Unitholders:

Headlines are once again warning of macro-economic headwinds for the REIT sector largely due to increasing interest rates and related concerns of tightening liquidity and cap rate expansion. Unit prices of Canadian REITs have declined to reflect these concerns, which further fuels concern about the industry's access to capital. However, demand from national essential-needs retailers remains very strong, and that demand continues to have a very positive influence on Plaza. As we have done many times since the beginning of the pandemic, we wish to remind our unitholders of the resilience of our business model. In addition, we wish to discuss our well-conceived and conservative debt structure and why we are confident that short- and medium-term interest rate movement will have less of an impact on our business than the market is pricing in.

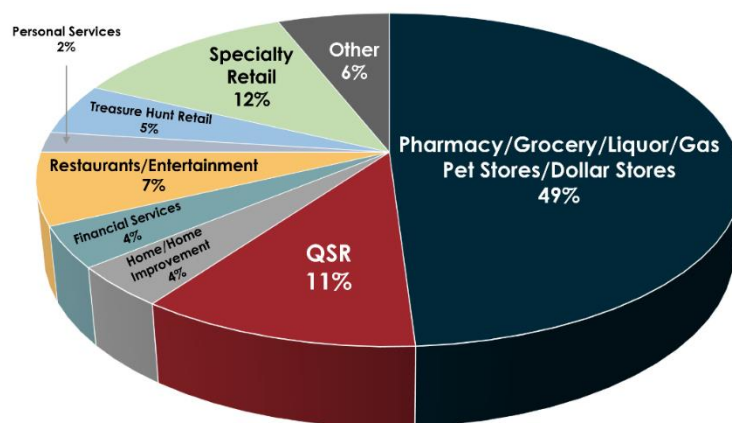
Plaza's foundation is that we develop, redevelop and own one-of-a-kind retail properties in the best locations within sustainable markets so as to attract and retain Canada's best essential needs and value retailers. Plaza's success and growth through the pandemic demonstrates the strength of our business model and reminds us to remain vigilant and disciplined when we evaluate new projects.

The strength and resiliency of our portfolio was once again demonstrated in the second quarter where we completed 192,000 square feet of renewals of existing tenants. While renewals are testament to the sustainability of our existing portfolio, backfilling our existing vacancies has a material positive impact on the traffic at our centres and on our same-property NOI. In the quarter, we leased 63,000 square feet of vacant space, representing approximately 20% of our vacant inventory. Finally, we made good progress in the lease-up of our development and redevelopment projects with the leasing of 54,000 square feet of new space.

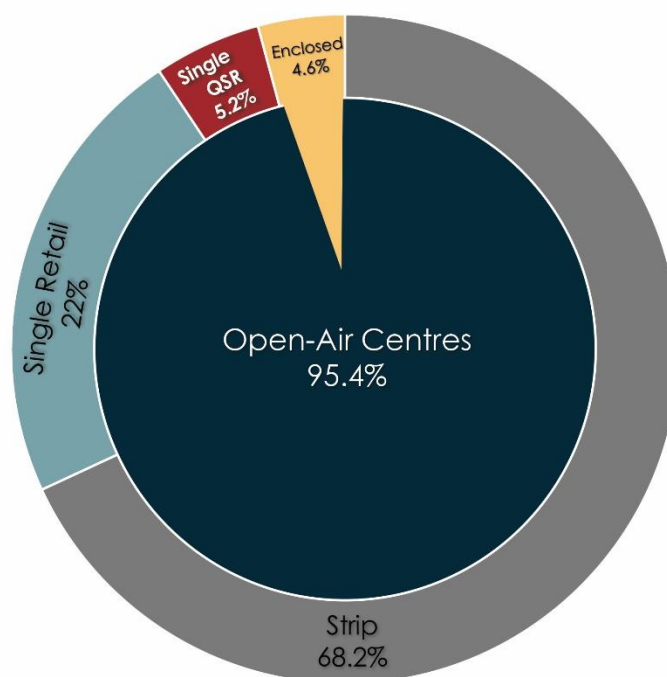
During the quarter, we closed on a parcel of development land in Nova Scotia and went firm on parcels in New Brunswick and Ontario, all three of which will be newly-developed essential-needs projects anchored by national grocers, comprising of approximately 147,000 square feet of GLA (at Plaza's interest). Demand from our largest retailer clients remains strong and we look forward to continuing to develop new locations for them in the coming quarters.

Plaza has always utilized a conservative debt management strategy. The vast majority of our debt is secured, fixed-rate conventional first mortgages. We continually made the decision to lock in fixed rates for long terms, even if that meant a marginal increase in interest costs. We also made the conscious decision to create a balanced debt maturity ladder that minimizes our exposure to short- and medium-term interest rate swings, such as the one we are currently experiencing. Finally, we have limited our exposure to unsecured debt and floating interest rates. As a result, our

REVENUE BY RETAIL CATEGORY (based on base rents)



MIX BY PROPERTY TYPE (based on NOI)



## Plaza Retail REIT

upcoming mortgage maturities are expected to be renewed at interest rates similar to the expiring rates for the balance of the year and for 2023.

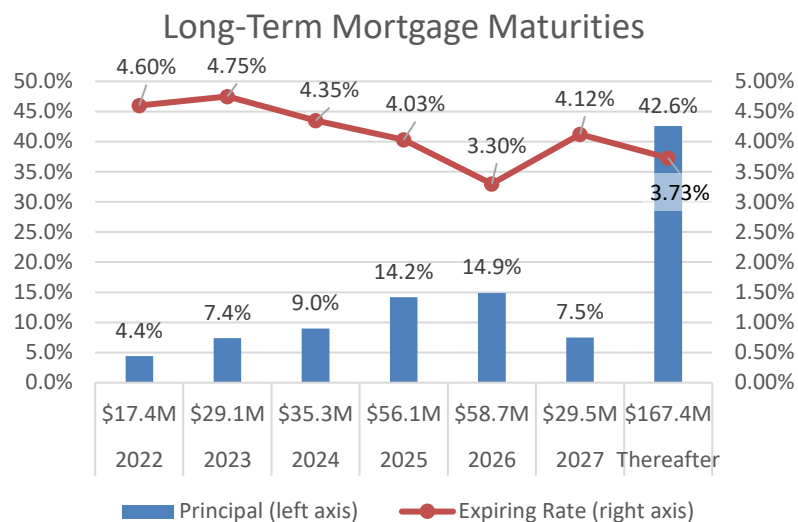
We remain as confident as ever in our business and our ability to navigate through the current macro-economic headwinds. We are delivering solid growth and look forward to sharing our success with you.

Thank you for your ongoing commitment and support.

Sincerely,



Michael Zakuta  
President and CEO



## **PART I**

### **BASIS OF PRESENTATION**

Financial information included in this Management's Discussion and Analysis ("MD&A") includes material information up to August 3, 2022. The financial statements to which this MD&A relates were prepared in accordance with International Accounting Standard ("IAS") 34, Interim Financial Reporting, as issued by the International Accounting Standards Board ("IASB").

This MD&A has been reviewed and approved by management of Plaza Retail REIT (hereinafter referred to as "Plaza" or the "Trust") and the Board of Trustees (the "Board").

In this MD&A, Plaza reports non-GAAP financial measures, including: funds from operations ("FFO"); adjusted funds from operations ("AFFO"); earnings before interest, taxes, depreciation and amortization ("EBITDA"); same-asset net property operating income ("same-asset NOI"); and net property operating income ("NOI"). These measures are widely used in the Canadian real estate industry. Plaza believes these financial measures provide useful information to both management and investors in measuring the financial performance and financial condition of Plaza. These financial measures do not have any standardized definitions prescribed by IFRS and may not be comparable to similar titled measures reported by other entities. Refer to Part VII of this MD&A under the heading "Explanation of Non-GAAP Measures", for definitions of these financial measures.

### **FORWARD-LOOKING DISCLAIMER**

This MD&A should be read in conjunction with the Trust's Condensed Interim Consolidated Financial Statements and the notes thereto for the three and six months ended June 30, 2022 and 2021, along with the MD&A of the Trust for the year ended December 31, 2021. Historical results, including trends which might appear, should not be taken as indicative of future operations or results.

Certain information in this MD&A contains forward-looking statements, based on the Trust's estimates and assumptions, which are subject to numerous known and unknown risks and uncertainties, including those described under the heading "Risks and Uncertainties" in Part V of this MD&A and under the heading "Risk Factors" in the Trust's Annual Information Form ("AIF") for the year ended December 31, 2021. This may cause the actual results, performance and achievements of the Trust to differ materially from future results, performance or achievements expressed or implied by such forward-looking statements. Without limiting the foregoing, the words "believe", "expect", "continue", "anticipate", "could", "may", "intend", "will", "estimate", "goal", "strive", "planning" or "planned" and variations of such words and similar expressions identify forward-looking statements. Forward-looking statements (which involve significant risks and uncertainties and should not be read as guarantees of future performance or results) include, but are not limited to, statements related to distributions, development activities, leasing expectations, financing and the availability of financing sources. Factors that could cause actual results, performance or achievements to differ from those expressed or implied by forward-looking statements include, but are not limited to: changes in economic, retail, capital market, or debt market conditions, including recessions and changes in interest rates and the rate of inflation; competitive real estate conditions; Plaza's ability to lease or re-lease space at current or anticipated rents; changes in operating costs; the availability of development and redevelopment opportunities for growth; demographic changes, including shifting consumer preferences, and changes in consumer behaviours which may result in a decrease in demand for physical space by retail tenants; tenant insolvencies or bankruptcies; and government regulations. This is not an exhaustive list of the factors that may affect Plaza's forward-looking statements. Other risks and uncertainties not presently known to Plaza, including any unforeseen impacts from new or renewed pandemic conditions, could also cause actual results or events to differ materially from those expressed in forward-looking statements. Management believes that the expectations reflected in its forward-looking statements are based upon reasonable assumptions, however, management can give no assurance that actual results, performance or achievements will be consistent with these forward-looking statements.

These forward-looking statements are made as of August 3, 2022 and Plaza assumes no obligation to update or revise them to reflect new events or circumstances, except as required by applicable law.

**OVERVIEW OF THE BUSINESS**

Headquartered in Fredericton, New Brunswick, Plaza is an unincorporated “open-ended” real estate investment trust (a “REIT”) established pursuant to its declaration of trust dated as of November 1, 2013 and amended as of March 26, 2020 (the “Declaration of Trust”). Plaza is the successor to Plazacorp Retail Properties Ltd. (“Plazacorp”), which began operations in 1999. Plaza trades on the Toronto Stock Exchange (“TSX”) under the symbol “PLZ.UN”.

Plaza is a developer, owner and manager of retail real estate located primarily in Ontario, Quebec and Atlantic Canada. It has more than a twenty-year history of accretive acquisitions, redevelopments and developments which have added high-quality real estate to Plaza’s portfolio and contributed to growth in net asset value (“NAV”) and FFO per unit. Some of the key attributes of Plaza’s business model are:

- Plaza conducts its business in a manner to maximize NAV and FFO growth per unit and, accordingly, unitholder value;
- Plaza’s entrepreneurial abilities allow it to adapt to changing market conditions;
- Plaza has developed strong relationships with leading retailers;
- Plaza’s business is driven by value-add opportunities to develop and redevelop, for its own account, unenclosed retail real estate throughout Canada;
- Plaza strives to minimize the amount of short-term debt that it obtains, thereby locking in returns and minimizing financing risk;
- Plaza has a competitive advantage as a developer in Atlantic Canada and Quebec; and
- Plaza is fully internalized and able to develop, redevelop, lease, manage and finance retail properties in-house.

**Summary of Properties**

The Trust’s portfolio at June 30, 2022 includes interests in 253 properties totaling approximately 8.8 million square feet (which are predominantly occupied by national tenants) and additional lands held for development. These include properties indirectly held by Plaza through its subsidiaries and through joint arrangements.

	<b>Number of Properties June 30, 2022<sup>(1)</sup></b>	<b>Gross Leasable Area (sq. ft.) June 30, 2022<sup>(1) (2)</sup></b>	<b>Number of Properties December 31, 2021<sup>(1)</sup></b>	<b>Gross Leasable Area (sq. ft.) December 31, 2021<sup>(1) (2)</sup></b>
Alberta	2	34,238	2	34,238
Manitoba	1	17,018	1	17,018
Newfoundland and Labrador	12	806,274	12	806,274
New Brunswick	52	1,928,739	52	1,929,422
Nova Scotia	33	1,229,926	33	1,227,068
Ontario	55	1,872,130	58	1,854,765
Prince Edward Island	11	600,281	11	595,281
Quebec	87	2,325,270	88	2,247,899
<b>Total</b>	<b>253</b>	<b>8,813,876</b>	<b>257</b>	<b>8,711,965</b>

(1) Includes properties under development and non-consolidated investments.

(2) At 100%, regardless of the Trust’s ownership interest in the properties.

**BUSINESS ENVIRONMENT AND OUTLOOK**

Plaza’s entrepreneurial culture and adaptability, combined with its strong fully-internalized platform, has allowed Plaza to grow and take advantage of opportunities in the marketplace. Plaza has always been dedicated to growing the business through value-add developments and redevelopments as well as opportunistic acquisitions. Its properties are primarily leased to national retailers, with a focus on retailers in the essential needs, value and convenience market segments – segments that generally tend to withstand, and potentially outperform, broader economic conditions and are more e-commerce resilient. Plaza’s leasing efforts over the years have produced a portfolio that is dominated by national retailers, providing stable cash flow.

Recent increases in Government of Canada bond yields and interest rates, and concerns of macro-economic headwinds, have impacted the REIT sector, including Plaza’s unit price. Our conservative debt management philosophy, where we have maintained a very well-balanced debt maturity ladder, locked-in rates for longer terms, generally used small individual debt issuances and limited our exposure to the unsecured debt market, will continue to serve us well and will help mitigate the impact of rising interest rates. Please see the discussion under Risks and Uncertainties in Part V for additional details.

**DEVELOPMENT PIPELINE AND ACQUISITIONS/DISPOSITIONS**
**Development Pipeline**

Plaza currently owns an interest in the following projects under development or redevelopment which, upon completion, are expected to be accretive to Plaza's earnings. These projects are under construction, development, or planning and are anticipated to be completed at various points over the next three years as indicated:

Properties under development/redevelopment	Square Footage <sup>(1)</sup>	Ownership	Occupied or Committed at June 30, 2022 <sup>(4)</sup>	Anticipated Completion Date <sup>(5)</sup>
<b>In Planning/In Development:</b>				
<b>Open-Air Centre:</b>				
The Shoppes at Galway, St. John's, NL - Phase I.4 <sup>(2)(3)</sup>	97,500	50%	n/a	1-2 years
The Shoppes at Galway, St. John's, NL - Phase II <sup>(2)(3)</sup>	100,000	50%	n/a	2-3 years
The Shoppes at Galway, St. John's, NL - Phase III <sup>(2)(3)</sup>	85,000	50%	n/a	2-3 years
Fairville Boulevard, Saint John, NB - Phase III.2 <sup>(3)</sup>	8,000	100%	n/a	1-2 years
Lansdowne Plaza, Saint John, NB – Phase II <sup>(3)</sup>	2,000	100%	n/a	1-2 years
100 Saint-Jude Nord, Granby, QC - Phase II <sup>(2)(3)</sup>	40,657	10%	75%	Q1 2023
Plaza de L'Ouest, Sherbrooke, QC - Phase III <sup>(3)</sup>	4,640	50%	100%	Q4 2022
St. Jerome, St. Jerome (Montreal), QC - Phase III.2 <sup>(2)(3)</sup>	60,000	20%	92%	Q1 2023
Beaubien St., Montreal, QC <sup>(3)</sup>	10,000	100%	100%	Q1 2023
Les Immeubles SBT Drummondville, QC	81,000	50%	41%	Q4 2023
Mapleview Dr., Barrie, ON	59,000	50%	n/a	2-3 years
Timiskaming Plaza, New Liskeard, ON <sup>(3)</sup>	24,000	50%	n/a	2-3 years
Gibson Avenue Plaza, Stewiacke, NS	19,400	100%	n/a	1-2 years
<b>Expansion:</b>				
Granite Drive, New Minas, NS <sup>(3)</sup>	2,000	100%	n/a	1-2 years
Pleasant Street, Yarmouth, NS <sup>(3)</sup>	1,000	50%	n/a	1-2 years
Petitcodiac Plaza, Dieppe (Moncton), NB - Phase II.2 <sup>(3)</sup>	10,000	100%	n/a	1-2 years
Millidge Avenue PJC, Saint John, NB <sup>(3)</sup>	2,500	100%	n/a	2-3 years
Princess Auto, Charlottetown, PE	5,000	100%	100%	Q4 2023
<b>In Construction:</b>				
<b>Open-Air Centre:</b>				
Hogan Court, Bedford, NS – Phase II	22,502	100%	100%	Q3 2022
Taunton Rd., Oshawa, ON	46,000	50%	64%	Q4 2023
Northern Avenue Plaza, Sault Ste. Marie, ON <sup>(3)</sup>	172,000	50%	70%	Q3 2023
1726 Huron Church Rd, Windsor, ON <sup>(3)</sup>	8,000	100%	75%	Q3 2022
Tri-City Center, Cambridge, ON <sup>(3)</sup>	189,000	50%	99%	Q4 2022
L'Axe, Chicoutimi, QC	92,000	37.5%	52%	Q4 2023
<b>Single Use:</b>				
450 Wharncliffe Road South, London, ON <sup>(3)</sup>	1,790	100%	100%	Q4 2022
1916 Wyandotte Street West, Windsor, ON <sup>(3)</sup>	1,532	100%	100%	Q4 2022
435 St. Peters Ave., Bathurst, NB <sup>(3)</sup>	3,143	100%	100%	Q4 2022
464 Dundas St., Belleville, ON <sup>(3)</sup>	2,500	100%	100%	Q2 2023
<b>Total</b>	<b>1,150,164</b>			

(1) Approximate square footage upon completion or to be added on expansion.

(2) This is owned in a limited partnership that is part of the Trust's non-consolidated trusts and partnerships.

(3) This is an existing property being developed or redeveloped. Of the total development gross leasable area (also referred to as "GLA") above, 626,705 square feet are included in the Trust's GLA at June 30, 2022.

(4) Occupied or committed based on redeveloped square footage.

(5) Certain projects have been delayed due to supply chain disruptions and labour shortages, which may continue to impact the anticipated completion dates as shown.

Plaza's goal is to achieve unlevered returns on developments/redevelopments of between 7%-9%.

There is excess density at existing properties which would represent approximately 17 thousand additional square feet of gross leasable area, at Plaza's ownership percentage.

## Plaza Retail REIT

In addition to the properties under development/development noted above, at June 30, 2022, there are five land assemblies and one income producing property under purchase agreement and subject to due diligence or other conditions. These land and property purchases, if executed, will represent an additional 609 thousand square feet of retail space at completion, at Plaza's ownership percentage.

The total estimated costs for the developments and redevelopments (noted in the chart on the previous page) are between \$120 million and \$130 million, of which approximately \$67 million has already been spent (all figures represent Plaza's ownership percentage). The unspent amount has not been fully or specifically budgeted or committed at this time. For the projects in construction, remaining costs to complete are between \$13 million and \$14 million. The majority of unspent amounts for Plaza's development projects are funded by Plaza's existing development facilities or construction loans.

### Acquisitions/Dispositions

During the six months ended June 30, 2022, the Trust acquired the following property:

<b>Properties Acquired</b>	<b>% Acquired</b>	<b>Six Months Ended</b>
		<b>June 30, 2022</b>
Gibson Avenue Plaza, Stewiacke, NS	100%	\$ 399

During the six months ended June 30, 2022, the Trust disposed of the following properties:

<b>Properties Disposed</b>	<b>% Disposed</b>	<b>Gross Proceeds Six Months Ended June 30, 2022</b>
Quick Service Restaurants and non-core assets <sup>(1)</sup>	100%	\$ 3,822
Total disposals		\$ 3,822

<sup>(1)</sup> Quick service restaurants and non-core assets sold were in the following cities: Digby, NS, Hamilton, ON, Ottawa, ON, Wallaceburg, ON, and Victoriaville, QC.



**SUMMARY OF SELECTED YEAR TO DATE INFORMATION**

	6 Months Ended June 30, 2022 (unaudited)	6 Months Ended June 30, 2021 (unaudited)	6 Months Ended June 30, 2020 (unaudited)	
(000s, except as otherwise noted)				
Financial Amounts				
Revenues	\$ 55,658	\$ 56,652	\$ 54,103	
NOI <sup>(1)</sup>	\$ 34,835	\$ 36,512	\$ 53,379	
Same-asset NOI <sup>(1)</sup>	\$ 34,690	\$ 33,808	N/A <sup>(3)</sup>	
FFO <sup>(1)</sup>	\$ 20,420	\$ 22,608	\$ 17,055	
AFFO <sup>(1)</sup>	\$ 17,382	\$ 19,834	\$ 14,780	
EBITDA <sup>(1)</sup>	\$ 34,124	\$ 36,657	\$ 31,303	
Profit (loss) and total comprehensive income (loss)	\$ 32,800	\$ 31,846	\$ (33,397)	
Total assets	\$ 1,244,354	\$ 1,158,373	\$ 1,135,219	
Total non-current liabilities	\$ 536,382	\$ 541,730	\$ 540,487	
Total mortgages, mortgage bonds, notes payable, bank credit facilities, and land lease liabilities	\$ 627,052	\$ 612,334	\$ 678,501	
Total debentures	\$ 62,164	\$ 66,347	\$ 59,623	
Weighted average units outstanding <sup>(2)</sup>	103,005	102,990	103,127	
Normal course issuer bid – units repurchased	5	15	389	
Amounts on a Per Unit Basis				
FFO <sup>(1)</sup>	\$ 0.198	\$ 0.220	\$ 0.165	
AFFO <sup>(1)</sup>	\$ 0.169	\$ 0.193	\$ 0.143	
Distributions	\$ 0.140	\$ 0.140	\$ 0.140	
Financial Ratios				
Weighted average interest rate – fixed rate mortgages	3.94%	3.90%	4.18%	
Debt to gross assets (excluding convertible debentures) <sup>(1)</sup>	50.9%	53.6%	55.0%	
Debt to gross assets (including convertible debentures) <sup>(1)</sup>	55.7%	58.7%	59.7%	
Interest coverage ratio <sup>(1)</sup>	2.51x	2.64x	2.17x	
Debt coverage ratio <sup>(1)</sup>	1.68x	1.81x	1.59x	
Distributions as a % of FFO <sup>(1)</sup>	70.6%	63.8%	84.6%	
Distributions as a % of AFFO <sup>(1)</sup>	83.0%	72.7%	97.6%	
Leasing Information				
Square footage leased during the period (total portfolio)	705,855	637,810	449,198	
Same-asset committed occupancy <sup>(4)</sup>	96.6%	95.5%	95.9%	
Committed occupancy – including non-consolidated investments <sup>(5)</sup>	96.6%	95.9%	96.2%	
Mix of Tenancy Based on Base Rents <sup>(4)</sup>				
National	90.6%	90.5%	90.4%	
Regional	3.5%	3.5%	3.8%	
Local	4.1%	4.2%	3.9%	
Non retail	1.8%	1.8%	1.9%	
Other				
Average term to maturity - mortgages	5.4 Years	5.4 Years	5.7 Years	
Average term to maturity - leases <sup>(4)</sup>	5.8 Years	5.8 Years	6.0 Years	
Overall capitalization rate <sup>(4)</sup>	6.77%	7.11%	7.35%	
Property Type Breakdown	Number of Properties June 30, 2022	Square Footage (000s)	Number of Properties December 31, 2021	Square Footage (000s)
Open-Air Centres	115	6,698	116	6,591
Enclosed	3	719	3	713
Single Use – Quick Service Restaurant	64	183	70	187
Single Use – Retail	71	1,214	68	1,221
Total	253	8,814	257	8,712

<sup>(1)</sup> This is a non-GAAP financial measure. Refer to the Non-GAAP Financial Measures in Part I and VII of this document for more information on each non-GAAP financial measure.

