

### **QUARTERLY REPORT**

# MANAGEMENT DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

## CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, IN CANADIAN DOLLARS)

FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2012 AND 2011

**DATED: NOVEMBER 9, 2012** 

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#### **PART I**

#### BASIS OF PRESENTATION

Financial information included in this Management Discussion and Analysis ("MD&A") includes material information up to November 9, 2012. Financial information provided has been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

This MD&A has been reviewed and approved by management of the Company and the Audit Committee on behalf of the Board of Directors.

#### FORWARD-LOOKING DISCLAIMER

Management's Discussion and Analysis ("MD&A") of the consolidated financial position and the results of operations of Plazacorp Retail Properties Ltd. (hereinafter referred to as "Plazacorp" or the "Company") for the period ended September 30, 2012 should be read in conjunction with the Company's Condensed Interim Consolidated Financial Statements and the notes thereto for the nine months ended September 30, 2012 and 2011, along with the Consolidated Financial Statements and MD&A for the year ended December 31, 2011, including the section on "Risks and Uncertainties". Historical results, including trends which might appear, should not be taken as indicative of future operations or results.

Certain information contained in this MD&A contains forward-looking statements, based on the Company's estimates and assumptions, which are subject to risks and uncertainties. This may cause the actual results and performance of the Company to differ materially from the forward-looking statements contained in this MD&A. Such factors include, but are not limited to, economic, capital market, and competitive real estate conditions. These forward-looking statements are made as of November 9, 2012 and Plazacorp assumes no obligation to update or revise them to reflect new events or circumstances, except for forward-looking information disclosed in a prior MD&A which, in light of intervening events, required further explanation to avoid being misleading.

#### EXPLANATION OF NON-GAAP MEASURES USED IN THIS DOCUMENT

Funds from Operations (FFO) is not an IFRS financial measure. FFO is an industry measure and its calculation is prescribed in publications of the Real Property Association of Canada (REALpac). FFO as calculated by Plazacorp may not be comparable to similar titled measures reported by other entities. FFO is an industry standard widely used for measuring operating performance and is exclusive of unrealized changes in the fair value of investment properties, deferred income taxes and gains or losses on property dispositions. Plazacorp considers FFO a meaningful additional measure as it adjusts for certain non-cash items that do not necessarily provide an accurate picture of a company's past or recurring performance. It more reliably shows the impact on operations of trends in occupancy levels, rental rates, net property operating income and interest costs compared to profit determined in accordance with IFRS. As well, FFO allows some comparability amongst different real estate entities that have adopted different accounting with respect to investment properties (some entities use the cost model and some entities use the fair value model to account for investment properties).

Adjusted Funds From Operations (AFFO) is an industry measure widely used to help evaluate dividend or distribution capacity. AFFO as calculated by Plazacorp may not be comparable to similar titled measures reported by other entities. AFFO primarily adjusts FFO for non-cash revenues and expenses and operating capital and leasing requirements that must be made merely to preserve the existing rental stream. Most of these maintenance capital expenditures would normally be considered investing activities in the statement of cash flows. Capital expenditures which generate a new investment or revenue stream, such as the development of a new property or the construction of a new retail pad during property expansion or intensification would not be considered as maintenance capital expenditures and would not be included in determining AFFO.

**Net Property Operating Income** (**NOI**) is an industry measure in widespread use. NOI as calculated by Plazacorp may not be comparable to similar titled measures reported by other entities. Plazacorp considers NOI a meaningful additional measure of operating performance of property assets, prior to financing considerations. Its calculation is total property revenues less total property operating costs, including operating ground rents. It is used primarily for performance comparison of assets held over the entire reporting period of the financial statements and this MD&A.

**Earnings Before Interest, Taxes, Depreciation, and Amortization (EBITDA)** is not an IFRS financial measure. EBITDA, as calculated by Plazacorp, may not be comparable to similarly titled measures reported by other entities. EBITDA is used in calculations that measure the Company's ability to service debt. Its calculation is profit before finance costs, income tax expense, gains/losses on property dispositions, unrealized change from fair value adjustments and net revaluation of interest rate swaps.

FFO, AFFO, NOI and EBITDA are not defined by IFRS, and therefore should not be considered as alternatives to profit or cash flow from operating activities calculated in accordance with IFRS.

#### OVERVIEW OF THE BUSINESS

Plazacorp was incorporated on February 2, 1999 and commenced trading on the TSX Venture Exchange (PLZ) on July 30, 1999. On December 11, 2002 after receipt of shareholder and regulatory approval, Plazacorp filed articles of amendment to convert to a mutual fund corporation and retains that status. Headquartered in Fredericton, New Brunswick, Plazacorp acquires, develops and redevelops unenclosed and enclosed retail real estate throughout Atlantic Canada, Quebec and Ontario, which are predominantly occupied by national tenants. The Company's portfolio at September 30, 2012 includes interests in 118 properties totaling 5.1 million square feet and additional lands held for development. These include properties directly held by Plazacorp, its subsidiaries and through joint ventures. Plazacorp's growth has been, and continues to be, primarily created through the development or redevelopment of retail properties. As at September 30, 2012, the Company has \$4.7 million committed to new development, of which \$2.8 million is committed for 2012 and \$1.9 million is committed for 2013.

**Summary of Properties** 

	Number of	Gross Leasable	Number of	Gross Leasable
	Properties	Area (sq. ft.)	Properties	Area (sq. ft.)
	September 30,	September 30,	September 30,	September 30,
	2012 <sup>(1)</sup>	2012 <sup>(2)</sup>	2011 <sup>(1)</sup>	2011 <sup>(2)</sup>
Newfoundland and Labrador	10	620,644	9	602,447
New Brunswick	37	1,556,726	36	1,547,852
Nova Scotia	23	1,069,836	22	1,006,589
Ontario	14	261,824	14	259,087
Prince Edward Island	8	426,271	7	430,652
Quebec	26	1,211,150	24	1,203,076
Total	118	5,146,451	112	5,049,703

<sup>(1)</sup> Includes properties under development and non-consolidated investments.

Plazacorp intends to focus its investments on retail real estate in Canada and expects that unenclosed single tenant and multitenant retail centres in primary, secondary or tertiary markets in Central and Eastern Canada will constitute the majority of its acquisition and development activity over the near to medium term.

Subject to appropriate regulatory, Board and shareholder approvals, as applicable, the Company is looking at the possibility of converting from a mutual fund corporation to a real estate investment trust (REIT) structure and of pursuing a listing on the TSX. See "Outlook" section of this MD&A.

#### **BUSINESS ENVIRONMENT**

The principal regions in which we operate continue to exhibit stability in retailer demand for space and in consumer spending. Our strategy is to develop or acquire properties tenanted by national retailers, with a focus on retailers in the consumer staples market segment. Our execution of this strategy has produced a portfolio that is currently approximately 90% occupied by national retailers, providing investors with stable cash flow.

<sup>&</sup>lt;sup>(2)</sup> At 100%, regardless of the Company's