<sup>(2)</sup> Includes Class B exchangeable limited partnership (“LP”) units.

<sup>(3)</sup> Not applicable as the same-asset calculation relates to assets owned since January 1, 2021.

<sup>(4)</sup> Excludes properties under development and non-consolidated trusts and partnerships.

<sup>(5)</sup> Excludes properties under development.

## **PART II**

### **STRATEGY**

Plaza's principal goal is to deliver growth in per-unit NAV and FFO from a diversified portfolio of retail properties.

The Trust strives to:

- acquire or develop properties at a cost that is consistent with the Trust's targeted return on investment;
- maintain high occupancy rates on existing properties while sourcing tenants for properties under development and future acquisitions;
- maintain access to cost effective sources of debt and equity capital to finance acquisitions and new developments;
- diligently manage its properties to ensure tenants are able to focus on their businesses; and
- assure the strategy of the Trust is pursued in a sustainable manner.

The Trust invests in the following property types:

- new properties developed on behalf of retailer clients or in response to demand;
- well located properties where Plaza can add value through efficiencies, density/development or redevelopment; and
- existing properties that will provide stable recurring cash flows with opportunity for growth.

Management intends to achieve Plaza's goals by:

- acquiring or developing high quality properties with the potential for increases in future cash flows;
- focusing on property leasing, operations and delivering superior services to tenants;
- managing properties to maintain high occupancies and staggering lease maturities appropriately;
- increasing rental rates when market conditions permit;
- achieving appropriate pre-leasing prior to commencing construction;
- managing debt to obtain both a low cost of debt and a staggered debt maturity profile;
- matching, as closely as practical, the weighted average term to maturity of mortgages to the weighted average lease term;
- retaining sufficient capital to fund capital expenditures required to maintain the properties;
- raising capital when required in the most cost-effective manner;
- properly integrating new properties acquired;
- using internal expertise to ensure that value is surfaced from all of the properties; and
- periodically reviewing the portfolio to determine if opportunities exist to re-deploy equity from slow growth or non-core properties into higher growth investments.

### **ENVIRONMENTAL, SOCIAL AND GOVERNANCE ("ESG")**

Plaza is committed to ensuring that sustainability is integrated in all aspects of its operations and that it continues to grow responsibly. Management believes that a rigorous approach to ESG will further enhance the value Plaza provides to its unitholders, tenants, lenders, partners, employees and the community at large.

Plaza created a Responsibility & Sustainability Committee in 2021 comprised of executives, senior management and other employees, whose mandate is to drive the continued development, enhancement and implementation of Plaza's ESG programs, advance new initiatives and improvements in reporting transparency, and prioritize the ESG factors that impact Plaza's business and are important to our stakeholders.

#### **Environmental**

Plaza's goal is to create resilient, safe, and sustainable communities where its people and tenants will thrive. We believe that managing environmental impacts and achieving efficiency gains will generate more desirable properties to serve our tenants, colleagues and local communities well into the future.

Our commitment to limit our environmental impact starts at the initial stages of investment and development. We conduct environmental site assessments on each property we acquire and build to latest industry standards and processes to develop safe, practical, and long-term sustainable projects. We continue to reduce our carbon footprint with LED conversions of parking lot and exterior lighting in existing developments, enhanced insulation in buildings, holding meetings virtually to reduce travel

and its impact, and are exploring further sustainability processes and initiatives on properties across the Trust's portfolio. We also have a history of cleaning up contaminated sites prior to development or redevelopment, and have commenced tracking our consumption of utilities to assist in establishing reduction goals.

### Social

Plaza is committed to integrating ESG throughout its operations by focusing on factors that are important to our employees and communities. This includes fostering a culture of diversity and inclusion in the workplace and providing a safe, happy and healthy working environment where everyone is treated equally and with respect. Plaza recognizes that its success is ultimately driven by its people and is proud to promote a culture where all employees share these commitments. Plaza has introduced a hybrid work environment to protect the health and safety of its employees.

Plaza launched its Women@Plaza initiative on International Women's Day in 2021 which is dedicated to supporting and empowering female identifying employees to reach their full potential in the workplace by (i) raising awareness of issues faced by women in the workplace, (ii) aiding in and supporting professional development, and (iii) recognizing the efforts, contributions and distinct experiences of female identifying employees and applauding their achievements. Since its launch, Women@Plaza has hosted events on diversity, stress management, mental health and mindfulness, for the benefit of all employees and provides continuing support to other causes and community organizations whose values align with Women@Plaza's mission. Women@Plaza has also established an annual recognition award to recognize the achievements of exceptional female-identifying Plaza employees. The first award was granted on International Women's Day 2022.

The REIT participates in fundraisers and contributes financial donations to various organizations within the communities in which it operates.

Plaza also believes that fostering relationships and collaboration with tenants and stakeholders at the property level supports the creation of safe and sustainable communities. As part of this, we are committed to offering safe places to shop by providing safe pedestrian, bicycle, and vehicle access, secure and well-lit common areas and clean environments on our sites.

### Governance

Plaza believes sound governance practices to be essential to its success and the Board is committed to fostering an environment of good governance. Plaza's governance practices are designed to maintain high standards of oversight, accountability, integrity and ethics while promoting sustainable long-term growth and unitholder value.

Please see Plaza's website ([www.plaza.ca](http://www.plaza.ca)) for additional information on its governance practices and ESG programs.

## **KEY PERFORMANCE DRIVERS AND INDICATORS**

There are numerous performance drivers, many beyond management's control, that affect Plaza's ability to achieve its above-stated goals. These key drivers can be divided into internal and external factors.

Management believes that the key internal performance drivers are:

- occupancy rates;
- rental rates;
- tenant service; and
- maintaining competitive operating costs.

Management believes that the key external performance drivers are:

- the availability of new properties for acquisition and development;
- the availability and cost of equity and debt capital; and
- a stable retail market.

The key performance indicators by which management measures Plaza's performance are as follows:

- FFO;
- AFFO;
- debt service ratios;
- debt to gross assets;
- same-asset NOI;
- weighted average effective cost of debt;
- distributions as a percentage of FFO and AFFO; and
- occupancy levels.

The key performance indicators discussed throughout this MD&A are summarized in the table that follows. Management believes that its key performance indicators allow it to track progress towards the achievement of Plaza's primary goal of providing growth in per-unit NAV and FFO. The following table discusses the key performance indicators for the six months ended June 30, 2022 compared to the six months ended June 30, 2021.

**Plaza Retail REIT**

FFO <sup>(1)</sup>		YTD Q2 2022	YTD Q2 2021	% Change
	FFO	\$20,420	\$22,608	(9.7%)
	FFO per unit	\$0.198	\$0.220	(10.0%)
	Distributions as a % of FFO	70.6%	63.8%	10.7%
	➤ The decrease in FFO and FFO per unit over the same period in the prior year was mainly due to prior year lease buyout of \$3.1 million in NOI, offset by an increase in NOI in the current year. Excluding the prior year impact of lease buyouts, and COVID-related bad debt expense, FFO and FFO per unit would have increased 5%.			
AFFO <sup>(1)</sup>		YTD Q2 2022	YTD Q2 2021	% Change
	AFFO	\$17,382	\$19,834	(12.4%)
	AFFO per unit	\$0.169	\$0.193	(12.4%)
	Distributions as a % of AFFO	83.0%	72.7%	14.2%
	➤ The principal factors affecting AFFO are consistent with those impacting FFO, as well as higher leasing costs in the current year due to increased leasing activity, which will result in increased revenue in the future. Excluding the prior year impact of lease buyouts, and COVID-related bad debt expense, AFFO and AFFO per unit would have increased 4%.			
Debt Service Ratios <sup>(1)</sup>		YTD Q2 2022	YTD Q2 2021	% Change
	Interest coverage ratio	2.51x	2.64x	(4.9%)
	Debt coverage ratio	1.68x	1.81x	(7.2%)
	➤ The interest and debt coverage ratios were lower mainly due to lower EBITDA as a result of prior year lease buyout revenues. Debt coverage and interest coverage ratios exceed the requirements under borrowing arrangements.			
Debt to Gross Assets <sup>(1)</sup>		Q2 2022	Q2 2021	% Change
	Debt to gross assets (excluding convertible debentures)	50.9%	53.6%	(5.0%)
	Debt to gross assets (including convertible debentures)	55.7%	58.7%	(5.1%)
	➤ The decrease in debt to gross assets over the same period in the prior year relates mainly to the fair value increase in investment properties recorded in the current year.			
Same-Asset NOI <sup>(1)</sup>		YTD Q2 2022	YTD Q2 2021	% Change
	Same-asset NOI	\$34,690	\$33,808	2.6%
	➤ Same-asset NOI is higher mainly due to lease-up and rent escalations, as well as lower bad debt expense in the current year.			
Weighted Average Interest Rate – Fixed Rate Mortgages		Q2 2022	Q2 2021	% Change
	Weighted average interest rate – fixed rate mortgages	3.94%	3.90%	1.0%
	➤ Plaza continues to finance at low rates.			
Occupancy Levels		Q2 2022	Q2 2021	% Change
	Same-asset committed occupancy <sup>(2)</sup>	96.6%	95.5%	1.2%
	Committed occupancy – including non-consolidated investments <sup>(3)</sup>	96.6%	95.9%	0.7%

(1) This is a non-GAAP financial measure. Refer to the Non-GAAP Financial Measures in Part I and VII of this document for more information on each non-GAAP financial measure.

(2) Excludes properties under development and non-consolidated investments.

(3) Excludes properties under development.

**PROPERTY AND CORPORATE FINANCIAL PERFORMANCE 2022 AND 2021**
**Funds from Operations (FFO) and Adjusted Funds from Operations (AFFO)**

Plaza's summary of FFO and AFFO for the three and six months ended June 30, 2022, compared to the three and six months ended June 30, 2021 is presented below:

	3 Months Ended June 30, 2022 (unaudited)	3 Months Ended June 30, 2021 (unaudited)	6 Months Ended June 30, 2022 (unaudited)	6 Months Ended June 30, 2021 (unaudited)
<b>(000s – except per unit amounts and percentage data)</b>				
<b>Profit and total comprehensive income for the period attributable to unitholders</b>	<b>\$ 7,024</b>	<b>\$ 18,979</b>	<b>\$ 32,586</b>	<b>\$ 31,124</b>
Add (deduct):				
Incremental leasing costs included in administrative expenses <sup>(7)</sup>	532	434	871	750
Debt issuance costs	-	346	-	346
Amortization of debt issuance costs <sup>(8)</sup>	(121)	(118)	(241)	(221)
Distributions on Class B exchangeable LP units included in finance costs	84	84	167	167
Deferred income taxes	(305)	7	661	44
Land lease principal repayments	(194)	(190)	(388)	(377)
Fair value adjustment to restricted and deferred units	(269)	157	(158)	239
Fair value adjustment to investment properties	6,396	(9,283)	(6,038)	(12,381)
Fair value adjustment to investments <sup>(9)</sup>	833	79	(1,557)	189
Fair value adjustment to Class B exchangeable LP units	(1,072)	750	(631)	1,179
Fair value adjustment to convertible debentures	(883)	569	(723)	2,864
Fair value adjustment to interest rate swaps	(1,678)	486	(4,225)	(2,075)
Fair value adjustment to right-of-use land lease assets	194	190	388	377
Equity accounting adjustment <sup>(10)</sup>	(114)	14	(300)	(155)
Non-controlling interest adjustment <sup>(6)</sup>	(163)	550	8	538
<b>Basic FFO<sup>(1)</sup></b>	<b>\$ 10,264</b>	<b>\$ 13,054</b>	<b>\$ 20,420</b>	<b>\$ 22,608</b>
Add (deduct):				
Non-cash revenue – straight-line rent <sup>(5)</sup>	19	29	134	175
Leasing costs – existing properties <sup>(2) (5)(11)</sup>	(1,760)	(1,457)	(2,851)	(2,275)
Maintenance capital expenditures – existing properties <sup>(2) (5)(12)</sup>	(234)	(504)	(360)	(729)
Non-controlling interest adjustment <sup>(6)</sup>	13	36	39	55
<b>Basic AFFO<sup>(1)</sup></b>	<b>\$ 8,302</b>	<b>\$ 11,158</b>	<b>\$ 17,382</b>	<b>\$ 19,834</b>
Basic weighted average units outstanding <sup>(3)</sup>	103,005	102,987	103,005	102,990
<b>Basic FFO per unit<sup>(1)</sup></b>	<b>\$ 0.100</b>	<b>\$ 0.127</b>	<b>\$ 0.198</b>	<b>\$ 0.220</b>
<b>Basic AFFO per unit<sup>(1)</sup></b>	<b>\$ 0.081</b>	<b>\$ 0.108</b>	<b>\$ 0.169</b>	<b>\$ 0.193</b>
Gross distributions to unitholders <sup>(4)</sup>	\$ 7,210	\$ 7,209	\$ 14,419	\$ 14,417
<b>Distributions as a percentage of basic FFO<sup>(1)</sup></b>	<b>70.2%</b>	<b>55.2%</b>	<b>70.6%</b>	<b>63.8%</b>
<b>Distributions as a percentage of basic AFFO<sup>(1)</sup></b>	<b>86.8%</b>	<b>64.6%</b>	<b>83.0%</b>	<b>72.7%</b>
<b>Basic FFO<sup>(1)</sup></b>	<b>\$ 10,264</b>	<b>\$ 13,054</b>	<b>\$ 20,420</b>	<b>\$ 22,608</b>
Interest on dilutive convertible debentures	779	779	1,550	1,550
<b>Diluted FFO<sup>(1)</sup></b>	<b>\$ 11,043</b>	<b>\$ 13,833</b>	<b>\$ 21,970</b>	<b>\$ 24,158</b>
Diluted weighted average units outstanding <sup>(3)</sup>	113,899	113,880	113,898	113,883
<b>Basic AFFO<sup>(1)</sup></b>	<b>\$ 8,302</b>	<b>\$ 11,158</b>	<b>\$ 17,382</b>	<b>\$ 19,834</b>
Interest on dilutive convertible debentures	779	779	1,550	1,550
<b>Diluted AFFO<sup>(1)</sup></b>	<b>\$ 9,081</b>	<b>\$ 11,937</b>	<b>\$ 18,932</b>	<b>\$ 21,384</b>
Diluted weighted average units outstanding <sup>(3)</sup>	113,899	113,880	113,898	113,883
<b>Diluted FFO per unit<sup>(1)</sup></b>	<b>\$ 0.097</b>	<b>\$ 0.121</b>	<b>\$ 0.193</b>	<b>\$ 0.212</b>
<b>Diluted AFFO per unit<sup>(1)</sup></b>	<b>\$ 0.080</b>	<b>\$ 0.105</b>	<b>\$ 0.166</b>	<b>\$ 0.188</b>

(1) This is a non-GAAP financial measure. Refer to the Non-GAAP Financial Measures in Part I and VII of this document for more information on each non-GAAP financial measure.

(2) Based on actuals.

(3) Includes Class B exchangeable LP units.

(4) Includes distributions on Class B exchangeable LP units.

(5) Includes proportionate share of revenue and expenditures at equity-accounted investments.

- (6) The non-controlling interest (“NCI”) adjustment, includes adjustments required to translate the profit and total comprehensive income (loss) attributable to NCI of (\$56) thousand and \$214 thousand for the three and six months ending June 30, 2022, respectively (June 30, 2021 - \$643 thousand and \$722 thousand, respectively) to FFO and AFFO for the NCI.
- (7) Incremental leasing costs included in administrative expenses include leasing costs of salaried leasing staff directly attributed to signed leases that would otherwise be capitalized if incurred from external sources. These costs are excluded from FFO in accordance with RealPAC’s definition of FFO.
- (8) Amortization of debenture issuance costs is deducted on a straight-line basis over the remaining term of the related convertible debentures, in accordance with RealPAC.
- (9) Fair value adjustment to investments relate to the unrealized change in fair value of equity accounted entities which are excluded from FFO in accordance with RealPAC’s definition of FFO.
- (10) Equity accounting adjustment for interest rate swaps includes the change in non-cash fair value adjustments relating to interest rate swaps held by equity accounted entities, which are excluded from FFO in accordance with RealPAC’s definition of FFO.
- (11) Leasing costs – existing properties include internal and external leasing costs except to the extent that leasing costs relate to development projects, in accordance with RealPAC’s definition of AFFO. See the Gross Capital Additions Including Leasing Fees note on page 27 of this MD&A.
- (12) Maintenance capital expenditures – existing properties include expenditures related to sustaining and maintaining existing space, in accordance with RealPAC’s definition of AFFO. See the Gross Capital Additions Including Leasing Fees note on page 27 of this MD&A.

Basic FFO for the three months ended June 30, 2022 decreased by \$2.8 million over the prior year or 21.4% on a dollar basis and 21.3% on a per unit basis.

Items impacting FFO were:

- (i) lease buyout revenues in the prior year of \$3 million;
- (ii) an increase in NOI of \$398 thousand from acquisitions, developments and properties transferred to income producing properties (“IPP”) in 2021 and 2022;
- (iii) an increase in same-asset NOI of \$421 thousand mainly due to lower bad debt expense in the current year, and lower operating expenses, in part due to timing of certain operational projects;
- (iv) a decrease in NOI of \$153 thousand from properties disposed;
- (v) a decrease in finance costs of \$251 thousand, mainly due to lower interest expense, as well as higher capitalized interest due to an increase in development activity; and
- (vi) an increase in administrative costs of \$491 thousand, mainly due to higher compensation expenses along with higher travel costs.

For the three months ended June 30, 2022, AFFO decreased by \$2.9 million over the prior year or 25.6% on a dollar basis and 25.0% on a per unit basis. The AFFO and AFFO per unit were mainly impacted by the changes in FFO and FFO per unit described above, as well as higher leasing costs in the current year due to increased leasing activity, which will result in increased revenue in the future. These are somewhat offset by lower maintenance capital expenditures.

Excluding the impact of the prior year lease buyouts, and COVID-related bad debt expense, FFO and FFO per unit would have been 3% higher than the prior year. AFFO and AFFO per unit adjusted for these same items would have been 3% higher than the prior year.

Basic FFO for the six months ended June 30, 2022 decreased by \$2.2 million over the prior year or 9.7% on a dollar basis and 10.0% on a per unit basis.

Items impacting FFO were:

- (i) lease buyout revenues recorded in the prior year of \$3.1 million;
- (ii) an increase in NOI of \$845 thousand from acquisitions, developments and properties transferred to income producing properties (“IPP”) in 2021 and 2022;
- (iii) an increase in same-asset NOI of \$882 thousand mainly due to lower bad debt expense in the current year, and lower operating expenses, in part due to timing of certain operational projects;
- (iv) a decrease in NOI of \$265 thousand from properties disposed;
- (v) a decrease in finance costs of \$356 thousand, mainly due to lower interest expense, as well as higher capitalized interest due to an increase in development activity; and
- (vi) an increase in administrative costs of \$641 thousand, mainly due to higher compensation expenses, higher Trustee fees, additional recruitment costs, higher filing fees along with higher travel costs in the current year.

For the six months ended June 30, 2022, AFFO decreased by \$2.5 million over the prior year or 12.4% on a dollar and on a per unit basis. The AFFO and AFFO per unit were mainly impacted by the changes in FFO and FFO per unit described above, as

## Plaza Retail REIT

well as higher leasing costs in the current year due to increased leasing activity, which will result in increased revenue in the future. These are somewhat offset by lower maintenance capital expenditures.

Excluding the prior year impact of lease buyouts, and COVID-related bad debt expense, FFO and FFO per unit would have been 5% higher than the prior year. AFFO and AFFO per unit adjusted for these same items would have been 4% higher than the prior year.

### Profit and Total Comprehensive Income for the Period

The Trust recorded a profit for the three months ended June 30, 2022 of \$7.0 million compared to \$19.6 million for the same period in the prior year. The decrease was mainly due to a decrease in the fair value of investment properties of \$6.4 million in the current quarter compared to a fair value increase of \$9.3 million in the same quarter in the prior year. The fair value change year over year was mainly due to an increase in capitalization rates in the current quarter. Profit was also impacted by the same factors mentioned in the discussion of FFO above, as well as:

- (i) a decrease in the share of profit of associates of \$608 thousand over the prior year, mainly relating to the non-cash fair value adjustment of the underlying properties in the current year; and
- (ii) changes in non-cash fair value adjustments relating to interest rate swaps, the Class B exchangeable LP units, and convertible debentures.

The Trust recorded a profit for the six months ended June 30, 2022 of \$32.8 million compared to \$31.8 million for the same period in the prior year. The increase was mainly due to an increase in the fair value of investment properties of \$6.0 million in the current year compared to a fair value increase of \$12.4 million in the same period in the prior year. The fair value change was mainly due to changes in capitalization rates and appraisals obtained. Profit was also impacted by the same factors mentioned in the discussion of FFO above, as well as:

- (i) an increase in the share of profit of associates of \$2.0 million over the prior year, mainly relating to the non-cash fair value adjustment of the underlying properties in the current year; and
- (ii) changes in non-cash fair value adjustments relating to interest rate swaps, the Class B exchangeable LP units, and convertible debentures.

### Same-Asset Net Property Operating Income (Same-Asset NOI)

Same-asset categorization refers to those properties which were owned and operated by Plaza for the six months ended June 30, 2022 and the entire year-ending December 31, 2021, and excludes non-consolidated investments and partial year results from certain assets due to timing of acquisition, development, redevelopment or disposition.

Significant portions of the Trust's leases have common cost recoveries from tenants linked to the consumer price index ("CPI"). At June 30, 2022, approximately 48.0% of the Trust's leased area is tied to a CPI cost recovery formula. As well, certain anchor tenant leases may restrict recovery of common costs. As a result, certain seasonal costs such as snow removal and other operating costs may not be completely offset by cost recoveries in a particular period, or recovery revenues may exceed costs. Municipal taxes are generally net and fully recoverable from all tenants. Most tenants in open-air centres and single use properties are responsible for their own utilities, and changes to these costs do not materially impact NOI.

	<b>3 Months Ended June 30, 2022 (unaudited)</b>	3 Months Ended June 30, 2021 (unaudited)	<b>6 Months Ended June 30, 2022 (unaudited)</b>	6 Months Ended June 30, 2021 (unaudited)
<b>(000s)</b>				
Same-asset rental revenue <sup>(1)</sup>	\$ 26,289	\$ 25,618	\$ 52,719	\$ 51,228
Same-asset operating expenses <sup>(1)</sup>	(3,492)	(3,312)	(7,565)	(7,242)
Same-asset realty tax expense <sup>(1)</sup>	(5,155)	(5,085)	(10,464)	(10,178)
<b>Same-asset NOI<sup>(1)</sup></b>	<b>\$ 17,642</b>	<b>\$ 17,221</b>	<b>\$ 34,690</b>	<b>\$ 33,808</b>
<b>Percentage increase over prior period</b>	<b>2.4%</b>		<b>2.6%</b>	

- (1) This is a non-GAAP financial measure. Refer to the Non-GAAP Financial Measures in Part I and VII of this document for more information on each non-GAAP financial measure.



## Plaza Retail REIT

Same-asset NOI for the three and six months ended June 30, 2022 increased by 2.4% and 2.6%, respectively, compared to the prior year. The increase is mainly due to lease-up and rent escalations, as well as lower bad debt expense in the current year.

The following table shows a breakdown of same-asset NOI by province.

	<b>3 Months Ended June 30, 2022 (unaudited)</b>	<b>3 Months Ended June 30, 2021 (unaudited)</b>	<b>6 Months Ended June 30, 2022 (unaudited)</b>	<b>6 Months Ended June 30, 2021 (unaudited)</b>
<b>(000s except percentage data)</b>				
New Brunswick	\$ 4,667	\$ 4,440	\$ 9,091	\$ 8,788
Nova Scotia	2,842	2,815	5,584	5,563
Quebec	3,397	3,560	6,612	6,935
Alberta	153	149	308	299
Manitoba	94	94	189	189
Ontario	3,207	2,946	6,342	5,872
Newfoundland and Labrador	1,335	1,321	2,735	2,442
Prince Edward Island	1,947	1,896	3,829	3,720
<b>Same-asset NOI<sup>(1)</sup></b>	<b>\$ 17,642</b>	<b>\$ 17,221</b>	<b>\$ 34,690</b>	<b>\$ 33,808</b>
<b>Percentage increase over prior period</b>	<b>2.4%</b>		<b>2.6%</b>	

- (1) This is a non-GAAP financial measure. Refer to the Non-GAAP Financial Measures in Part I and VII of this document for more information on each non-GAAP financial measure.

## Net Property Operating Income (NOI)

The following table shows the breakdown of total NOI and relevant variances from the prior year.

	<b>3 Months Ended June 30, 2022 (unaudited)</b>	<b>3 Months Ended June 30, 2021 (unaudited)</b>	<b>6 Months Ended June 30, 2022 (unaudited)</b>	<b>6 Months Ended June 30, 2021 (unaudited)</b>
<b>(000s)</b>				
Same-asset NOI <sup>(1)</sup>	\$ 17,642	\$ 17,221	\$ 34,690	\$ 33,808
Developments and redevelopments transferred to income producing in 2021 & 2022 (\$590 thousand annualized NOI)	120	4	185	(3)
NOI from acquisitions, properties currently under development and redevelopment (\$6.3 million annualized NOI)	965	683	1,721	1,064
Straight-line rent	(17)	(29)	(132)	(175)
Administrative expenses charged to NOI	(1,000)	(846)	(1,730)	(1,541)
Lease buyout revenue	-	3,023	105	3,098
Properties disposed	(5)	148	(4)	261
<b>Total NOI<sup>(1)</sup></b>	<b>\$ 17,705</b>	<b>\$ 20,204</b>	<b>\$ 34,835</b>	<b>\$ 36,512</b>

- (1) This is a non-GAAP financial measure. Refer to the Non-GAAP Financial Measures in Part I and VII of this document for more information on each non-GAAP financial measure.

## Plaza Retail REIT

### Share of Profit of Associates

Share of profit of associates consists of income from equity accounted investments, fair value changes in the underlying investment properties included within equity-accounted investments and other changes to the equity position of the equity-accounted investments that would impact the residual returns on wind-up (such as debt financing incurred). The following schedule shows Plaza's ownership position, rates of preferred returns on investment and Plaza's residual return beyond the preferred returns.

	Ownership Position	Preferred Return	Residual Return
<b>Equity Accounted Investments<sup>(1)</sup></b>			
Centennial Plaza Limited Partnership	10%	10%	20%
Trois Rivières Limited Partnership	15%	10%	30%
Plazacorp Ontario1 Limited Partnership	25%	8%	25%
Plazacorp Ontario2 Limited Partnership	50%	n/a	n/a
Plazacorp Ontario3 Limited Partnership	50%	n/a	n/a
Plazacorp Ontario4 Limited Partnership	50%	n/a	n/a
RBEG Limited Partnership	50%	n/a	n/a
CPRDL Limited Partnership	50%	n/a	n/a
Fundy Retail Ltd.	50%	n/a	n/a
VGH Limited Partnership	20%	8%	27%
Ste. Hyacinthe Limited Partnership	25%	6%	pro-rata
144 Denison East Limited Partnership	25%	6%	pro-rata
The Shoppes at Galway Limited Partnership <sup>(2)</sup>	50%	n/a	n/a

(1) Equity and fair value accounted investments consist of the following properties: 3550 Sources, Centennial Plaza, Place Du Marche, BPK Levis and 100 Saint-Jude Nord (Centennial Plaza Limited Partnership); Plaza des Recollets (Trois Rivières Limited Partnership); Ottawa Street Almonte, Hastings Street Bancroft and Main Street Alexandria (Plazacorp Ontario1 Limited Partnership); Amherstview and Port Perry (Plazacorp Ontario2 Limited Partnership); King & Mill Newcastle (Plazacorp Ontario3 Limited Partnership); Manotick (Plazacorp Ontario4 Limited Partnership); Bureau en Gros (RBEG Limited Partnership); CPRDL (CPRDL Limited Partnership); Gateway Mall (Fundy Retail Ltd.); St. Jerome (VGH Limited Partnership); 5400 Laurier Ouest (Ste. Hyacinthe Limited Partnership); 144 Denison and 5150 Arthur-Sauvé (144 Denison East Limited Partnership); and the Shoppes at Galway (The Shoppes at Galway Limited Partnership).

(2) Land within this partnership is currently in development.

Share of profit of associates for the three months ended June 30, 2022 includes Plaza's share of NOI of approximately \$1.4 million consistent with the three months ended June 30, 2021. Share of profit of associates decreased by \$608 thousand for the three months ended June 30, 2022 compared to the three months ended June 30, 2021. The decrease was mainly due to the non-cash fair value adjustment to the underlying investment properties quarter over quarter.

Share of profit of associates for the six months ended June 30, 2022 includes Plaza's share of NOI of approximately \$2.8 million compared to \$2.7 million for the six months ended June 30, 2021. Share of profit of associates increased by \$2.0 million for the six months ended June 30, 2022 compared to the six months ended June 30, 2021. The increase was mainly due to the non-cash fair value adjustment to the underlying investment properties year over year.

Overall committed occupancy for non-consolidated investments was 99.0% at June 30, 2022, compared to 98.8% at June 30, 2021.

Regular distributions received from associates for the three months ended June 30, 2022 were \$300 thousand compared to \$759 thousand for the three months ended June 30, 2021. Distributions received from associates for the six months ended June 30, 2022 were \$1.1 million compared to \$1.3 million for the six months ended June 30, 2021.

### Finance Costs

Finance costs for the three months ended June 30, 2022 were \$6.9 million, compared to \$7.2 million for the same period in the prior year. The decrease was mainly due to lower mortgage bond and debenture interest as a result of the renewal of Series X mortgage bonds and Series II non-convertible debentures, as well as higher capitalized interest due to an increase in development activity.

Finance costs for the six months ended June 30, 2022 were \$13.8 million, compared to \$14.1 million for the same period in the prior year, impacted by the changes noted above.

**Administrative Expenses**

Administrative expenses for the three months ended June 30, 2022 were \$65 thousand higher mainly due to higher compensation expenses along with higher travel costs in the current year offset by a decrease in fair value of restricted and deferred units. Excluding the decrease in the fair value of restricted and deferred units, administrative expenses would have been \$491 thousand higher than the same period in the prior year.

Administrative expenses for the six months ended June 30, 2022 were \$245 thousand higher mainly due to higher compensation expenses, higher Trustee fees, additional recruitment costs, and higher travel costs in the current year. These are offset by a decrease in fair value of restricted and deferred units. Excluding the decrease in the fair value of restricted and deferred units, administrative expenses would have been \$641 thousand higher than the same period in the prior year.

**Change in Fair Value of Investment Properties**

Investment properties are measured at fair value using valuations prepared by either the Trust's internal valuation team or external independent appraisers. Management uses the direct capitalization method to fair value investment properties. Under this method, fair value is estimated by applying capitalization rates to stabilized net operating income (property revenue less property operating expenses), with the resulting value reduced by any costs to complete or required to achieve stabilization.

The Trust recorded a fair value decrease to investment properties of \$6.4 million for the three months ended June 30, 2022 compared to a fair value increase of \$9.3 million for the three months ended June 30, 2021. The fair value decrease was mainly due to capitalization rate increases. The Trust recorded a fair value increase to investment properties of \$6.0 million for the six months ended June 30, 2022 compared to a fair value increase of \$12.4 million for the six months ended June 30, 2021. The fair value change was mainly due to changes in capitalization rates and appraisals obtained. The investment market for the Trust's properties occupied by essential needs, convenience, and value-based retailers, as well as its stable properties, remains strong.

**Change in Fair Value of Convertible Debentures**

The majority of the convertible debentures are publicly traded with their fair values based on their traded prices.

The fair value adjustment to convertible debentures for the three months ended June 30, 2022 was a net gain of \$883 thousand compared to a net loss of \$569 thousand in the same period in the prior year. The fair value adjustment to convertible debentures for the six months ended June 30, 2022 was a net gain of \$723 thousand compared to a net loss of \$2.9 million in the same period in the prior year.

**Change in Fair Value of Class B Exchangeable LP Units**

The Class B exchangeable LP units were issued effective January 1, 2015 in connection with the purchase by Plaza of the interests of certain equity partners in eight properties located in New Brunswick and Prince Edward Island. Distributions paid on these exchangeable units are based on the distributions paid to Plaza unitholders. The exchangeable LP units are exchangeable on a one-for-one basis into Plaza units at the option of the holders. The fair value of these exchangeable LP units is based on the trading price of Plaza's units.

The fair value adjustment to Class B exchangeable LP units for the three months ended June 30, 2022 was a net gain of \$1.1 million compared to a net loss of \$750 thousand in the same period in the prior year. The fair value adjustment to Class B exchangeable LP units for the six months ended June 30, 2022 was a net gain of \$631 thousand compared to a net loss of \$1.2 million in the same period in the prior year.

**LEASING AND OCCUPANCY**

The following table represents leases expiring for the next 5 years and thereafter for Plaza's property portfolio at June 30, 2022 (excluding developments, redevelopments and non-consolidated investments).

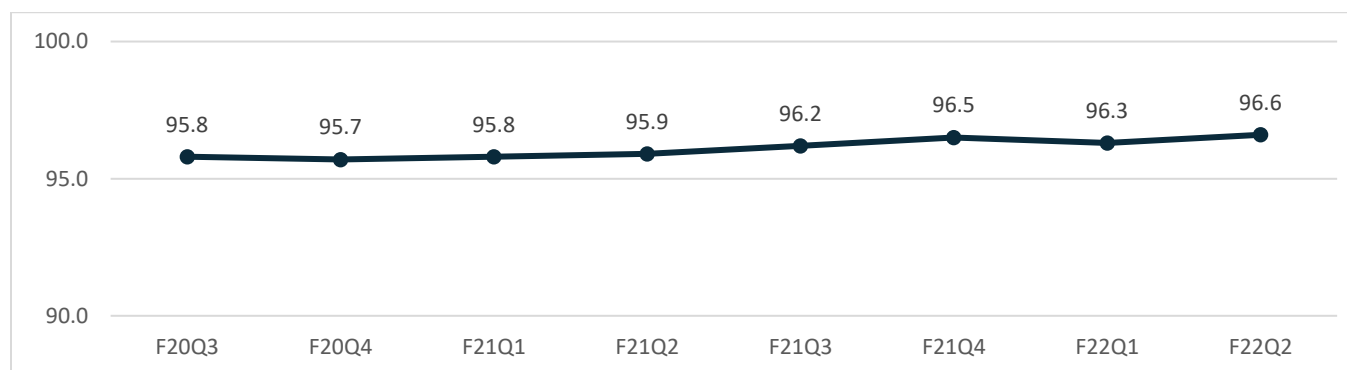
Year	Open-Air Centres		Enclosed Malls		Single-User Retail		Single-User QSR <sup>(2)</sup>		Total	
	Sq Ft <sup>(1)</sup>	%	Sq Ft <sup>(1)</sup>	%	Sq Ft <sup>(1)</sup>	%	Sq Ft <sup>(1)</sup>	%	Sq Ft <sup>(1)</sup>	%
2022	95,542	2.0	28,854	4.8	-	-	14,680	9.5	<b>139,076</b>	<b>2.1</b>
2023	591,859	12.3	172,776	28.9	135,703	13.4	32,050	20.7	<b>932,388</b>	<b>14.2</b>
2024	528,085	11.0	98,317	16.4	50,262	5.0	-	-	<b>676,664</b>	<b>10.3</b>
2025	490,949	10.2	82,488	13.8	154,415	15.3	4,861	3.1	<b>732,713</b>	<b>11.1</b>
2026	588,691	12.2	8,574	1.4	58,594	5.8	2,054	1.3	<b>657,913</b>	<b>10.0</b>
2027	545,232	11.3	35,873	6.0	77,799	7.7	20,676	13.3	<b>679,580</b>	<b>10.3</b>
Thereafter	1,973,884	41.0	172,114	28.7	533,740	52.8	80,935	52.1	<b>2,760,673</b>	<b>42.0</b>
Subtotal	4,814,242	100.0	598,996	100.0	1,010,513	100.0	155,256	100.0	<b>6,579,007</b>	<b>100.0</b>
Vacant	165,526		119,912		-		2,216		<b>287,654</b>	
<b>Total</b>	<b>4,979,768</b>		<b>718,908</b>		<b>1,010,513</b>		<b>157,472</b>		<b>6,866,661</b>	
<b>Weighted average lease term</b>	<b>5.7 years</b>		<b>3.6 years</b>		<b>7.3 years</b>		<b>6.2 years</b>		<b>5.8 years</b>	

(1) At 100%, regardless of the Trust's ownership interest in the properties.

(2) QSR refers to quick service restaurants.

At June 30, 2022, same-asset committed occupancy was 96.6% compared to 95.5% at June 30, 2021.

Committed occupancy including non-consolidated investments (excluding properties under development and redevelopment) was 96.6% compared to 95.9% at June 30, 2021. Occupancy for the portfolio over the last eight quarters is as follows:

**OCCUPANCY %**


## Plaza Retail REIT

The weighted average contractual base rent per square foot on renewals/new leasing in 2022 versus expiries (excluding developments, redevelopments and non-consolidated investments) is outlined in the following table:

	Open-Air Centres	Enclosed Malls	Single-User Retail	Single-User QSR	Total
<b><u>2022 – Q2 YTD</u></b>					
Leasing renewals (sq. ft.)	189,119	72,636	88,382	8,176	358,313
Weighted average rent (\$/sq. ft.) - Renewed	\$16.14	\$14.26	\$18.50	\$23.09	\$16.50
Weighted average rent (\$/sq. ft.) - Expired	\$15.55	\$14.05	\$18.08	\$22.91	\$16.04
Renewal spread	3.8%	1.5%	2.3%	0.8%	2.9%
New leasing (sq. ft.)	91,942	21,324	-	-	113,266
Weighted average rent (\$/sq. ft.)	\$14.64	\$13.25	-	-	\$14.38
Expiries not renewed (sq. ft.)	64,666	15,488	-	3,464	83,618
Weighted average rent (\$/sq. ft.)	\$12.55	\$12.55	-	\$18.75	\$12.81
<b><u>Remainder of 2022</u></b>					
Expiries (sq. ft.)	95,542	28,854	-	14,680	139,076
Weighted average rent (\$/sq. ft.)	\$17.38	\$17.11	-	\$27.26	\$18.37

In addition, for the six months ended June 30, 2022, the Trust completed 127 thousand square feet of new and renewal leasing deals on developments and redevelopments at market rates and 107 thousand square feet of new and renewal leasing deals at market rates at non-consolidated investments. In total, including developments, redevelopments and non-consolidated investments, the Trust completed 706 thousand square feet of new and renewal leasing deals for the year to date June 30, 2022.

Plaza's financial exposure to vacancies and lease roll-overs differs among different retail asset types, as gross rental rates differ by asset class. Committed occupancy by asset class was as follows:

- Committed occupancy in the open-air centres was 97.4% at June 30, 2022, compared to 96.5% at June 30, 2021.
- Committed occupancy for enclosed malls was 86.3% at June 30, 2022, compared to 86.4% at June 30, 2021.
- Committed occupancy for single use assets was 99.8% at June 30, 2022, compared to 99.3% at June 30, 2021.
- Pre-leased space in active properties under development was 84.2% at June 30, 2022.

## Plaza Retail REIT

Plaza has built a portfolio with a high quality revenue stream. Plaza's ten largest tenants based upon current monthly base rents at June 30, 2022 represent approximately 53.7% of total base rent revenues in place.

	% of Base Rent Revenue <sup>(6)</sup>		% of Base Rent Revenue <sup>(6)</sup>
1. Shoppers Drug Mart/Loblaw <sup>(1)</sup>	24.5	6. Sobeys Group <sup>(5)</sup>	3.5
2. Dollarama	6.3	7. Staples	3.1
3. KFC <sup>(2)</sup>	4.2	8. Bulk Barn	1.8
4. TJX Group <sup>(3)</sup>	3.6	9. Giant Tiger	1.6
5. Canadian Tire Group <sup>(4)</sup>	3.5	10. PetSmart	1.6
<b>Total: 53.7%</b>			

(1) Shoppers Drug Mart/Loblaw represents the following stores: Shoppers Drug Mart, No Frills, Atlantic Superstore, Pharmaprix and Maxi.

(2) The majority is represented by two operators.

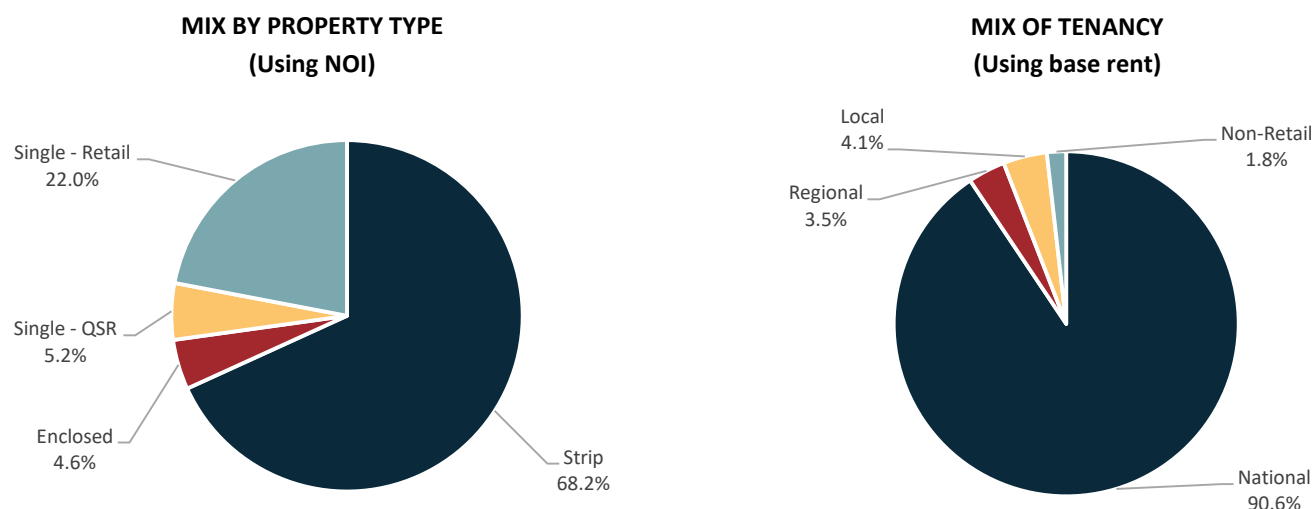
(3) TJX Group represents the following stores: Winners, HomeSense, and Marshalls.

(4) Canadian Tire Group represents the following stores: Canadian Tire, Mark's/L'Équipeur, Party City, PartSource, Sport Chek, and Sports Experts.

(5) Sobeys Group represents the following stores: Sobeys, IGA, Sobeys Fast Fuel and Lawtons.

(6) Excludes developments, redevelopments and non-consolidated investments.

The Trust's mix of tenancies is primarily made up of national tenants. The graphs below exclude developments, redevelopments and non-consolidated investments.



## PART III

### OPERATING LIQUIDITY AND WORKING CAPITAL

Cash flow, in the form of recurring rent generated from the portfolio, represents the primary source of liquidity to service debt, to pay operating, leasing and property tax costs, and to fund distributions. Costs of development activities, which form a large portion of accounts payable and accrued liabilities, are generally funded by a combination of debt and equity.

Cash flow from operations is dependent upon occupancy levels of properties owned, rental rates achieved, effective collection of rents, and efficiencies in operations as well as other factors.

Plaza maintains a prudent distribution policy, in order to retain sufficient funds to manage the business, including ongoing maintenance capital expenditures and debt service. New capital raised is generally directed to acquisitions or continuing development activities, which are discretionary, based on the availability of such capital. In setting the distributions to unitholders, Plaza reviews budgets and forecasts and considers future growth prospects for the business, including developments/redevelopments and leasing within the portfolio and considers cash flow and profitability, the sustainability of margins, maintenance capital expenditures, debt service requirements, the satisfaction of statutory tests imposed by the laws

## Plaza Retail REIT

governing Plaza for the declaration of distributions and other conditions, among other things. Plaza may also look at other capital market factors when determining distributions. Profit under IFRS is not used by Plaza when setting the annual distribution, as profit reflects, among other things, non-cash fair value adjustments relating to the Trust's income producing property and convertible debentures – items that are not reflective of Plaza's ability to pay distributions. In addition, because of items such as principal repayments or timing of expenditures, distributions may also exceed cash available from time to time.

Although Plaza currently pays distributions on a monthly basis, there can be no assurance regarding the amount and frequency of such distributions. Future distribution payments and the level thereof are subject to the discretion of the Board and will depend upon the numerous factors outlined above.

There can be no assurance regarding the amount of income to be generated by Plaza's properties. The ability of Plaza to make cash distributions, and the actual amount distributed, will be entirely dependent on the operations and assets of Plaza, and will be subject to various factors including financial performance, current and forecasted economic conditions, obligations under applicable credit facilities, the sustainability of income derived from the tenant profile of Plaza's properties and maintenance capital expenditure requirements. Distributions may be increased, reduced or suspended entirely depending on Plaza's operations and the performance of Plaza's assets, at the discretion of the Board.

Plaza's annual distributions are currently set at \$0.28 per unit.

	<b>3 Months Ended June 30, 2022 (unaudited)</b>	3 Months Ended June 30, 2021 (unaudited)	<b>6 Months Ended June 30, 2022 (unaudited)</b>	6 Months Ended June 30, 2021 (unaudited)
<b>(000s)</b>				
Cash distributions paid <sup>(1)</sup>	<b>\$ 7,210</b>	\$ 7,209	<b>\$ 14,419</b>	\$ 14,417

<sup>(1)</sup> Cash distributions include cash distributions paid and payable to unitholders and distributions on Class B exchangeable LP units classified as finance costs.

Total distributions compared to cash provided by operating activities is summarized in the following table:

	<b>3 Months Ended June 30, 2022 (unaudited)</b>	3 Months Ended June 30, 2021 (unaudited)	<b>6 Months Ended June 30, 2022 (unaudited)</b>	6 Months Ended June 30, 2021 (unaudited)
<b>(000s)</b>				
Cash provided by operating activities <sup>(1)</sup>	<b>\$ 5,913</b>	\$ 9,173	<b>\$ 16,607</b>	\$ 22,924
Total distributions <sup>(2)</sup>	<b>(7,210)</b>	(7,209)	<b>(14,419)</b>	(14,417)
Excess (shortfall) of cash provided by operating activities over total distributions	<b>\$ (1,297)</b>	\$ 1,964	<b>\$ 2,188</b>	\$ 8,507

<sup>(1)</sup> Cash provided by operating activities is presented net of interest paid, but excludes distributions paid on Class B exchangeable LP units classified as finance costs.

<sup>(2)</sup> Total distributions include cash distributions paid and payable to unitholders and distributions on Class B exchangeable LP units classified as finance costs.

As a result of the timing of significant property tax payments and employee bonus payments, distributions exceed cash provided by operating activities in the current quarter. Since the shortfall is due to timing only, Plaza does not believe that the distributions should be regarded as a return of capital. In the interim, the excess distributions have been funded through Plaza's operating line of credit. Plaza believes its current distributions are sustainable based on expected and historical results and cash flows.

Plaza's rent collections continue at pre-COVID levels. Plaza has collected over 99% of gross rent in each quarter since Q4 2020 to date.

**CAPITAL RESOURCES, EQUITY AND DEBT ACTIVITIES**
**Operating and Development Facilities**

<b>(000s)</b>	<b>\$55.0 Million Operating</b>	<b>\$20.0 Million Development</b>	<b>\$15.0 Million Development</b>
December 31, 2021 <sup>(1)</sup>	\$ 33,313	\$ 1,471	\$ 11,587
Net change	10,207	537	2,452
June 30, 2022 <sup>(1)</sup>	\$ 43,520	\$ 2,008	\$ 14,039
Interest rate	Prime + 0.75% or BA + 2.00%	Prime + 0.75% or BA + 2.25%	Prime + 0.75% or BA + 2.00%
Maturity	July 31, 2023	July 31, 2022 <sup>(2)</sup>	July 31, 2023
Security	First charges on pledged properties	First charges on applicable pledged development property	First charges on applicable pledged development property
Other terms	Debt service, maximum leverage, occupancy & equity maintenance covenants	Debt service & maximum leverage covenants	Debt service, maximum leverage, occupancy & equity maintenance covenants
Line reservations available for letters-of-credit	\$2.0 million	\$1.5 million	\$0.5 million
Issued and outstanding	\$0.4 million	-	-

<sup>(1)</sup> Excludes unamortized finance charges.

<sup>(2)</sup> Subsequent to quarter end the \$20.0 million development line was renewed for 1 year with the same terms and conditions.

Funding is secured by first mortgage charges on properties or development properties as applicable. The Trust must maintain certain financial ratios to comply with the facilities. As of June 30, 2022, all debt covenants in respect of the above facilities have been maintained.

Costs of development activities are generally funded by a combination of debt and equity. Timing of development activities or whether a development project is launched at all (including those listed in Part I of this MD&A under the heading “Development Pipeline and Acquisitions/Dispositions – Development Pipeline”) is dependent on tenant demand and availability of capital, among other factors. Plaza’s operating facility is generally used to fund the equity portion of development projects. Plaza’s existing development facilities or new construction loans entered into (generally in the case where Plaza has partners in a development) are used to fund construction costs until permanent long-term financing is placed on the finished development. Given the rotation of development projects onto, and off of, the development facilities and the availability of specific construction financing when required, Plaza’s facilities and its debt capacity are currently sufficient to fund ongoing planned and committed development expenditures.

Plaza’s liquidity at June 30, 2022 is comprised of \$7.7 million of cash, \$11.1 million available to be drawn on the operating line, \$19.0 million of unused development facilities, \$15.3 million of unused construction facilities, including non-consolidated investments, and unencumbered assets with a value of approximately \$16.7 million.



## Plaza Retail REIT

### Interim Facilities

(000s)	Interest Rate Range	Maturity Dates	June 30, 2022	December 31, 2021
\$9.7 million interim facility	Prime plus 1.50% or BA plus 2.50%	May 18, 2023	\$ 9,339	\$ 9,500
\$1.2 million unsecured interest-only loan	Prime plus 1.05% (min 5.00%)	January 15, 2024	1,171	1,171
\$10.08 million secured non-revolving construction credit facility	Prime plus 1.00% or BA plus 2.25%	April 24, 2023	9,980	8,855
\$8.8 million interim facility	Prime plus 1.00% or BA plus 2.50%	August 13, 2023	5,160	3,258
\$3.75 million interim facility	Prime plus 1.00% or BA plus 2.50%	December 20, 2023	3,750	3,750
\$9.0 million interim facility	Prime plus 0.95%	April 11, 2024	2,917	-
Total interim facilities			\$ 32,317	\$ 26,534

Funding is generally secured by first mortgage charges on properties or development properties as applicable. These interim facilities are in place for financing the construction and development of specific properties. As they mature it is expected they will either be extended until construction has been completed or they will be converted to long-term mortgages on completion of the construction projects. The Trust must maintain certain financial ratios to comply with certain facilities. As of June 30, 2022, all debt covenants in respect of the above facilities have been maintained.

### Mortgage Bonds

Plaza's mortgage bonds are secured by either property or cash. The terms of the mortgage bonds are as follows:

(000s)	Series X.2	Series X.2	Series X.2	Series XII
Interest rate	3.75%	4.25%	4.75%	5.50%
Maturity date	December 25, 2022	June 25, 2023	June 25, 2024	July 15, 2022
Amount	\$750	\$725	\$1,510	\$3,000

The Series X.2 and XII mortgage bonds can be deployed up to 90% of the cost of a property under a first or second charge on that property. If it is a second charge, the total debt, including mortgage bonds, cannot exceed 90%. These mortgage bonds can be reallocated to different properties from time to time as required.

On June 25, 2022, \$3.2 million Series X.2 mortgage bonds matured. Of the \$3.2 million that matured, \$1.2 million were repaid at that time, \$2.0 million were renewed and an additional \$1.0 million were issued. Subsequent to quarter end on July 15, 2022, Series XII mortgage bonds matured. Of the \$3.0 million that matured, \$2.3 million were repaid at that time, \$725 thousand were renewed and an additional \$1.1 million were issued. Series XII mortgage bonds have a term of 6 months, 12 months or 24 months with interest rates of 3.75%, 4.25% or 4.75%, respectively.

### Debentures

Convertible and non-convertible debentures are subordinate and unsecured. Convertible debentures are recorded at fair value and changes in the fair value are recorded quarterly in profit and loss. The debenture terms are as follows:

(000s)	Convertible Series E (TSX: PLZ.DB.E)	Convertible Series VIII	Non-convertible Series II
Interest rate	5.10%	5.95%	5.00%
Conversion price	\$5.65	\$4.75	n/a
Par call date	April 1, 2022	March 31, 2025	n/a
Maturity date	March 31, 2023	March 31, 2026	February 28, 2027
Face amount	\$47,250	\$12,019	\$3,537

## Plaza Retail REIT

On February 28, 2022, the \$6.0 million Series II non-convertible debentures matured. Of those matured, \$3.8 million were repaid, \$2.2 million were renewed and an additional \$1.3 million were issued for five years.

In accordance with the Series E supplemental trust indenture made as of the 21<sup>st</sup> day of February, 2018, the Trust can elect to satisfy the \$47.25 million convertible debenture obligation, under the par-call option or on maturity, in whole or in part, by issuing units of the Trust at 95% of the 20 day volume weighted average price (“VWAP”) ending on the 5<sup>th</sup> day preceding the applicable date.

### Mortgages

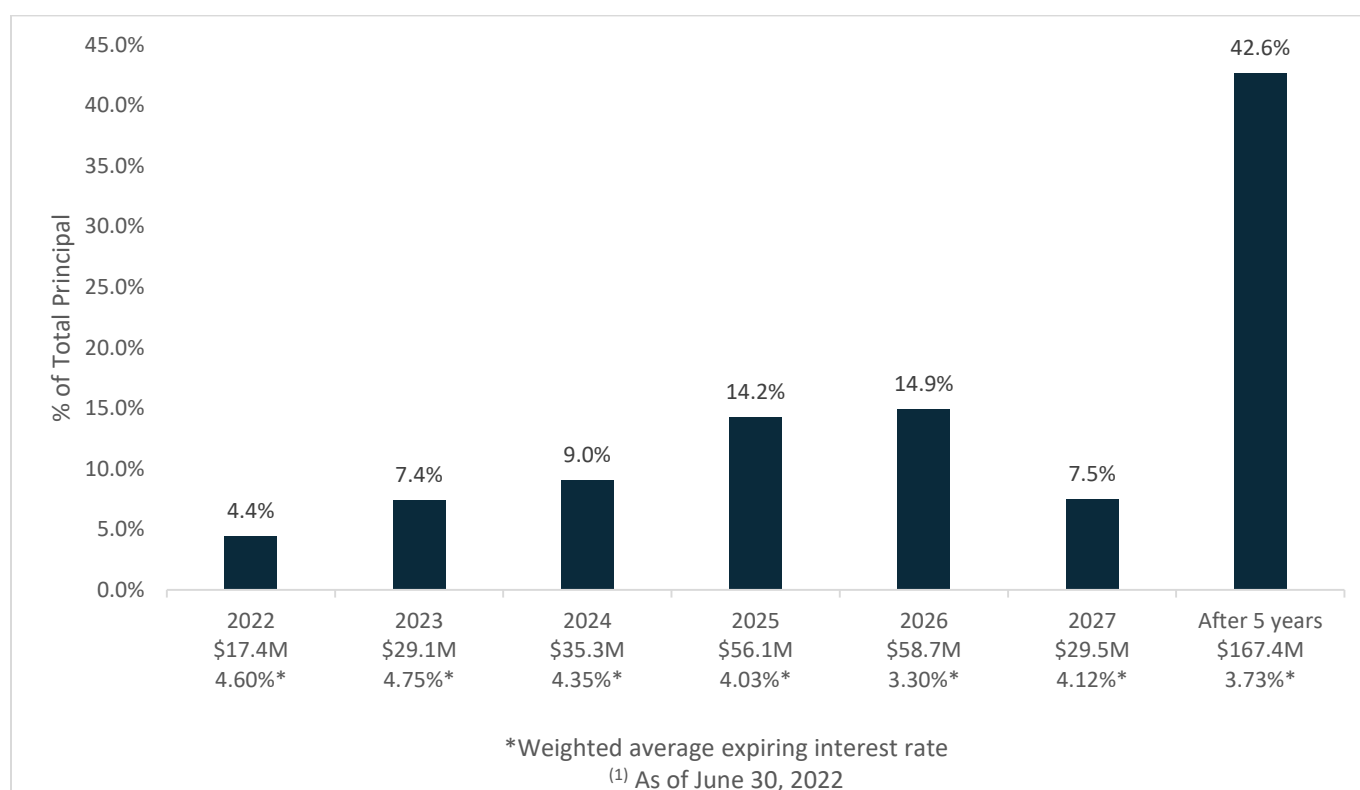
During 2022, the Trust obtained new long-term financing for six properties totaling \$18.5 million with a weighted average term of 9.2 years and a weighted average interest rate of 4.05%. An additional \$23.1 million of mortgages was renewed with a weighted average term of 3.7 years and a weighted average interest rate of 4.83%.

The Trust’s strategy is to balance maturities and terms on new debt with existing debt maturities to minimize maturity exposure in any one year, to reduce overall interest costs, and to match debt maturities with lease maturities when possible. Maintaining or improving the average cost of debt will be dependent on market conditions at the time of refinancing. Plaza’s debt strategy involves maximizing the term of long-term debt available based on the tenant profiles for the assets being financed, at current market rates, in order to stabilize cash flow available for reinvestment and distribution payments.

As a conservative interest rate risk management practice, the Trust’s use of floating-rate debt is generally limited to its operating line (to fund ongoing operations and acquisitions) and its development lines/construction loans (until long term fixed-rate mortgage financing is placed on the completed development projects).

The following is a maturity chart of long-term mortgages by year:

#### LONG-TERM MORTGAGE MATURITIES



The weighted average term to maturity for the long-term mortgages is 5.4 years. The average remaining repayment (amortization) period on long-term mortgage debt is 23.5 years.

## Plaza Retail REIT

### Debt Service Ratios

Plaza's summary of EBITDA and debt service ratios for the three and six months ended June 30, 2022 compared to the three and six months ended June 30, 2021 is presented below:

	3 Months Ended June 30, 2022 (unaudited)	3 Months Ended June 30, 2021 (unaudited)	6 Months Ended June 30, 2022 (unaudited)	6 Months Ended June 30, 2021 (unaudited)
<b>(000s – except debt service ratios)</b>				
<b>Profit and total comprehensive income for the period</b>	<b>\$ 6,968</b>	\$ 19,622	<b>\$ 32,800</b>	\$ 31,846
Add (deduct):				
Income taxes	(246)	52	817	121
Finance costs	6,948	7,199	13,751	14,107
Finance costs – convertible debenture costs	-	346	-	346
Fair value adjustment to investment properties	6,396	(9,283)	(6,038)	(12,381)
Fair value adjustment to investments <sup>(1)</sup>	833	79	(1,557)	189
Fair value adjustment to convertible debentures	(883)	569	(723)	2,864
Fair value adjustment to Class B exchangeable LP units	(1,072)	750	(631)	1,179
Fair value adjustment to restricted and deferred units	(269)	157	(158)	239
Fair value adjustment to interest rate swaps	(1,678)	486	(4,225)	(2,075)
Fair value adjustment to right-of-use land lease assets	194	190	388	377
Equity accounting adjustment for interest rate swaps <sup>(2)</sup>	(114)	14	(300)	(155)
<b>EBITDA<sup>(3)</sup></b>	<b>\$ 17,077</b>	\$ 20,181	<b>\$ 34,124</b>	\$ 36,657
Finance costs <sup>(4)</sup>	\$ 6,878	\$ 7,055	\$ 13,614	\$ 13,908
Periodic mortgage principal repayments <sup>(5)</sup>	3,391	3,175	6,731	6,370
<b>Total debt service</b>	<b>\$ 10,269</b>	\$ 10,230	<b>\$ 20,345</b>	\$ 20,278
<b>Debt service ratios</b>				
Interest coverage ratio <sup>(3)</sup>	<b>2.48 times</b>	2.86 times	<b>2.51 times</b>	2.64 times
Debt coverage ratio <sup>(3)</sup>	<b>1.66 times</b>	1.97 times	<b>1.68 times</b>	1.81 times

(1) Fair value adjustment to investments relate to the unrealized change in fair value of equity accounted entities.

(2) Equity accounting adjustment for interest rate swaps includes the change in non-cash fair value adjustments relating to interest rate swaps held by equity accounted entities.

(3) This is a non-GAAP financial measure. Refer to the Non-GAAP Financial Measures in Part I and VII of this document for more information on each non-GAAP financial measure.

(4) Excludes mark-to-market adjustments, convertible debenture issuance costs, loan defeasance and early mortgage discharge fees, and distributions on Class B exchangeable LP units recorded in finance costs.

(5) Includes land lease principal repayments.

For the three and six months ended June 30, 2022, the interest and debt coverage ratios were lower mainly due to lower EBITDA as a result of prior year lease buyout revenues.

The debt coverage and interest coverage ratios exceed the requirements under Plaza's borrowing arrangements.

## Plaza Retail REIT

### Debt to Gross Assets

Plaza's debt to gross assets is presented below:

	June 30, 2022	December 31, 2021	June 30, 2021
<b>Debt to gross assets<sup>(1)</sup></b>			
Current and long term debt <sup>(2)</sup>	\$ 689,802	\$ 679,102	\$ 677,584
Less: Fair value of interest rate swaps	3,090	(1,135)	2,075
Total debt including convertible debentures	692,892	677,967	679,659
Less: convertible debentures at face value	(59,269)	(59,269)	(59,269)
Total debt excluding convertible debentures	\$ 633,623	\$ 618,698	\$ 620,390
Total gross assets	\$ 1,244,354	\$ 1,214,834	\$ 1,158,373
<b>Debt to gross assets including convertible debentures<sup>(1)</sup></b>	<b>55.7%</b>	<b>55.8%</b>	<b>58.7%</b>
<b>Debt to gross assets excluding convertible debentures<sup>(1)</sup></b>	<b>50.9%</b>	<b>50.9%</b>	<b>53.6%</b>

(1) This is a non-GAAP financial measure. Refer to the Non-GAAP Financial Measures in Part I and VII of this document for more information on each non-GAAP financial measure.

(2) Current and long-term debt defined for this purpose as mortgage bonds, mortgages payable, face value of convertible debentures, non-convertible debentures, notes payable, land lease liabilities and bank indebtedness.

The decrease in debt to gross assets over December 31, 2021 relates mainly to the fair value increase to investment properties of \$5.4 million for the six months ended June 30, 2022. By its Declaration of Trust, Plaza is limited to an overall indebtedness ratio of 60% excluding convertible debentures and 65% including convertible debentures.

### Units

If all rights to convert units under the provisions of convertible debt were exercised and exchangeable LP units were exchanged, the impact on units outstanding would be as follows:

At August 3, 2022 (000s) (unaudited)	Units
Current outstanding units	101,810
Class B exchangeable LP units	1,191
Series VIII convertible debentures	2,530
Series E convertible debentures	8,363
<b>Total adjusted units outstanding</b>	<b>113,894</b>

On September 24, 2021, the Trust announced that it had received approval from the TSX for the renewal of its normal course issuer bid ("NCIB") for a further year. Plaza's prior NCIB expired on September 27, 2021. The period of the renewed NCIB commenced on September 28, 2021 and will conclude on the earlier of the date on which purchases under the bid have been completed and September 27, 2022. Under the terms of the renewed NCIB, the Trust can purchase up to 6,455,226 of its issued and outstanding units through the facilities of the TSX and any alternative trading system in Canada. Subject to certain prescribed exemptions and any block purchase made in accordance with the rules of the TSX, daily purchases made by the Trust may not exceed 20,461 units, representing 25% of the average daily trading volume of the units on the TSX for the six-month period ended August 31, 2021 (being 81,846 units). All units that are purchased under the renewed NCIB will be cancelled (on a monthly basis, on or before the record date for each monthly distribution). Unitholders may obtain a copy of the NCIB renewal notice, without charge, by contacting the Trust.

Plaza also entered into a new automatic securities purchase plan agreement (the "Purchase Plan") with its designated broker in order to facilitate purchases of units under the renewed NCIB. The Purchase Plan, which was pre-cleared by the TSX, allows for purchases of units by Plaza at times when it would ordinarily not be permitted to make purchases due to regulatory restrictions or self-imposed blackout periods. The Purchase Plan will terminate on September 27, 2022.

For the six months ended June 30, 2022, 5,100 units have been repurchased for cancellation under Plaza's former and renewed NCIB at a weighted average price of \$4.4579. With this, to June 30, 2022, Plaza has purchased a total of 1,150,511 units for cancellation since the commencement of the original NCIB on September 28, 2018 at a weighted average price of \$4.0185.

**Land Leases**

Return on invested cash or equity is a measure Plaza uses to evaluate development and strategic acquisitions. Investing in a project subject to a land lease reduces the cash equity required for an individual project and increases the number of projects which can be undertaken with available capital. This spreads risk and enhances overall unitholder returns. In some instances, use of a land lease will enhance project feasibility where a project might not otherwise be undertaken without use of a land lease.

The Trust has 27 long-term land leases (affecting 26 properties). One of the land leases relates to shared parking facilities. Land leases expire (excluding any non-automatic renewal periods) on dates ranging from 2027 to 2084 with an average life of 32 years, with some of the leases also containing non-automatic renewal options, extending the average life of the leases to 58 years including these non-automatic renewal options. Of the 27 land leases, 11 of the land leases have options to purchase, generally at fair market value. At June 30, 2022, the recorded amount of the right-of-use assets and land lease liabilities is \$65.6 million.

Plaza leases 9 parcels of land from an entity owned by the below-noted related parties at market rates. The land leases expire at various times from October 2043 to November 2047, subject to options to renew. All the land leases have options to purchase in favour of the Trust, of which one is at a fixed price with the remainder at fair market value.

<b>Related Parties:</b>	<b>Land Rent Paid</b>	
	<b>June 30, 2022</b>	<b>June 30, 2021</b>
A company beneficially-owned by Earl Brewer and Michael Zakuta	\$ 600	\$ 600

**Gross Capital Additions Including Leasing Fees:**

<b>(000s)</b>	<b>3 Months Ended June 30, 2022 (unaudited)</b>	<b>3 Months Ended June 30, 2021 (unaudited)</b>	<b>6 Months Ended June 30, 2022 (unaudited)</b>	<b>6 Months Ended June 30, 2021 (unaudited)</b>
<b>Existing properties</b>				
Leasing commissions	\$ 100	\$ 45	\$ 106	\$ 157
Other leasing costs	1,289	1,148	2,105	1,619
	1,389	1,193	2,211	1,776
Maintenance capital expenditures	234	504	360	729
<b>Total capital additions – existing properties</b>	<b>1,623</b>	<b>1,697</b>	<b>2,571</b>	<b>2,505</b>
<b>Development/redevelopment properties</b>				
Leasing commissions	215	40	266	75
Other leasing costs	2,630	981	3,805	2,704
Capital additions	2,193	1,763	8,099	4,351
<b>Total capital additions - developments/redevelopments</b>	<b>5,038</b>	<b>2,784</b>	<b>12,170</b>	<b>7,130</b>
<b>Total gross additions per statements of cash flows<sup>(1)</sup></b>	<b>\$ 6,661</b>	<b>\$ 4,481</b>	<b>\$ 14,741</b>	<b>\$ 9,635</b>
<b>Reconciliation of leasing costs for AFFO purposes</b>				
Leasing costs – existing properties per above	\$ 1,389	\$ 1,193	\$ 2,211	\$ 1,776
Internal leasing salaries	371	264	640	499
<b>Total leasing costs – existing properties for AFFO purposes</b>	<b>\$ 1,760</b>	<b>\$ 1,457</b>	<b>\$ 2,851</b>	<b>\$ 2,275</b>

<sup>(1)</sup> The gross additions per the statements of cash flows include leasing commissions on existing properties in the operating activities section and the remainder of the total gross additions noted above in the investing activities section.

**COMMITMENTS AND CONTINGENT LIABILITIES**
**Commitments**

The Trust estimates \$32.9 million in commitments in respect of certain development and leasing activities. Management believes that Plaza has sufficient unused bank and development line availability, cash and/or mortgage bond deployment potential, to fund these commitments.

The Trust's estimated commitments at June 30, 2022 in respect of certain projects under development and other long-term obligations are as follows:

	<b>Remainder 2022</b>	<b>Year 1 2023</b>	<b>Year 2 2024</b>	<b>Year 3 2025</b>	<b>Year 4 2026</b>	<b>Year 5 2027</b>	<b>After 5 Years</b>	<b>Face Value Total</b>
Mortgages – periodic payments	\$ 7,335	\$ 11,291	\$ 10,903	\$ 11,313	\$ 8,389	\$ 7,283	\$ 18,056	\$ 74,570
Mortgages – due at maturity	17,366	23,488	33,541	54,295	58,656	29,503	167,443	384,292
Development lines of credit	2,008	14,039	-	-	-	-	-	16,047
Interim loan facilities	15,140	12,806	-	-	-	-	-	27,946
Unsecured interest-only loans	-	5,643	5,888	1,800	-	-	-	13,331
Bank indebtedness	-	43,520	-	-	-	-	-	43,520
Mortgage bonds payable	3,750	2,235	-	-	-	-	-	5,985
Debentures <sup>(1)</sup>	-	47,250	-	-	12,019	3,537	-	62,806
Land leases	1,636	3,286	3,323	3,363	3,394	3,423	115,057	133,482
Development activities	22,543	10,401	-	-	-	-	-	32,944
<b>Total contractual obligations</b>	<b>\$ 69,778</b>	<b>\$ 173,959</b>	<b>\$ 53,655</b>	<b>\$ 70,771</b>	<b>\$ 82,458</b>	<b>\$ 43,746</b>	<b>\$ 300,556</b>	<b>\$ 794,923</b>

<sup>(1)</sup> Stated at face value.

Management believes that all mortgages maturing in 2022 will be renewed or refinanced as they come due.

In accordance with the Series E supplemental trust indenture made as of the 21<sup>st</sup> day of February, 2018, the Trust can elect to satisfy the \$47.25 million convertible debenture obligation, under the par-call option or on maturity, in whole or in part, by issuing units of the Trust at 95% of the 20 day volume weighted average price ("VWAP") ending on the 5<sup>th</sup> day preceding the applicable date.

**Contingent Liabilities**

The Trust has contingent liabilities as original borrower on three mortgages partially assumed by the purchasers of the underlying properties, where a 75% interest in each was sold in 2009. These sales did not relieve the Trust's obligations as original borrower in respect of these mortgages, however, the Trust's commitments are subject to indemnity agreements. The debt subject to such guarantees at June 30, 2022 totals \$4.3 million with a weighted average remaining term of 0.6 years.

The Trust has contingent liabilities as original borrower on five mortgages partially assumed by the purchasers of the underlying properties, where a 50% interest in each was sold in November 2017. These sales did not relieve the Trust's obligations as original borrower in respect of these mortgages, however, these commitments are also subject to indemnity agreements. The debt subject to such guarantees at June 30, 2022 totals \$5.4 million with a weighted average remaining term of 4.0 years.

The Trust also has contingent liabilities as original borrower on three mortgages partially assumed by the purchasers of the underlying properties, where a 50% interest in each was sold in August 2020. Similarly, these sales did not relieve the Trust's obligations as original borrower in respect of these mortgages but the commitments are subject to indemnity agreements. The debt subject to such guarantees at June 30, 2022 totals \$7.3 million with a weighted average remaining term of 5.5 years.

The Trust guarantees a \$3.8 million commitment relating to the mortgage of an asset sold in 2018, with a weighted average remaining term of 2.1 years at June 30, 2022.

The Trust is contingently liable for certain obligations of its co-venturers, under guarantees in excess of its ownership percentages for six strip plazas and four free-standing properties. The excess guarantees amount to \$14.1 million. Cross indemnities are in place for certain of these properties from co-venturers.

**PART IV**
**SUMMARY OF SELECTED QUARTERLY INFORMATION**

Plaza's summary of selected quarterly information for the last eight quarters is presented below:

(000s except per unit and percentage data) (unaudited)	Q2'22	Q1'22	Q4'21	Q3'21	Q2'21	Q1'21	Q4'20	Q3'20
Revenues	<b>\$27,754</b>	\$27,904	\$27,383	\$26,597	\$29,944	\$26,708	\$26,835	\$25,960
Net property operating income <sup>(1)</sup>	<b>\$17,705</b>	\$17,130	\$17,188	\$18,079	\$20,204	\$16,308	\$18,137	\$17,631
Profit and total comprehensive income	<b>\$6,968</b>	\$25,832	\$40,735	\$27,908	\$19,622	\$12,224	\$9,275	\$9,185
Distributions per unit	<b>7.0¢</b>	7.0¢	7.0¢	7.0¢	7.0¢	7.0¢	7.0¢	7.0¢
Funds from operations per unit – basic <sup>(1)</sup>	<b>10.0¢</b>	9.9¢	10.5¢	11.0¢	12.7¢	9.3¢	10.2¢	9.1¢
Funds from operations per unit – diluted <sup>(1)</sup>	<b>9.7¢</b>	9.6¢	10.2¢	10.6¢	12.1¢	9.1¢	10.0¢	9.0¢
Adjusted funds from operations per unit – basic <sup>(1)</sup>	<b>8.1¢</b>	8.8¢	8.0¢	9.2¢	10.8¢	8.4¢	9.2¢	8.1¢
Adjusted funds from operations per unit – diluted <sup>(1)</sup>	<b>8.0¢</b>	8.6¢	7.9¢	9.0¢	10.5¢	8.3¢	9.0¢	8.1¢
Distributions as a percentage of basic FFO <sup>(1)</sup>	<b>70.2%</b>	71.0%	66.9%	63.6%	55.2%	75.4%	68.3%	76.8%
Distributions as a percentage of basic AFFO <sup>(1)</sup>	<b>86.8%</b>	79.4%	87.9%	76.3%	64.6%	83.1%	76.4%	85.9%
Gross Leasable Area (000s of sq. ft.) (at 100% and excluding non-consolidated investments and properties under development/redevelopment)								
Total income producing properties	<b>6,867</b>	6,861	6,842	6,845	6,860	6,863	6,869	6,764
Occupancy % (at 100% and excluding properties under development/redevelopment)								
Total income producing properties	<b>96.6%</b>	96.3%	96.5%	96.2%	95.9%	95.8%	95.7%	95.7%

<sup>(1)</sup> This is a non-GAAP financial measure. Refer to the Non-GAAP Financial Measures in Part I and VII of this document for more information on each non-GAAP financial measure.

During the last eight quarters occupancy has remained high which contributes to stable cash flow. Significant fluctuations in profit and loss are mainly due to non-cash fair value adjustments on the Trust's investment properties and debt instruments.

Some of Plaza's leases have common cost recoveries from tenants linked to CPI or otherwise have caps on operating cost recoveries. At June 30, 2022, approximately 48.0% of the Trust's leased area is tied to a CPI cost recovery formula. As well, anchor tenant leases may restrict common area maintenance (also referred to as "CAM") cost recoveries. As a result of all of these factors, seasonal fluctuations in NOI, FFO and AFFO occur primarily due to winter costs, as well as yearly repair and maintenance activities which typically occur in spring and early summer, which may create inconsistencies in quarterly recovery revenues compared with quarterly expenses.

## **PART V**

### **RISKS AND UNCERTAINTIES**

All property investments are subject to a degree of risk and uncertainty. Property investments are affected by various factors including general economic conditions and local market circumstances. Local business conditions such as oversupply of space or a reduction in demand for space particularly affect property investments. Management attempts to manage these risks through geographic and retail asset class diversification in the portfolio. At June 30, 2022, the Trust held interests in 253 properties spread geographically across Canada. Some of the more important risks are outlined below. See Financial Instruments and Risk Management Note 28 to the December 31, 2021 Consolidated Financial Statements of the Trust for further details. Also see the Trust's AIF for the year ended December 31, 2021 dated March 24, 2022 for a list of risks and uncertainties applicable to the Trust's business.

#### **Interest Rate, Financing and Refinancing Risk**

The recent increases in floating and fixed interest rates impacts the cost of debt, and could further impact cap rates. Plaza has always utilized a conservative debt management strategy, and attempts to lock in cash returns on assets for the long-term, considering exposure to debt maturing and leases expiring in any given year. Matching as closely as possible the debt term on a particular asset with its average lease term, helps ensure that any interest rate increases could be offset by increases in rental rates.

The Trust also mitigates interest rate risk by maintaining the majority of its debt at fixed rates. Floating rate debt is typically used on its operating line of credit and for development or redevelopment projects as interim financing, until the projects are completed and are then able to attract the appropriate long-term financing. The hypothetical impact of a 1% change in interest rates would be approximately \$919 thousand. The Trust mitigates its exposure to fixed-rate interest risk on its debt by staggering maturities in order to avoid excessive amounts of debt maturing in any one year, and by generally using small individual debt issuances to mitigate exposure on individual debt maturities. If market conditions warrant, the Trust may attempt to renegotiate its existing debt to take advantage of lower interest rates. The Trust has an ongoing requirement to access the debt markets and there is a risk that lenders will not refinance such maturing debt on terms and conditions acceptable to the Trust or on any terms at all. The Trust works with numerous lenders to manage exposure to any single lender. Management believes that all debts maturing over the next year will be able to be financed or refinanced as they come due.

From time to time Plaza may enter into derivative instruments to hedge the cash flow variability on future interest payments on anticipated mortgage financings from changes in interest rates until the time the mortgage interest rate is set.

#### **Credit Risk**

Credit risk mainly arises from the possibility that tenants may experience financial difficulty and will be unable to fulfill their lease commitments. Management mitigates this risk by ensuring that Plaza's tenant mix is diversified and heavily weighted to national tenants in the essential needs, convenience and value-based market segment. Plaza also maintains a portfolio that is diversified geographically so that exposure to local business is lessened and Plaza limits loans granted under lease arrangements to credit-worthy, mainly national, tenants.

Currently one tenant, Shoppers Drug Mart/Loblaws, represents 24.5% of current monthly base rents in place, Dollarama represents 6.3% and franchisees of KFC represent 4.2%. The top 10 tenants collectively represent approximately 53.7% of current monthly base rents in place. National and regional tenants represent 94.1% of the tenant base, based on base rents in place.

#### **Lease Roll-Over and Occupancy Risk**

Lease roll-over risk arises from the possibility that Plaza may experience difficulty renewing leases as they expire or in re-leasing space vacated by tenants.

Plaza's principal management of occupancy risk is the skewing of tenancies towards national tenants, the signing of longer term leases and significant pre-leasing of development space. As well, management attempts to stagger the lease expiry profile so that Plaza is not faced with a disproportionate amount of square footage of leases expiring in any one year. Management further mitigates this risk by maintaining a diversified portfolio mix by geographic location and ensuring that the Trust maintains a well-staffed and highly skilled leasing department.

One of Plaza's performance drivers is related to same-property occupancy levels. The majority of Plaza's leases in place are referred to as "net leases", meaning tenants reimburse Plaza fully for their share of property operating costs (subject to consumer



price index adjustments in many cases) and realty taxes. Many of Plaza's operating costs and realty taxes are not immediately reduced by vacancy. Certain costs such as janitorial costs would not decline with a decline in occupancy.

The hypothetical impact to NOI of a change in portfolio occupancy of 1% would be approximately \$600 thousand to \$1.0 million per annum. The analysis does not identify a particular cause of such changing occupancy and as a result, it does not reflect the actions management may take in relation to the changes.

### **Development and Acquisition Risk**

Plaza's external growth prospects will depend in large part on identifying suitable development, redevelopment and acquisition opportunities, pursuing such opportunities, conducting necessary due diligence, consummating acquisitions (including obtaining necessary consents) and effectively operating the properties acquired or developed by the Trust. If Plaza is unable to manage its growth and integrate its acquisitions and developments effectively, its business, operating results and financial condition could be adversely affected. Supply chain constraints and labour shortages could impact the cost, timing and feasibility of certain developments and acquisitions, or developments and acquisitions may not meet operational or financial expectations due to unexpected costs or market conditions, which could impact the Trust's performance.

### **Environmental Risk**

As an owner of real property in Canada, Plaza is subject to various laws relating to environmental matters which deal primarily with liability for damages or costs with respect to the release of hazardous, toxic or other regulated substances into the environment, such as asbestos or petroleum products, and the removal or other remediation thereof. Applicable laws may impose liability regardless of whether the property owner knew of, or was responsible for, the presence of such substances. Environmental risk is relevant to Plaza's ability to sell or finance affected assets and could potentially result in liabilities for the costs of removal or other remediation of hazardous, toxic or other regulated substances or claims against Plaza. Management is not aware of any material non-compliance with environmental laws or regulations with regard to Plaza's portfolio, or of any material pending or threatened actions, investigations or claims against Plaza relating to environmental matters. Plaza manages environmental exposures in a proactive manner during every aspect of the property life cycle including extensive due diligence in respect of environmental risk before any purchase or development.

### **Status of the REIT**

Plaza is required to comply with specific restrictions regarding its activities and the investments held by it in order to maintain its mutual fund trust status. Should Plaza cease to qualify as a mutual fund trust, the consequences could be material and adverse. As well, Plaza conducts its affairs in order to qualify as a REIT under applicable tax statutes so that it retains its status as a flow-through vehicle for the particular year. Should Plaza not meet the conditions to qualify as a REIT in a particular year, it may be subject to tax similar to a corporation, which may have an adverse impact on it and its unitholders, on the value of the units and on its ability to undertake financings and acquisitions, and its distributable cash may be materially reduced. Management believes that it complies with both the mutual fund trust rules and the REIT rules.

### **Pandemics**

Plaza's tenants continue to operate under minimal or no restrictions. Although subsequent waves of the virus are possible, governments are taking a more balanced approach to management, and any impacts should be less disruptive. Supply chain constraints continue, which impacts delivery timelines and costs of certain products. Labour shortages in certain industries may also impact certain of Plaza's tenants. Plaza will continue to monitor and follow all public health guidelines to ensure the safety of its tenants, customers and employees.

## PART VI

### RELATED PARTY TRANSACTIONS

#### Notes Payable to Related Parties

The note payable from the related party was assumed on the Trust's acquisition of the underlying property in September 2000. It is payable on the sale or refinancing of the underlying property.

(000s)	June 30, 2022	December 31, 2021
<b>Non-interest bearing notes:</b>		
Entities owned (directly or indirectly), controlled or significantly influenced by Michael Zakuta (President & Chief Executive Officer and Trustee)	\$ 261	\$ 261

#### Bonds and Debentures Held

The Trust has placed certain bonds and debentures by way of private placement, in which accredited investors may participate. Employees and trustees of the Trust (individually a "Trustee", collectively "Trustees") may be eligible to participate in these private placements, along with non-related parties.

Trustees, directly or indirectly, held unsecured debentures of the Trust as follows (stated at face value):

(000s)	June 30, 2022	December 31, 2021
Earl Brewer (Trustee)	\$ -	\$ 300
Doug McGregor (Chairman and Trustee)	400	200
Lynda Savoie (Trustee)	15	15
Michael Zakuta (President and Chief Executive Officer and Trustee)	300	-
<b>Total</b>	<b>\$ 715</b>	<b>\$ 515</b>

No other Trustee or key management personnel own mortgage bonds or debentures of the Trust at June 30, 2022.

#### Other Related Party Transactions

TC Land LP, an entity controlled by Earl Brewer and Michael Zakuta, leases nine parcels of land to the Trust at market rates. The land leases expire at various times from October 2043 to November 2047, subject to options to renew. All of these land leases have options to purchase, of which one is at a fixed price and the others are at fair market value. The business purpose of the leases was to enhance levered equity returns on the affected assets. Land leases reduce Plaza's equity requirement in the subject projects, spread risk and enhance project feasibility and overall unitholder returns.

Related Parties:	Land Rent Paid	
	June 30, 2022	June 30, 2021
A company beneficially-owned by Earl Brewer and Michael Zakuta	\$ 600	\$ 600

The Montreal office of Plaza Group Management Limited (a wholly-owned subsidiary of the Trust) shares office space with a company indirectly owned by Michael Zakuta in an office building owned by that related party. The Trust pays no basic minimum rent for the space.

The Trust has syndicated ownership of certain properties, where accredited investors may participate in the ownership of these properties in common with the Trust. These co-ownerships reduce Plaza's equity requirement, spread risk and enhance project feasibility and overall unitholder returns. Employees and Trustees may be eligible to participate in these co-ownerships, along with non-related parties.

## Plaza Retail REIT

The following related parties hold interests in common with the Trust's interest in the noted properties below:

Property	Ownership %		
	Earl Brewer	Barbara Trenholm	Michael Zakuta
Gateway Mall, Sussex, NB	25.00%	-	21.50%
Mountainview Plaza, Midland, ON and Park Street Plaza, Kenora, ON	4.33%	-	4.81%
Amherstview, Amherstview, ON and 1865 Scugog St, Port Perry, ON	4.87%	-	4.67%
KGH Plaza, Miramichi, NB, 681 Mountain Rd., Moncton, NB, 201 Main St., Sussex, NB, and Robie St Truro Plaza, Truro, NS	2.62%	5.08%	5.08%
Main St Alexandria, Alexandria, ON, Ottawa Street Plaza, Almonte, ON, and Hastings Street Plaza, Bancroft, ON	2.68%	-	5.19%
Quispamsis Town Centre, Quispamsis, NB	-	-	5.91%
Scott Street Plaza, St. Catharines, ON, St. Joseph's Boulevard, Orleans, ON, Dufferin and Wilson, Perth, ON, Ontario Street Port Hope, Port Hope, ON, Civic Centre Road, Petawawa, ON, and 615 King Street, Gananoque, ON	2.17%	-	2.17%
Boulevard Hebert Plaza and Victoria Street Plaza in Edmundston, NB, Grand Falls Shopping Centre and Madawaska Road Plaza, Grand Falls, NB, Connell Road Plaza, Woodstock, NB, Welton Street Plaza, Sydney, NS, and Pleasant Street Plaza and Starrs Road Plaza in Yarmouth, NS	0.69%	-	5.17%
5628 4th Street NW, Calgary, AB, 303 Main St., Antigonish, NS, 912 East River Rd., New Glasgow, NS, 1 Mont-Royal Ave E, and 8222 Maurice-Duplessis Blvd., Montreal, QC	-	5.35%	4.28%

The related parties resulting beneficial interest in accounts receivable owing to the Trust from the underlying properties, and in fees earned by a subsidiary of the Trust from the underlying properties are as follows:

Related Party:	Related parties beneficial ownership of accounts receivable balance owing to the Trust from the underlying properties		Related parties beneficial ownership of fees earned by a subsidiary of the Trust from the underlying properties	
	June 30, 2022	December 31, 2021	June 30, 2022	June 30, 2021
Earl Brewer	\$ 416	\$ 416	\$ 18	\$ 21
Barbara Trenholm	\$ 2	\$ 3	\$ 4	\$ 4
Michael Zakuta	\$ 465	\$ 463	\$ 26	\$ 30

## **PART VII**

### **DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROLS OVER FINANCIAL REPORTING**

Disclosure controls and procedures (“DC&P”) are intended to provide reasonable assurance that material information is gathered and reported to senior management to permit timely decisions regarding public disclosure. Internal controls over financial reporting (“ICFR”) are intended to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. The Trust maintains appropriate DC&P and ICFR to ensure that information disclosed externally is complete, reliable and timely.

A control system, no matter how well conceived and operated, can provide only reasonable and not absolute assurance that the objectives of the control system are met. As a result of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues, including instances of fraud, if any, have been detected. These inherent limitations include, amongst other items: (i) that management’s assumptions and judgments could ultimately prove to be incorrect under varying conditions and circumstances; or (ii) the impact of isolated errors.

Additionally, controls may be circumvented by the unauthorized acts of individuals, by collusion of two or more people, or by management override. The design of any system of controls is also based, in part, upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

The Trust’s Chief Executive Officer and Chief Financial Officer evaluated, or under their supervision caused to be evaluated, the design of the Trust’s DC&P and ICFR at June 30, 2022. Based on that evaluation they determined that the Trust’s DC&P and ICFR were appropriately designed based on the criteria established in the *Internal Control – Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

During the six months ended June 30, 2022, there were no changes in the Trust’s DC&P and ICFR that occurred that have materially affected, or are reasonably likely to materially affect, the Trust’s DC&P and ICFR.

### **CRITICAL ACCOUNTING POLICIES**

#### **Critical Accounting Estimates**

The preparation of the Trust’s Consolidated Financial Statements requires management to make judgments, estimates and assumptions that affect the reported amounts of certain assets and liabilities at the reporting date and the reported amounts of revenues and expenses during the reporting period. The significant estimates and judgments include the assessment of fair values, the discount rates used in the valuation of the Trust’s assets and liabilities, capitalization rates, the relative credit worthiness of the Trust to its counterparties, the determination of the accounting basis for investments and joint arrangements, the amount of borrowing costs to capitalize to properties under development and the selection of accounting policies.

##### **(i) Investment properties**

One significant estimate that affects the reported amounts of assets at the date of the Consolidated Financial Statements and the reported amounts of profit or loss during the period, relates to property valuations. Investment properties, which are carried on the consolidated statements of financial position at fair value, are valued using a mix of internal and external approaches as described below. The valuations are based on a number of assumptions, such as future stabilized net operating income and capitalization rates. The investment properties are sensitive to fluctuations in capitalization rates.

##### **(a) Internal approach – direct capitalization method**

Income producing properties are valued using the direct capitalization method. Under this method, fair value is estimated by applying capitalization rates to stabilized net operating income (property revenue less property operating expenses), with the resulting value reduced by any costs to complete or required to achieve stabilization. Future stabilized net operating income adjusts net operating income for things like market property management fees, or in the case of development properties, to reflect full intended occupancy (less a normal vacancy allowance). The significant assumption is the capitalization rate for each specific property. The Trust receives quarterly capitalization rate matrices from an external independent appraiser. The capitalization rate matrices provide a range of rates for various geographic regions and for various types and qualities of properties within each

region. The Trust generally utilizes capitalization rates within the range of rates provided. Where warranted, adjustments will be made to the internal valuations to reflect the assumptions contained in the external appraisals (outlined below). To the extent that the externally provided capitalization rate ranges change from one reporting period to the next or should another rate within the provided ranges be more appropriate than the rate previously used, the fair value of the investment properties would increase or decrease accordingly.

(b) External appraisals

Independent appraisals are obtained in the normal course of business as refinancing activities require them. When an independent appraisal is obtained, the internal valuation team assesses all major inputs used by the independent valuers in preparing their reports and holds discussions with them on the reasonableness of their assumptions.

At June 30, 2022 a decrease of 0.25% in the capitalization rates used to determine the fair value of investment properties would have resulted in an increase in investment properties of approximately \$43.3 million. An increase of 0.25% in the capitalization rates used would have resulted in a decrease in investment properties of approximately \$40.1 million.

### FUTURE ACCOUNTING POLICY CHANGES

#### Classification of Liabilities as Current or Non-current (Amendments to IAS 1)

In January 2020, the IASB issued amendments to IAS 1, “Presentation of Financial Statements”, to clarify how to classify debt and other liabilities as either current or non-current. In November 2021, the IASB published the exposure draft Non-current Liabilities with Covenants (proposed amendments to IAS 1). The exposure draft aims to improve the information an entity provides when its right to defer settlement of a liability for at least twelve months is subject to compliance with conditions, in addition to addressing concerns about the classification of such a liability as current or non-current. The IASB proposed to defer the effective date of the 2020 amendments to no earlier than January 1, 2024. Early adoption is permitted. Plaza has not yet assessed the impact of these amendments on its consolidated financial statements.

### EXPLANATION OF NON-GAAP MEASURES

The below-noted measures are not defined by IFRS, and therefore should not be considered as alternatives to profit or net income calculated in accordance with IFRS.

**Funds From Operations (FFO) and Adjusted Funds From Operations (AFFO)** are non-GAAP financial measures. FFO and AFFO are industry terms commonly used in the real estate industry and their calculations are prescribed in publications of the Real Property Association of Canada (“REALpac”). Plaza calculates FFO and AFFO in accordance with REALpac’s publications.

FFO and AFFO as calculated by Plaza may not be comparable to similar titled measures reported by other entities. FFO is an industry standard widely used for measuring operating performance and is exclusive of unrealized changes in the fair value of investment properties, deferred income taxes and gains or losses on property dispositions. AFFO is an industry standard widely used for measuring recurring or sustainable economic operating performance and AFFO further primarily adjusts FFO for operating capital and leasing (both internal and external) requirements that must be made to preserve the existing rental stream. Capital expenditures which generate a new investment or revenue stream, such as the development of a new property or the construction of a new retail pad during property expansion or intensification would not be included in determining AFFO. See the reconciliation of FFO and AFFO to profit for the period attributable to unitholders in Part II of this MD&A under the heading “Property and Corporate Financial Performance”.

Plaza considers FFO and AFFO meaningful additional measures as they adjust for certain non-cash and other items that do not necessarily provide an appropriate picture of the Trust’s recurring performance. They more reliably show the impact on operations of trends in occupancy levels, rental rates, net property operating income, interest costs and sustaining capital expenditures compared to profit determined in accordance with IFRS. As well, FFO and AFFO allow some comparability amongst different real estate entities using the same definition of FFO and AFFO.

**FFO per unit and AFFO per unit** are non-GAAP financial measures. FFO per unit and AFFO per unit as calculated by Plaza may not be comparable to similar titled measures reported by other entities. Plaza calculates FFO per unit and AFFO per unit as FFO or AFFO divided by the weighted average number of units outstanding.

**Distributions as a percentage of basic FFO and distributions as a percentage of basic AFFO** are non-GAAP financial measures. Distributions as a percentage of basic FFO and basic AFFO as calculated by Plaza may not be comparable to similar

titled measures reported by other entities. Plaza calculates distributions as a percentage of basic FFO and distributions as a percentage of basic AFFO as gross distributions to unitholders divided by basic FFO or basic AFFO.

**Earnings Before Interest, Taxes, Depreciation, and Amortization (EBITDA)** is a non-GAAP financial measure. EBITDA, as calculated by Plaza, may not be comparable to similarly titled measures reported by other entities. EBITDA is used in calculations that measure the Trust's ability to service debt. Its calculation is profit before finance costs, income tax expense, gains/losses on property dispositions, unrealized changes from fair value adjustments, transaction costs expensed as a result of the purchase of a business or properties, and net revaluation of interest rate swaps. See the reconciliation of EBITDA to profit for the period in Part III of this MD&A under the heading "Capital Resources, Equity and Debt Activities – Debt Service Ratios".

**Same-Asset Net Property Operating Income (Same-asset NOI)** is a non-GAAP financial measure. Same-asset NOI, as calculated by Plaza, may not be comparable to similarly titled measures reported by other entities. Same-asset NOI is used by Plaza to evaluate the period over period performance of those properties owned by Plaza since January 1, 2021, and excludes partial year results from certain assets due to timing of acquisition, development, redevelopment or disposition. Its calculation is revenues less operating expenses for the same-asset pool of properties. The revenues or operating expenses exclude the impact of non-cash straight-line rent, administrative expenses charged to NOI, property tax settlements and lease buyout revenue. Excluding these items enables the users to better understand the period over period performance for a consistent pool of assets from contractual rental rate changes embedded in lease agreements, and the impact of leasing and occupancy on the same-asset portfolio. See the reconciliation of same-asset NOI to NOI in Part II of this MD&A under the heading "Property and Corporate Financial Performance".

**Net Property Operating Income (NOI)** is an industry term in widespread use. The Trust includes NOI as an additional non-GAAP financial measure in its consolidated statement of comprehensive income. NOI as calculated by Plaza may not be comparable to similar titled measures reported by other entities. Plaza considers NOI a meaningful additional measure of operating performance of property assets, prior to financing considerations. Its calculation is total revenues less total operating expenses as shown in the consolidated statements of comprehensive income (property revenues less total property operating costs).

**Interest coverage ratio and debt coverage ratio** are non-GAAP financial measures. Interest coverage ratio and debt coverage ratio, as calculated by Plaza, may not be comparable to similarly titled measures reported by other entities. Plaza calculates the interest coverage ratio and debt coverage ratio as EBITDA divided by finance costs and EBITDA divided by total debt service, respectively. Finance costs are defined for this calculation as finance costs as per the consolidated statements of comprehensive income (loss) excluding mark-to-market adjustments, convertible debenture issuance costs, loan defeasance and early mortgage discharge fees, and distributions on Class B exchangeable LP units recorded in finance costs. Total debt service is defined for this calculation as finance costs, as defined above, plus periodic mortgage principal repayments and land lease principal repayments.

**Debt to gross assets including convertible debentures and debt to gross assets excluding convertible debentures** are non-GAAP financial measures. Debt to gross assets including convertible debentures and debt to gross assets excluding convertible debentures, as calculated by Plaza, may not be comparable to similarly titled measures reported by other entities. Plaza calculates the debt to gross assets including convertible debentures as total debt including the face value of convertible debentures divided by total gross assets. Plaza calculates the debt to gross assets excluding convertible debentures at face value as total debt excluding convertible debentures divided by total gross assets. Total debt is defined for this calculation as mortgage bonds, mortgages payable, face value of convertible debentures, non-convertible debentures, notes payable, land lease liabilities and bank indebtedness, excluding fair value of interest-rate swaps.

## ADDITIONAL INFORMATION

Additional information relating to Plaza including the Management Information Circular, Material Change reports and all other continuous disclosure documents required by the securities regulators, are filed on the System for Electronic Document Analysis and Retrieval (SEDAR) and can be accessed electronically at [www.sedar.com](http://www.sedar.com) or on Plaza's website at [www.plaza.ca](http://www.plaza.ca).

## PROPERTIES OF THE TRUST

A chart listing the Trust's properties at June 30, 2022 can be accessed on Plaza's website at [www.plaza.ca](http://www.plaza.ca).

# Plaza Retail REIT

## Condensed Interim Consolidated Statements of Financial Position

(unaudited)

(in thousands of Canadian dollars)

June 30, 2022      December 31, 2021

### Assets

#### Non-Current Assets

Investment properties (Note 4)	\$ 1,158,979	\$ 1,141,304
Investments	51,551	48,680
Tenant loans	254	308
Deferred income tax asset	296	303
<b>Total non-current assets</b>	<b>1,211,080</b>	<b>1,190,595</b>

#### Current Assets

Cash	7,732	8,062
Receivables (Note 5)	3,857	4,736
Prepaid expenses and deposits (Note 6)	9,971	3,780
Tenant loans	112	114
Notes and advances receivable (Note 7)	11,602	7,547
<b>Total current assets</b>	<b>33,274</b>	<b>24,239</b>
<b>Total assets</b>	<b>\$ 1,244,354</b>	<b>\$ 1,214,834</b>

### Liabilities and Unitholders' Equity

#### Non-Current Liabilities


Debentures payable (Note 8)	\$ 15,382	\$ 59,405
Mortgage bonds payable (Note 9)	1,510	-
Mortgages payable (Note 10)	440,255	433,907
Class B exchangeable LP units (Note 19)	4,991	5,622
Land lease liabilities (Note 12)	64,807	65,206
Deferred income tax liability	9,437	8,785
<b>Total non-current liabilities</b>	<b>536,382</b>	<b>572,925</b>

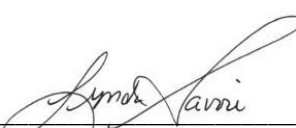
#### Current Liabilities

Current portion of debentures payable (Note 8)	46,782	5,996
Current portion of mortgage bonds payable (Note 9)	4,466	6,171
Bank indebtedness (Note 11)	43,520	33,313
Current portion of mortgages payable (Note 10)	70,503	73,248
Accounts payable, accrued liabilities, tenant payables and tenant deposits (Note 13)	24,559	23,296
Land lease liabilities (Note 12)	791	780
Notes payable (Note 14)	1,200	1,212
<b>Total current liabilities</b>	<b>191,821</b>	<b>144,016</b>
<b>Total liabilities</b>	<b>728,203</b>	<b>716,941</b>

Unitholders' equity	511,894	493,521
Non-controlling interests	4,257	4,372
<b>Total unitholders' equity</b>	<b>516,151</b>	<b>497,893</b>
<b>Total liabilities and unitholders' equity</b>	<b>\$ 1,244,354</b>	<b>\$ 1,214,834</b>

Subsequent events – see Note 24

  
Doug McGregor, Trustee  
Chair of the Board

  
Lynda Savoie, Trustee  
Chair of the Audit Committee

See accompanying notes which are an integral part of these condensed interim consolidated financial statements.

## Plaza Retail REIT

### Condensed Interim Consolidated Statements of Comprehensive

#### Income

(unaudited)

(in thousands of Canadian dollars)

	3 Months Ended June 30, 2022	3 Months Ended June 30, 2021	6 Months Ended June 30, 2022	6 Months Ended June 30, 2021
Revenues (Note 15)	\$ 27,754	\$ 29,944	\$ 55,658	\$ 56,652
Operating expenses (Note 16)	(10,049)	(9,740)	(20,823)	(20,140)
<b>Net property operating income</b>	<b>17,705</b>	<b>20,204</b>	<b>34,835</b>	<b>36,512</b>
Share of profit of associates	252	860	3,765	1,779
Administrative expenses (Note 17)	(2,065)	(2,000)	(3,882)	(3,637)
Investment income	126	132	244	251
Other income	609	735	1,177	1,479
<b>Income before finance costs, fair value adjustments and income taxes</b>	<b>16,627</b>	<b>19,931</b>	<b>36,139</b>	<b>36,384</b>
Finance costs (Note 18)	(6,948)	(7,199)	(13,751)	(14,107)
Finance costs – convertible debenture issuance costs	-	(346)	-	(346)
Finance costs - net change in fair value of convertible debentures (Note 8)	883	(569)	723	(2,864)
Finance costs - net change in fair value of Class B exchangeable LP units (Note 19)	1,072	(750)	631	(1,179)
Finance costs - net change in fair value of interest rate swaps (Note 10)	1,678	(486)	4,225	2,075
Net change in fair value of right-of-use land lease assets (Note 4)	(194)	(190)	(388)	(377)
Net change in fair value of investment properties (Note 4)	(6,396)	9,283	6,038	12,381
<b>Profit before income tax</b>	<b>6,722</b>	<b>19,674</b>	<b>33,617</b>	<b>31,967</b>
Income tax expense				
- Current	(59)	(45)	(156)	(77)
- Deferred	305	(7)	(661)	(44)
	246	(52)	(817)	(121)
<b>Profit and total comprehensive income for the period</b>	<b>\$ 6,968</b>	<b>\$ 19,622</b>	<b>\$ 32,800</b>	<b>\$ 31,846</b>
<b>Profit and total comprehensive income for the period attributable to:</b>				
- Unitholders	\$ 7,024	\$ 18,979	\$ 32,586	\$ 31,124
- Non-controlling interests	(56)	643	214	722
	<b>\$ 6,968</b>	<b>\$ 19,622</b>	<b>\$ 32,800</b>	<b>\$ 31,846</b>

See accompanying notes which are an integral part of these condensed interim consolidated financial statements.



## Plaza Retail REIT

### Condensed Interim Consolidated Statements of Changes in Unitholders' Equity

(unaudited)

(in thousands of Canadian dollars)

	Trust Units (Note 19)	Retained Earnings	Total Attributable to Unitholders	Non- Controlling Interests	Total Equity
<b>Balance as at December 31, 2020</b>	\$ 275,453	\$ 146,954	\$ 422,407	\$ 4,495	\$ 426,902
Profit and total comprehensive income for the period	-	31,124	31,124	722	31,846
Transactions with unitholders, recorded directly in equity:					
- Issuance of units under the RU plan (Note 19)	5	-	5	-	5
- Repurchase of units under normal course issuer bid	(40)	(18)	(58)	-	(58)
- Distributions to unitholders (Note 20)	-	(14,250)	(14,250)	-	(14,250)
- Contributions to non-controlling interests	-	-	-	(98)	(98)
<b>Balance as at June 30, 2021</b>	<b>\$ 275,418</b>	<b>\$ 163,810</b>	<b>\$ 439,228</b>	<b>\$ 5,119</b>	<b>\$ 444,347</b>
<b>Balance as at December 31, 2021</b>	\$ 275,493	\$ 218,028	\$ 493,521	\$ 4,372	\$ 497,893
Profit and total comprehensive income for the period	-	32,586	32,586	214	32,800
Transactions with unitholders, recorded directly in equity:					
- Issuance of units under the RU and DU plan (Note 19)	62	-	62	-	62
- Repurchase of units under normal course issuer bid (Note 19)	(14)	(9)	(23)	-	(23)
- Distributions to unitholders (Note 20)	-	(14,252)	(14,252)	-	(14,252)
- Contributions to non-controlling interests	-	-	-	(329)	(329)
<b>Balance as at June 30, 2022</b>	<b>\$ 275,541</b>	<b>\$ 236,353</b>	<b>\$ 511,894</b>	<b>\$ 4,257</b>	<b>\$ 516,151</b>

See accompanying notes which are an integral part of these condensed interim consolidated financial statements.

**Plaza Retail REIT**
**Condensed Interim Consolidated Statements of Cash Flows**

(unaudited)

(in thousands of Canadian dollars)

<b>3 Months</b>	<b>3 Months</b>	<b>6 Months</b>	<b>6 Months</b>
<b>Ended</b>	<b>Ended</b>	<b>Ended</b>	<b>Ended</b>
<b>June 30,</b>	<b>June 30,</b>	<b>June 30,</b>	<b>June 30,</b>
<b>2022</b>	<b>2021</b>	<b>2022</b>	<b>2021</b>

**Cash obtained from (used for):**
**Operating activities**

Profit and total comprehensive income for the period	\$ 6,968	\$ 19,622	\$ 32,800	\$ 31,846
Items not affecting cash:				
Finance costs (Note 18)	6,948	7,199	13,751	14,107
Share of profit of associates	(252)	(860)	(3,765)	(1,779)
Net change in fair value of investment properties	6,396	(9,283)	(6,038)	(12,381)
Net change in fair value of convertible debentures	(883)	569	(723)	2,864
Net change in fair value of Class B exchangeable LP units	(1,072)	750	(631)	1,179
Net change in fair value of interest rate swaps (Note 10)	(1,678)	486	(4,225)	(2,075)
Net change in fair value of right-of-use land lease assets	194	190	388	377
Current and deferred income taxes	(246)	52	817	121
Issuance of units under the RU and DU plan	-	-	62	-
Straight-line rent (Note 15)	19	29	134	175
Interest paid	(5,625)	(5,785)	(12,055)	(12,635)
Imputed interest paid on land lease liabilities (Note 18)	(622)	(625)	(1,242)	(1,181)
Income taxes received (paid)	119	(4)	44	(116)
Distributions from equity accounted investments	300	759	1,062	1,339
Leasing commissions paid (Note 21(c))	(100)	(45)	(106)	(157)
Change in non-cash working capital (Note 21(a))	(4,553)	(3,881)	(3,666)	1,240
	<b>5,913</b>	<b>9,173</b>	<b>16,607</b>	<b>22,924</b>

**Financing activities**

Cash distributions paid to unitholders (Note 20)	(7,126)	(7,125)	(14,252)	(14,250)
Cash distributions paid to Class B exchangeable LP unitholders (Note 18)	(84)	(84)	(167)	(167)
Repurchase of units under normal course issuer bid (Note 19)	(13)	(29)	(23)	(58)
Gross mortgage proceeds	34,410	6,400	50,521	38,678
Fees incurred for placement of mortgages	(311)	(105)	(426)	(203)
Early mortgage discharge fees paid (Note 18)	(1)	-	(6)	-
Mortgages repaid	(25,677)	(7,168)	(34,605)	(40,021)
Periodic mortgage principal repayments	(3,197)	(2,985)	(6,343)	(5,993)
Land lease principal repayments	(194)	(190)	(388)	(377)
Gross proceeds of mortgage bonds	1,000	-	1,000	-
Redemption of mortgage bonds	(1,210)	-	(1,210)	(1,000)
Gross proceeds of non-convertible debentures (Note 8)	-	-	1,300	-
Gross proceeds from convertible debentures (Note 8)	-	8,059	-	12,019
Redemption of debentures (Note 8)	-	(9,360)	(3,763)	(9,360)
Fees incurred for placement of convertible debentures and mortgage bonds	(3)	-	(62)	-
Increase (decrease) in notes payable	(6)	19	(12)	13
	<b>(2,412)</b>	<b>(12,568)</b>	<b>(8,436)</b>	<b>(20,719)</b>

**Investing activities**

Investment properties – additions (Note 21(c))	(6,561)	(4,436)	(14,635)	(9,478)
Acquisition of investment properties and land	(399)	(2,605)	(399)	(2,605)
Net proceeds from disposal of investment properties and land (Note 4(e))	(53)	1,997	2,225	2,358
Net proceeds from assets previously held for sale	-	105	-	2,448
Advances to equity accounted investments for developments	(166)	-	(166)	(168)
Distributions from subsidiaries from non-controlling interests	(53)	(52)	(330)	(98)
Increase in deposits for acquisitions and financings (Note 6)	(657)	(75)	(1,404)	(30)
Increase in notes and advances receivable	(4,055)	(339)	(4,055)	(341)
Repayment of tenant loans	28	27	56	54
	<b>(11,916)</b>	<b>(5,378)</b>	<b>(18,708)</b>	<b>(7,860)</b>

**Net decrease in cash**

Cash less bank indebtedness, beginning of the period	(27,373)	(22,059)	(25,251)	(25,177)
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**Cash less bank indebtedness, end of the period**

\$ (35,788)	\$ (30,832)	\$ (35,788)	\$ (30,832)
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See accompanying notes which are an integral part of these condensed interim consolidated financial statements.

## Plaza Retail REIT

### Notes to the Condensed Interim Consolidated Financial Statements

June 30, 2022 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per unit amounts and as otherwise indicated)

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#### 1. Reporting Entity

Plaza Retail REIT (the “Trust” or “Plaza”) is an unincorporated “open-ended” real estate investment trust established pursuant to its declaration of trust dated as of November 1, 2013 and amended as of March 26, 2020 (the “Declaration of Trust”) and is governed by the laws of the Province of Ontario. The address of the Trust’s head office is 98 Main Street, Fredericton, New Brunswick. The Trust operates a retail real estate ownership and development business in Canada. Management does not distinguish or group its operations by geography or any other basis when measuring its performance or making decisions. Accordingly, the Trust has a single reportable segment for disclosure purposes.

#### 2. Basis of Preparation

##### *Statement of Compliance*

These condensed interim consolidated financial statements have been prepared in accordance with International Accounting Standard (“IAS”) 34, *Interim Financial Reporting*, as issued by the International Accounting Standards Board (“IASB”). The condensed interim consolidated financial statements do not include all of the information required for full annual financial statements and should be read in conjunction with the annual financial statements for the year ended December 31, 2021, which have been prepared in accordance with International Financial Reporting Standards (“IFRS”), as issued by the IASB.

The condensed interim consolidated financial statements do not include all the information required for full annual financial statements. The condensed interim consolidated financial statements should be read in conjunction with the 2021 annual financial statements of the Trust.

The condensed interim consolidated financial statements were authorized for issue by the Audit Committee on behalf of the Board of Trustees (the “Board”) of the Trust on August 3, 2022.

#### 3. Summary of Significant Accounting Policies

##### *Future Changes in Accounting Policies*

##### **Classification of Liabilities as Current or Non-current (Amendments to IAS 1)**

In January 2020, the IASB issued amendments to IAS 1, “Presentation of Financial Statements”, to clarify how to classify debt and other liabilities as either current or non-current. In November 2021, the IASB published the exposure draft Non-current Liabilities with Covenants (proposed amendments to IAS 1). The exposure draft aims to improve the information an entity provides when its right to defer settlement of a liability for at least twelve months is subject to compliance with conditions, in addition to addressing concerns about the classification of such a liability as current or non-current. The IASB proposed to defer the effective date of the 2020 amendments to no earlier than January 1, 2024. Early adoption is permitted. Plaza has not yet assessed the impact of these amendments on its consolidated financial statements.

# Plaza Retail REIT

## Notes to the Condensed Interim Consolidated Financial Statements

June 30, 2022 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per unit amounts and as otherwise indicated)

### 4. Investment Properties

	June 30, 2022				December 31, 2021			
	Income producing properties	Properties under development	Right-of- use land lease assets	Total	Income producing properties	Properties under development	Right-of- use land lease assets	Total
Balance, beginning of the period:	\$ 1,017,733	\$ 57,585	\$ 65,986	\$ 1,141,304	\$ 972,430	\$ 21,960	\$ 66,746	\$ 1,061,136
Additions (deductions):								
Additions to investment properties	4,565	11,017	-	15,582	10,805	15,164	-	25,969
Acquisitions of investment properties and land	399	-	-	399	5,932	4,429	-	10,361
Disposals	(3,822)	-	-	(3,822)	(13,450)	-	-	(13,450)
Transfers	4,082	(4,082)	-	-	(9,962)	9,962	-	-
Straight line rent receivable change	(186)	52	-	(134)	(525)	197	-	(328)
Change in fair value – income producing and under development	7,891	(1,853)	-	6,038	52,503	5,873	-	58,376
Change in fair value – right-of-use land lease assets	-	-	(388)	(388)	-	-	(760)	(760)
Balance, end of the period:	\$ 1,030,662	\$ 62,719	\$ 65,598	\$ 1,158,979	\$ 1,017,733	\$ 57,585	\$ 65,986	\$ 1,141,304

The majority of the Trust's income producing properties and properties under development have been pledged as security under various debt agreements.

Fair value disclosure:

Investment properties (including those owned through equity accounted joint ventures) are measured at fair value using either an internal approach or external appraisals.

#### Income Producing Properties

##### (i) Internal approach – direct capitalization method

Income producing properties are valued using the direct capitalization method. Under this method, fair value is estimated by applying capitalization rates to future stabilized net operating income (property revenue less property operating expenses), with the resulting value reduced by any costs required to achieve stabilization. Future stabilized net operating income adjusts net operating income for items such as market property management fees, or in the case of development properties, to reflect full intended occupancy (less a normal vacancy allowance). A significant assumption is the capitalization rate for each specific property. The Trust utilizes quarterly capitalization rate matrices provided by an external appraiser. The capitalization rate matrices provide a range of rates for various geographic regions and for various types and qualities of properties within each region. The Trust generally utilizes capitalization rates within the range of rates provided. To the extent that the externally provided capitalization rate ranges change from one reporting period to the next or should another rate within the provided ranges be more appropriate than the rate previously used, the fair value of the investment properties would increase or decrease accordingly.

##### (ii) External appraisals

Independent appraisals are obtained in the normal course of business. When an independent appraisal is obtained, the internal valuation team assesses all major inputs used by the independent valuers in preparing their reports and holds discussions with them on the reasonableness of their assumptions. Where warranted, adjustments will be made to the internal valuations prepared using the direct capitalization method to reflect the assumptions contained in the external valuations.

## Plaza Retail REIT

### Notes to the Condensed Interim Consolidated Financial Statements

June 30, 2022 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per unit amounts and as otherwise indicated)

Of the total fair value in the chart on the previous page, \$176.0 million of investment properties were based on external appraisals obtained during the year to date, with \$115.1 million based on external appraisals obtained during the current quarter (year ended December 31, 2021 - \$156.5 million).

#### Properties Under Development

Properties under development are valued using a combination of the internal approach, as noted above, and external appraisals. The resulting values are reduced by future cash outlays for costs to complete the development and achieve stabilization, including construction, development, lease-up and related costs.

As at June 30, 2022 the Trust has utilized the following range of capitalization rates:

Capitalization Rate Matrix Ranges				
	Number of Properties <sup>(1)</sup>	Weighted average capitalization rates <sup>(1)</sup>	Primary Market	Secondary Market
Freestanding or Mini Box	71	6.21%	5.00% - 8.00%	5.75% - 9.50%
Quick Service Restaurant	62	6.52%	5.00% - 8.25%	5.75% - 10.25%
Anchored Open-Air Centre – Class A	15	6.38%	4.75% - 7.75%	5.50% - 8.50%
Anchored Open-Air Centre – Class B	43	6.91%	5.00% - 8.75%	6.25% - 9.75%
Unanchored Open-Air Centre	34	7.13%	5.50% - 8.75%	6.50% - 11.25%
Enclosed Malls – Community	3	9.45%	8.00% - 12.25%	7.75% - 13.25%
	228	6.77%		

<sup>(1)</sup> Excludes certain properties under development and non-consolidated trusts and partnerships.

Freestanding or Mini Box - defined as a freestanding retail, non-restaurant use such as a pharmacy or equivalent national box retailer. May include nominal additional gross leasable area ("GLA") if the additional GLA is 15% or less than the total GLA or gross revenue.

Quick Service Restaurant – defined as freestanding retail quick-service restaurant.

Anchored Open-Air Centre – Class A - defined as a food or equivalent-anchored retail open-air centre, 20,000-125,000 square feet and where the anchor tenant(s) represents 70% or more of GLA or gross revenue.

Anchored Open-Air Centre – Class B - defined as a food or equivalent-anchored retail open-air centre, 20,000-200,000 square feet and where the anchor tenant(s) represents less than 70% of GLA or gross revenue.

Unanchored Open-Air Centre - defined as an unanchored retail open-air centre less than 75,000 square feet.

Enclosed Malls - Community - defined as an enclosed community mall with food or department/junior department store or equivalent anchors.

At June 30, 2022 a decrease of 0.25% in the capitalization rates used to determine the fair value of investment properties would have resulted in an increase in investment properties of approximately \$43.3 million. An increase of 0.25% in the capitalization rates used would have resulted in a decrease in investment properties of approximately \$40.1 million.

Although the fair value of investment properties reflects the Trust's best estimates as at June 30, 2022, the Trust continues to review its future net property operating income and cash flow projections and valuation of investment properties in light of the current interest rate and macro-economic environment. Certain aspects of Plaza's operations could be further affected, including rental and occupancy rates, consumer demand and demand for retail space, capitalization rates, temporary or long-term labour or supply chain disruptions and the impact on construction costs and development projects, and the resulting value of Plaza's properties.

## Plaza Retail REIT

### Notes to the Condensed Interim Consolidated Financial Statements

June 30, 2022 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per unit amounts and as otherwise indicated)

As at December 31, 2021 the Trust utilized the following range of capitalization rates:

	Number of Properties <sup>(1)</sup>	Weighted average capitalization rates <sup>(1)</sup>	Capitalization Rate Matrix Ranges	
			Primary Market	Secondary Market
Freestanding or Mini Box	73	6.34%	5.50% - 8.75%	6.00% - 9.25%
Quick Service Restaurant	66	6.79%	5.50% - 9.50%	6.00% - 11.25%
Anchored Open-Air Centre – Class A	17	6.52%	5.00% - 8.75%	6.00% - 9.50%
Anchored Open-Air Centre – Class B	42	6.95%	5.50% - 9.00%	6.50% - 10.50%
Unanchored Open-Air Centre	32	7.55%	6.00% - 9.75%	6.50% - 11.25%
Enclosed Malls – Community	3	9.51%	8.50% - 10.00%	7.75% - 11.50%
	233	6.90%		

<sup>(1)</sup> Excludes certain properties under development and non-consolidated trusts and partnerships.

#### (a) Straight-line Rent

Included in investment properties at June 30, 2022 is \$11.8 million (December 31, 2021 - \$11.9 million) of straight-line rents receivable arising from the recognition of rental revenue on a straight-line basis over the lease terms in accordance with IFRS 16, *Leases*.

#### (b) Surplus Land

Included in investment properties at June 30, 2022 is \$1.1 million of surplus lands at fair value (December 31, 2021 - \$1.1 million).

#### (c) Borrowing Costs

The total amount of borrowing costs capitalized for the period ended June 30, 2022 is \$307 thousand (for the period ended June 30, 2021 - \$108 thousand).

#### (d) Acquisitions of Investment Properties and Land

	% Acquired	Six Months Ended June 30, 2022	Year Ended December 31, 2021 <sup>(1)</sup>
<b>Properties Acquired</b>			
Gibson Avenue Plaza, Stewiacke, NS	100%	\$ 399	\$ -
Mapleview Dr., Barrie, ON	50%	-	2,630
L'Axe, Chicoutimi, QC	37.5%	-	1,799
Les Immeubles SBT Drummondville, QC	50%	-	5,932
Total properties acquired		\$ 399	\$ 10,361

<sup>(1)</sup> Including closing costs

## Plaza Retail REIT

### Notes to the Condensed Interim Consolidated Financial Statements

June 30, 2022 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per unit amounts and as otherwise indicated)

#### (e) Disposals

		Gross Proceeds Six Months Ended June 30, 2022	Gross Proceeds Year Ended December 31, 2021
Properties Disposed	% Disposed		
Quick Service Restaurants and excess land – Port Hawkesbury, NS, Belleville, ON, Hamilton, ON, Lindsay, ON, Orleans, ON, Picton, ON, Toronto, ON, Chicoutimi, QC, Gatineau, QC, Levis, QC, Longueuil, QC, Montreal, QC, and Quebec City, QC	100%	\$ -	\$ 16,452
Surplus land – Sherbrooke, QC	50%	-	125
Quick Service Restaurants and non-core assets – Digby, NS, Hamilton, ON, Ottawa, ON, Wallaceburg, ON, and Victoriaville, QC <sup>(1)</sup>	100%	3,822	-
Total disposals		\$ 3,822	\$ 16,577

<sup>(1)</sup> Net proceeds per the Statements of Cash Flows, are net of mortgages repaid on disposal of \$1.6 million.

#### (f) Right-of-use land lease assets

The Trust has investment properties located on land which is leased. The Trust has 27 long-term land leases (affecting 26 properties). Land leases expire (excluding any non-automatic renewal periods) on dates ranging from 2027 to 2084 with an average life of 32 years, with some of the leases also containing non-automatic renewal options, extending the average life of the leases to 58 years including these non-automatic renewal options.

## 5. Receivables

Receivables consist of the following:

	June 30, 2022	December 31, 2021
Tenant accounts receivable, net of allowance	\$ 1,370	\$ 1,185
Tenant accounts receivable – annual tax billings	475	43
Excise tax	930	648
Other receivables	1,066	2,627
Income tax receivable	16	233
Total receivables	\$ 3,857	\$ 4,736

The Trust determines its allowance for doubtful accounts on a tenant-by-tenant basis using an expected credit loss model taking into consideration lease terms, industry conditions and status of the tenants' accounts, among other factors. Accounts are written off only when all collection efforts have been exhausted. The allowance for doubtful accounts balance at June 30, 2022 is \$773 thousand (December 31, 2021 - \$996 thousand). This amount is deducted from tenant accounts receivable.

## 6. Prepaid Expenses and Deposits

Prepaid expenses and deposits consist of the following:

	June 30, 2022	December 31, 2021
Prepaid expenses	\$ 1,384	\$ 1,246
Prepaid property taxes	5,712	1,063
Deposits for acquisitions and financings	2,875	1,471
Total prepaid expenses and deposits	\$ 9,971	\$ 3,780

## Plaza Retail REIT

### Notes to the Condensed Interim Consolidated Financial Statements

June 30, 2022 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per unit amounts and as otherwise indicated)

#### 7. Notes and Advances Receivable

The notes and advances receivable are owed by co-owners of investment properties as a result of funding requirements on a short-term basis during development of investment properties, and by minority interest shareholders of consolidated entities. The notes and advances are due on demand.

Due from:	Interest Rate	June 30, 2022	December 31, 2021
Co-owners of certain investment properties (payable on demand)	6.00% <sup>(1)</sup>	\$ 7,129	\$ 7,129
	Prime + 1.5% <sup>(1)</sup>	322	322
	Non-interest bearing	4,099	44
Minority interest shareholders (payable on demand)	Prime + 2.0%	50	50
	Non-interest bearing	2	2
Total notes and advances receivable		\$ 11,602	\$ 7,547

<sup>(1)</sup> Michael Zakuta and Earl Brewer, related parties, own interests in common with the Trust in the underlying properties (Mountainview Plaza, Midland, ON and Park St. Plaza, Kenora, ON). See Note 22(b)(ii) for additional information.

#### 8. Debentures Payable

Debentures payable consist of the following:

	Maturity Date	Interest Rate	June 30, 2022	December 31, 2021
Convertible <sup>(1)</sup>				
Series E (TSX: PLZ.DB.E)	March 31, 2023	5.10%	\$ 46,782	\$ 47,359
Series VIII	March 31, 2026	5.95%	11,900	12,046
Total convertible debentures			58,682	59,405
Non-convertible <sup>(2) (3)</sup>	Feb 28 2027	5.00%	3,482	5,996
Net debentures payable			62,164	65,401
Less: current portion of debentures payable			(46,782)	(5,996)
Total debentures payable – long-term portion			\$ 15,382	\$ 59,405

<sup>(1)</sup> Recorded at fair value based on closing market trading prices of the debentures; the fair value change of the total convertible debentures during 2022 was a gain of \$723 thousand (for the period ended June 30, 2021 – loss of \$2.9 million)

<sup>(2)</sup> Recorded at amortized cost

<sup>(3)</sup> Net of unamortized finance charges of \$55 thousand (December 31, 2021 - \$4 thousand)

Convertible and non-convertible debentures are subordinate and unsecured.

Current convertible debenture terms are as follows:

	Series E	Series VIII
Conversion price	\$5.65	\$4.75
Trust's first redemption date	April 1, 2021	March 31, 2024
Par call date	April 1, 2022	March 31, 2025
Maturity date	March 31, 2023	March 31, 2026
Face value outstanding	\$47,250	\$12,019
Publicly listed	yes	no

Non-convertible debenture maturities are as follows:

	Series II
Face value outstanding	\$3,537
Maturity date	February 28, 2027

On February 28, 2022, the \$6.0 million Series II non-convertible debentures matured. \$3.8 million of these were repaid at that time, \$2.2 million were renewed and an additional \$1.3 million were issued for five years.



## Plaza Retail REIT

### Notes to the Condensed Interim Consolidated Financial Statements

June 30, 2022 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per unit amounts and as otherwise indicated)

In accordance with the Series E supplemental trust indenture made as of the 21st day of February, 2018, the Trust can elect to satisfy the \$47.25 million convertible debenture obligation, under the par-call option or on maturity, in whole or in part, by issuing units of the Trust at 95% of the 20 day volume weighted average price ("VWAP") ending on the 5th day preceding the applicable date.

#### 9. Mortgage Bonds Payable

Mortgage bonds payable are secured by various properties:

	June 30, 2022					December 31, 2021
	Series X.2	Series X.2	Series X.2	Series XII	Total	Total
Various properties, 1 <sup>st</sup> mortgage	\$ 750	\$ 725	\$ 1,510	\$ -	\$ 2,985	\$ 3,195
Various properties, 1 <sup>st</sup> mortgage	-	-	-	3,000	3,000	3,000
Gross mortgage bonds payable	750	725	1,510	3,000	5,985	6,195
Less: unamortized finance charges					(9)	(24)
Net mortgage bonds payable					5,976	6,171
Less: current portion of mortgage bonds payable					(4,466)	(6,171)
Net mortgage bonds payable – long-term portion					\$ 1,510	\$ -

	Series X.2	Series X.2	Series X.2	Series XII
Interest Rate	3.75%	4.25%	4.75%	5.50%
Maturity Date	December 25, 2022	June 25, 2023	June 25, 2024	July 15, 2022
Amount	\$750	\$725	\$1,510	\$3,000

The Series X.2 and XII mortgage bonds can be deployed up to 90% of the cost of a property under a first or second charge on that property. If it is a second charge, the total debt, including mortgage bonds, cannot exceed 90%. These mortgage bonds can be reallocated to different properties from time to time as required.

On June 25, 2022, \$3.2 million Series X.2 mortgage bonds matured. Of the \$3.2 million that matured, \$1.2 million were repaid at that time, \$2.0 million were renewed and an additional \$1.0 million were issued.

# Plaza Retail REIT

## Notes to the Condensed Interim Consolidated Financial Statements

June 30, 2022 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per unit amounts and as otherwise indicated)

### 10. Mortgages Payable

	Interest Rate Range	Weighted Average Effective Interest Rate	Maturity Dates	June 30, 2022	December 31, 2021
Secured fixed rate loans:	2.17% - 7.00%	3.99%	Up to June 2034	\$ 458,579	\$ 459,374
Unsecured interest-only fixed rate loans:	5.00%	5.00%	Up to May 2024	9,243	9,243
Fair value of interest rate swaps				(3,090)	1,135
Revaluation of loans upon acquisitions, net of amortization of \$6,463 (December 31, 2021 - \$6,421)				310	352
Less: unamortized finance charges				(2,541)	(2,371)
Total net fixed rate loans				462,501	467,733
Variable rate loans:					
- \$20 million development facility <sup>(1)</sup>	Prime plus 0.75% or BA plus 2.25%		July 31, 2022	2,008	1,471
- \$15 million development facility	Prime plus 0.75% or BA plus 2.00%		July 31, 2023	14,039	11,587
- \$9.7 million interim facility	Prime plus 1.50% or BA plus 2.50%		May 18, 2023	9,339	9,500
- \$1.2 million unsecured interest-only loan	Prime plus 1.05% (min. 5.00% rate)		January 15, 2024	1,171	1,171
- \$10.08 million secured non-revolving construction credit facility	Prime plus 1.00% or BA plus 2.25%		April 24, 2023	9,980	8,855
- \$8.8 million interim facility	Prime plus 1.00% or BA plus 2.50%		August 13, 2023	5,160	3,258
- \$3.75 million interim facility	Prime plus 1.00% or BA plus 2.50%		December 20, 2023	3,750	3,750
- \$9.0 million interim facility	Prime plus 0.95%		April 11, 2024	2,917	-
Less: unamortized finance charges				(107)	(170)
Total net variable rate loans				48,257	39,422
Net mortgages payable				510,758	507,155
Less: mortgages payable – current portion				(70,503)	(73,248)
Total mortgages payable – long-term portion				\$ 440,255	\$ 433,907

<sup>(1)</sup> In July 2022, the \$20.0 million development line was renewed until July 31, 2023 with the same terms and conditions.

All mortgages and facilities are secured by charges against specific assets. The unamortized finance charges are made up of fees and costs incurred to obtain the mortgage financing, less accumulated amortization.

To fund development activities the Trust has two revolving development facilities with Canadian chartered banks available upon pledging of specific assets. One is a \$20.0 million one-year revolving facility that bears interest at prime plus 0.75% or bankers' acceptances ("BAs") plus 2.25%, and the other is a \$15.0 million two-year revolving facility that bears interest at prime plus 0.75% or BAs plus 2.00%. In July 2022, the \$20.0 million development line was renewed with the same terms and conditions until July 31, 2023. At June 30, 2022 there is \$19.0 million available on these development facilities (December 31, 2021 - \$21.9 million). Funding is secured by first mortgage charges on development properties. The Trust must maintain certain financial ratios to comply with the facilities. These covenants include loan-to-value, debt coverage, interest coverage and occupancy covenants, as well as unitholder equity tests. As of June 30, 2022 the Trust is in compliance with all financial covenants.

The Trust utilizes interest rate swaps in order to fix the variable interest rate on four mortgages. The interest rate swaps mature in May, June and August 2029 and are recorded at fair value in mortgages payable, with movements in fair value recorded in profit (loss).

## Plaza Retail REIT

### Notes to the Condensed Interim Consolidated Financial Statements

June 30, 2022 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per unit amounts and as otherwise indicated)

#### 11. Bank Indebtedness

The Trust has a \$55.0 million (December 31, 2021 - \$55.0 million) revolving operating line of credit facility with a Canadian chartered bank at the rate of prime plus 0.75% or BAs plus 2.00%. The amount available to be drawn fluctuates depending on the specific assets pledged as security. Based on the assets pledged at June 30, 2022, the available limit was \$55.0 million of which \$43.5 million (December 31, 2021 - \$33.3 million) was drawn and therefore the maximum amount remaining available to be drawn on the facility was \$11.1 million (December 31, 2021 - \$21.3 million), net of letters of credit outstanding of \$371 thousand (December 31, 2021 - \$371 thousand). As security, at June 30, 2022, the Trust has provided a \$50.0 million demand debenture secured by a first mortgage over thirty nine properties.

#### 12. Land Lease Liabilities

The Trust has investment properties located on land which is leased. The land lease liabilities relate to the right-of-use assets included in investment properties (note 4). The Trust has 27 long-term land leases (affecting 26 properties). Of the 27 land leases, 9 are with related parties. Land leases expire (excluding any non-automatic renewal periods) on dates ranging from 2027 to 2084 with an average life of 32 years, with some of the leases also containing non-automatic renewal options, extending the average life of the leases to 58 years including these non-automatic renewal options.

#### 13. Accounts Payable, Accrued Liabilities, Tenant Payables and Tenant Deposits

Accounts payable, accrued liabilities, tenant payables and tenant deposits consist of the following:

	June 30, 2022	December 31, 2021
Accounts payable and accrued liabilities	\$ 11,240	\$ 11,580
Tenant CAM and tax accrual	920	1,392
Distributions payable	2,403	2,403
Excise tax payable	1,200	1,329
Accrued interest payable	2,082	2,111
Deferred tenant revenue and deposits	6,459	4,257
Other	255	224
Total accounts payable, accrued liabilities, tenant payables and tenant deposits	\$ 24,559	\$ 23,296

#### 14. Notes Payable

Notes payable consist of the following:

	Interest Rate	June 30, 2022	December 31, 2021
<b>Non-interest bearing notes:</b>			
Entities owned (directly and indirectly), controlled or significantly influenced by Michael Zakuta, President, CEO and Trustee of the Trust <sup>(1)</sup>	n/a	\$ 261	\$ 261
Unrelated parties and non-controlling interests	n/a	939	951
Total notes payable		\$ 1,200	\$ 1,212

<sup>(1)</sup> The notes are repayable on sale or refinancing of the related asset

## Plaza Retail REIT

### Notes to the Condensed Interim Consolidated Financial Statements

June 30, 2022 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per unit amounts and as otherwise indicated)

#### 15. Revenues

	3 Months Ended June 30, 2022	3 Months Ended June 30, 2021	6 Months Ended June 30, 2022	6 Months Ended June 30, 2021
Contractual revenue	\$ 19,295	\$ 18,889	\$ 38,315	\$ 37,368
Straight-line rent	(19)	(29)	(134)	(175)
Property tax and insurance recoveries	5,395	5,217	11,005	10,487
Cost recovery revenue	3,054	2,816	6,322	5,812
Lease buyout revenue	-	3,023	105	3,098
Other revenue	29	28	45	62
Total property revenues	\$ 27,754	\$ 29,944	\$ 55,658	\$ 56,652

#### 16. Operating Expenses

	3 Months Ended June 30, 2022	3 Months Ended June 30, 2021	6 Months Ended June 30, 2022	6 Months Ended June 30, 2021
Property taxes and insurance	\$ 5,639	\$ 5,698	\$ 11,666	\$ 11,427
Recoverable expenses	3,916	3,651	8,072	7,311
Non-recoverable expenses <sup>(1)</sup>	494	391	1,085	1,402
Total operating expenses	\$ 10,049	\$ 9,740	\$ 20,823	\$ 20,140

<sup>(1)</sup> Non-recoverable expenses include bad debt recovery of \$62 thousand and \$58 thousand, respectively, for the three and six months ended June 30, 2022 (for the three and six months ended June 30, 2021 – bad debt expense of \$55 thousand and \$496 thousand, respectively).

#### 17. Administrative Expenses

	3 Months Ended June 30, 2022	3 Months Ended June 30, 2021	6 Months Ended June 30, 2022	6 Months Ended June 30, 2021
Salaries and benefits	\$ 1,657	\$ 1,375	\$ 2,741	\$ 2,459
Restricted and deferred units	18	199	40	239
Restricted and deferred unit fair value	(268)	(111)	(157)	(29)
Professional services	252	205	497	380
Trustee fees	101	100	198	153
Office, travel and IT related expenses	305	232	563	435
Total administrative expenses	\$ 2,065	\$ 2,000	\$ 3,882	\$ 3,637

Total employee salaries and benefits, including restricted and deferred units, recorded by the Trust during the period were \$6.1 million, of which \$2.5 million is included in operating expenses, \$2.6 million is included in administrative expenses and \$697 thousand has been capitalized to investment properties (for the period ended June 30, 2021 – \$5.4 million, of which \$2.2 million is in operating expenses, \$2.7 million is in administrative expenses and \$557 thousand is in investment properties).

## Plaza Retail REIT

### Notes to the Condensed Interim Consolidated Financial Statements

June 30, 2022 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per unit amounts and as otherwise indicated)

#### 18. Finance Costs

	3 Months Ended June 30, 2022	3 Months Ended June 30, 2021	6 Months Ended June 30, 2022	6 Months Ended June 30, 2021
Mortgage interest	\$ 4,931	\$ 4,899	\$ 9,717	\$ 9,844
Debenture interest	825	943	1,671	1,744
Mortgage bond interest	89	105	179	225
Distributions paid to Class B exchangeable LP unitholders	84	84	167	167
Operating line of credit interest	343	240	583	504
Interest and bank charges	85	118	189	209
Amortization of finance charges	183	167	346	308
Loan defeasance and early mortgage discharge fees	1	82	6	82
Imputed interest on land lease liabilities	622	625	1,242	1,181
Mark to market amortization	(21)	(21)	(42)	(49)
Capitalization of interest	(194)	(43)	(307)	(108)
Total finance costs	\$ 6,948	\$ 7,199	\$ 13,751	\$ 14,107

#### 19. Units of the REIT

##### (a) Authorized

The Declaration of Trust authorizes the issuance of an unlimited number of units and special voting units. Special voting units are only issued in tandem with the issuance of securities exchangeable into units.

Each special voting unit shall have no economic entitlement nor beneficial interest in the Trust including in the distributions or assets of the Trust, but shall entitle the holder of record thereof to a number of votes at any meeting of the unitholders equal to the number of units that may be obtained upon the exchange of the exchangeable security to which such special voting unit is attached. Special voting units may only be issued in connection with or in relation to, securities exchangeable into units, for the purpose of providing voting rights with respect to the Trust to the holders of such securities. The creation or issuance of special voting units is subject to the prior written consent of the Toronto Stock Exchange ("TSX").

In addition, preferred units may from time to time be created and issued in one or more classes (each of which may be made up of unlimited series) without requiring voting unitholder approval. Before the issuance of preferred units of a series, the Board will execute an amendment to the Declaration of Trust containing a description of such series, including the designations, rights, privileges, restrictions and conditions determined by the Board, and the class of preferred units of which such series is a part. The issuance of preferred units is also subject to the prior written consent of the TSX.

##### (b) Issued and Outstanding

###### (i) Class B Exchangeable LP Units

The Class B exchangeable units are economically equivalent to units of the Trust and are exchangeable at any time into units of the Trust on a one-for-one basis. These units are puttable instruments where the Trust has a contractual obligation to issue Trust units to the exchangeable unitholders upon redemption. Holders of the exchangeable LP units are entitled to receive distributions per LP unit equal to distributions per unit provided to the unitholders of the Trust.

	June 30, 2022		December 31, 2021	
	Units (000s)	Amount	Units (000s)	Amount
Exchangeable LP units outstanding, beginning of the period	1,191	\$ 5,622	1,191	\$ 4,300
Fair value adjustment for the period	-	(631)	-	1,322
Exchangeable LP units outstanding, end of the period	1,191	\$ 4,991	1,191	\$ 5,622

## Plaza Retail REIT

### Notes to the Condensed Interim Consolidated Financial Statements

June 30, 2022 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per unit amounts and as otherwise indicated)

#### (ii) Special Voting Units

At June 30, 2022, there were 1,191,000 (December 31, 2021 - 1,191,000) special voting units outstanding, issued in connection with 1,191,000 (December 31, 2021 - 1,191,000) Class B exchangeable LP units of a subsidiary of the Trust (see above).

#### (iii) Units

	Six Months Ended June 30, 2022		Year Ended December 31, 2021	
	Trust Units (000s)	Amount	Trust Units (000s)	Amount
Units outstanding, beginning of the period	101,804	\$ 275,493	101,807	\$ 275,453
Issuance of units:				
RU and DU plan	13	62	25	116
Repurchase and cancellation of units under normal course issuer bid	(5)	(14)	(28)	(76)
Units outstanding, end of the period	101,812	\$ 275,541	101,804	\$ 275,493

Unitholders have the right to redeem their units at the lesser of (i) 90% of the Market Price of the unit (Market Price is defined for this purpose in the Declaration of Trust as the weighted average trading price of the previous 10 trading days) and (ii) the most recent Closing Market Price (Closing Market Price is defined for this purpose in the Declaration of Trust as the weighted average trading price on the specified date) at the time of the redemption. The redemption price will be satisfied by cash, up to a limit of \$50 thousand for all redemptions in a calendar month, or a note payable. For the six month period ended June 30, 2022 no unitholder had redeemed units.

On September 24, 2021, the Trust announced that it had received approval from the TSX for the renewal of its normal course issuer bid ("NCIB") for a further year. Plaza's prior NCIB expired on September 27, 2021. The period of the renewed NCIB commenced on September 28, 2021 and will conclude on the earlier of the date on which purchases under the bid have been completed and September 27, 2022. Under the terms of the renewed NCIB, the Trust can purchase up to 6,455,226 of its issued and outstanding units through the facilities of the TSX and any alternative trading system in Canada. Subject to certain prescribed exemptions and any block purchase made in accordance with the rules of the TSX, daily purchases made by the Trust may not exceed 20,461 units, representing 25% of the average daily trading volume of the units on the TSX for the six-month period ended August 31, 2021 (being 81,846 units). All units that are purchased under the renewed NCIB will be cancelled (on a monthly basis, on or before the record date for each monthly distribution). Unitholders may obtain a copy of the NCIB renewal notice, without charge, by contacting the Trust.

Plaza also entered into a new automatic securities purchase plan agreement (the "Purchase Plan") with its designated broker in order to facilitate purchases of units under the renewed NCIB. The Purchase Plan, which was pre-cleared by the TSX, allows for purchases of units by Plaza at times when it would ordinarily not be permitted to make purchases due to regulatory restrictions or self-imposed blackout periods. The Purchase Plan will terminate on September 27, 2022.

For the six months ended June 30, 2022, 5,100 units have been repurchased for cancellation under Plaza's former and renewed NCIB at a weighted average price of \$4.4579. With this, to June 30, 2022, Plaza has purchased a total of 1,150,511 units for cancellation since the commencement of the original NCIB on September 28, 2018 at a weighted average price of \$4.0185.

## 20. Distributions

Distributions are declared monthly at the discretion of the Board.

	3 Months Ended June 30, 2022	3 Months Ended June 30, 2021	6 Months Ended June 30, 2022	6 Months Ended June 30, 2021
Cash distributions paid to unitholders <sup>(1)</sup>	\$ 7,126	\$ 7,125	\$ 14,252	\$ 14,250

<sup>(1)</sup> Cash distributions paid to unitholders exclude cash distributions paid on Class B exchangeable LP units classified as finance costs.

# Plaza Retail REIT

## Notes to the Condensed Interim Consolidated Financial Statements

June 30, 2022 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per unit amounts and as otherwise indicated)

### 21. Additional Cash Flow Information

#### (a) Changes in Non-Cash Working Capital

	3 Months Ended June 30, 2022	3 Months Ended June 30, 2021	6 Months Ended June 30, 2022	6 Months Ended June 30, 2021
Receivables	\$ 2,104	\$ 2,381	\$ 661	\$ 3,484
Prepaid expenses and deposits	(5,868)	(4,597)	(4,787)	(4,523)
Change in construction accruals removed from investing activities	(1,703)	(223)	(864)	(1,079)
Accounts payable, accrued liabilities, tenant payables and tenant deposits	914	(1,442)	1,324	3,358
Total cash from change in non-cash working capital	\$ (4,553)	\$ (3,881)	\$ (3,666)	\$ 1,240

#### (b) Changes in Liabilities Arising from Financing Activities

	June 30, 2022	December 31, 2021
Current and long-term debt <sup>(1)</sup> – beginning of the period	\$ 651,547	\$ 651,977
Gross proceeds from convertible debentures	-	12,019
Gross proceeds from non-convertible debentures	1,300	-
Redemption/repayment of mortgage bonds and debentures	(6,958)	(11,365)
Periodic mortgage principal repayments	(6,343)	(12,047)
Land lease principal repayments	(388)	(760)
Mortgages repaid	(34,605)	(80,435)
Mortgages repaid on sale of investment properties	(1,597)	(3,476)
Gross mortgage proceeds	50,521	95,322
Gross mortgage bond proceeds	2,985	-
Fees incurred for placement of debt	(488)	(788)
Decrease in notes payable	(12)	(24)
Non-cash changes in current and long-term debt:		
Net change in fair value of Class B exchangeable LP units	(631)	1,322
Net change in fair value of interest rate swaps	(4,225)	(2,604)
Net change in fair value of convertible debentures	(723)	1,903
Amortization of finance charges	346	595
Mark to market amortization	(42)	(92)
Current and long-term debt <sup>(1)</sup> – end of the period	\$ 650,687	\$ 651,547

<sup>(1)</sup> Debt defined for this purpose as mortgage bonds, debentures, mortgages payable, notes payable, Class B exchangeable LP units and land lease liabilities.

## Plaza Retail REIT

### Notes to the Condensed Interim Consolidated Financial Statements

June 30, 2022 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per unit amounts and as otherwise indicated)

#### (c) Reconciliation for Additions to Investment Properties

	3 Months Ended June 30, 2022	3 Months Ended June 30, 2021	6 Months Ended June 30, 2022	6 Months Ended June 30, 2021
<b>Reconciliation with Note 4</b>				
Additions to Investment Properties (note 4)	\$ 8,353	\$ 4,689	\$ 15,582	\$ 10,687
Non-cash impacts included in above:				
Amortization of tenant improvements	11	15	23	27
Change in construction accrual	(1,703)	(223)	(864)	(1,079)
<b>Additions to Investment Properties – cash</b>	<b>\$ 6,661</b>	<b>\$ 4,481</b>	<b>\$ 14,741</b>	<b>\$ 9,635</b>
Recorded on Consolidated Statement of Cash Flows in:				
Operating activities: Leasing commissions paid	\$ 100	\$ 45	\$ 106	\$ 157
Investing activities: Investment Properties – additions	6,561	4,436	14,635	9,478
<b>Additions to Investment Properties - cash</b>	<b>\$ 6,661</b>	<b>\$ 4,481</b>	<b>\$ 14,741</b>	<b>\$ 9,635</b>

## 22. Related Party Transactions

The following are the related party transactions of the Trust. All related party transactions have been recorded at the exchange amount.

#### (a) Bonds and Debentures

The trustees of the Trust (individually a “Trustee”, collectively the “Trustees”) own directly or indirectly the following unsecured debentures of the Trust (stated at face value):

	June 30, 2022	December 31, 2021
Earl Brewer (Trustee)	\$ -	\$ 300
Doug McGregor (Chairman and Trustee)	400	200
Lynda Savoie (Trustee)	15	15
Michael Zakuta (President and Chief Executive Officer and Trustee)	300	-
<b>Total</b>	<b>\$ 715</b>	<b>\$ 515</b>

No other Trustee or key management personnel own mortgage bonds or debentures of the Trust at June 30, 2022 (December 31, 2021 - nil).

#### (b) Notes Payable to Related Parties

The following non-interest bearing notes existed at the time of acquisition of properties in September 2000. The notes are repayable on sale or refinancing of the related asset.

	June 30, 2022	December 31, 2021
Entities owned (directly or indirectly), controlled or significantly influenced by Michael Zakuta.	\$ 261	\$ 261

#### (b) Other Transactions with Related Parties

- (i) Plaza leases 9 parcels of land from an entity owned by the below-noted related parties at market rates. The land leases expire at various times from October 2043 to November 2047, subject to options to renew. All the land leases have options to purchase in favour of the Trust, of which one is at a fixed price with the remainder at fair market value.

	Land Rent Paid June 30, 2022	June 30, 2021
<b>Related Parties:</b>		
A company beneficially-owned by Earl Brewer and Michael Zakuta	\$ 600	\$ 600



## Plaza Retail REIT

### Notes to the Condensed Interim Consolidated Financial Statements

June 30, 2022 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per unit amounts and as otherwise indicated)

- (ii) The following related parties hold interests in common with the Trust's interest in the noted properties below:

Property	Ownership %		
	Earl Brewer	Barbara Trenholm	Michael Zakuta
Gateway Mall, Sussex, NB	25.00%	-	21.50%
Mountainview Plaza, Midland, ON and Park Street Plaza, Kenora, ON	4.33%	-	4.81%
Amherstview, Amherstview, ON and 1865 Scugog St, Port Perry, ON	4.87%	-	4.67%
KGH Plaza, Miramichi, NB, 681 Mountain Rd., Moncton, NB, 201 Main St., Sussex, NB, and Robie St Truro Plaza, Truro, NS	2.62%	5.08%	5.08%
Main St Alexandria, Alexandria, ON, Ottawa Street Plaza, Almonte, ON, and Hastings Street Plaza, Bancroft, ON	2.68%	-	5.19%
Quispamsis Town Centre, Quispamsis, NB	-	-	5.91%
Scott Street Plaza, St. Catharines, ON, St. Joseph's Boulevard, Orleans, ON, Dufferin and Wilson, Perth, ON, Ontario Street Port Hope, Port Hope, ON, Civic Centre Road, Petawawa, ON, and 615 King Street, Gananoque, ON	2.17%	-	2.17%
Boulevard Hebert Plaza and Victoria Street Plaza in Edmundston, NB, Grand Falls Shopping Centre and Madawaska Road Plaza, Grand Falls, NB, Connell Road Plaza, Woodstock, NB, Welton Street Plaza, Sydney, NS, and Pleasant Street Plaza and Starrs Road Plaza in Yarmouth, NS	0.69%	-	5.17%
5628 4th Street NW, Calgary, AB, 303 Main St., Antigonish, NS, 912 East River Rd., New Glasgow, NS, 1 Mont-Royal Ave E, and 8222 Maurice-Duplessis Blvd., Montreal, QC	-	5.35%	4.28%

The related parties' resulting beneficial interest in accounts receivable owing to the Trust from the underlying properties, and in fees earned by a subsidiary of the Trust from the underlying properties are as follows:

Related Party:	Related parties' beneficial ownership of accounts receivable balance owing to the Trust from the underlying properties		Related parties' beneficial ownership of fees earned by a subsidiary of the Trust from the underlying properties	
	June 30, 2022	December 31, 2021	June 30, 2022	June 30, 2021
Earl Brewer	\$ 416	\$ 416	\$ 18	\$ 21
Barbara Trenholm	\$ 2	\$ 3	\$ 4	\$ 4
Michael Zakuta	\$ 465	\$ 463	\$ 26	\$ 30

- (iii) The Montreal office of Plaza Group Management Limited, a wholly-owned subsidiary of the Trust, shares office space with a company indirectly owned by Michael Zakuta in an office building owned by that related party. The Trust pays no rent for the space.

## Plaza Retail REIT

### Notes to the Condensed Interim Consolidated Financial Statements

June 30, 2022 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per unit amounts and as otherwise indicated)

## 23. Financial Instruments and Risk Management

The fair value of the Trust's financial assets and liabilities that represent net working capital, including cash, receivables, notes and advances receivable, income taxes receivable, bank indebtedness, accounts payable, accrued liabilities, tenant payables and tenant deposits and notes payable approximate their recorded values due to their short-term nature. In accordance with IFRS, the Trust is required to classify its financial instruments carried at fair value in the financial statements using a fair value hierarchy that exhibits the significance of the inputs used in making the measurements.

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).

Level 3 - Inputs for the asset or liability that are not based on observable market data.

The following table provides information on financial assets and liabilities measured at fair value.

	June 30, 2022			December 31, 2021		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
Investment properties	\$ -	\$ -	\$ 1,093,381	\$ -	\$ -	\$ 1,075,318
Interest rate swaps included in mortgages payable	-	-	3,090	-	-	-
	\$ -	\$ -	\$ 1,096,471	\$ -	\$ -	\$ 1,075,318
Class B exchangeable LP units	\$ 4,991	\$ -	\$ -	\$ 5,622	\$ -	\$ -
Series E convertible debentures	46,782	-	-	47,359	-	-
Series VIII convertible debentures	-	11,900	-	-	12,046	-
Interest rate swaps included in mortgages payable	-	-	-	-	-	1,135
	\$ 51,773	\$ 11,900	\$ -	\$ 52,981	\$ 12,046	\$ 1,135

The fair value of investment properties is based on a combination of external appraisals and internal valuations based on a capitalization matrix provided by independent appraisers (see note 4 for a more detailed description of the Trust's valuation approach). The significant unobservable inputs include normalized net operating income, which is supported by the terms of existing leases in place and current market rents to renew or lease up vacant or expiring space, adjusted for estimated or normalized vacancy rates based on market conditions and factoring in expected maintenance costs.

## 24. Subsequent Events

### Financings

In July 2022, the Trust obtained long-term financing of \$15.6 million with a weighted average term of 10 years and a weighted average interest rate of 4.86%.

On July 15, 2022, \$3.0 million Series XII mortgage bonds matured. Of the \$3.0 million that matured, \$2.3 million were repaid at that time, \$725 thousand were renewed and an additional \$1.1 million were issued. Series XII mortgage bonds have a term of 6 months, 12 months or 24 months with interest rates of 3.75%, 4.25% or 4.75%, respectively.

The Trust renewed its \$20 million development line of credit to July 31, 2023 with the same terms and conditions.

### Investment Properties

On July 28<sup>th</sup> and August 2<sup>nd</sup>, the Trust acquired two parcels of land in Dieppe, NB for a future grocery-anchored development, for \$3.0 million.

On July 28, the Trust acquired a 50% interest in land in Welland, ON for a future grocery-anchored development for \$9.4 million. Interim financing of \$6.2 million was obtained.

## **Plaza Retail REIT**

### **Notes to the Condensed Interim Consolidated Financial Statements**

**June 30, 2022 (unaudited)**

**(tabular amounts in thousands of Canadian dollars, except per unit amounts and as otherwise indicated)**

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#### *Distributions*

The Trust paid a cash distribution of \$0.02333 per unit for a total of \$2.4 million on July 15, 2022.

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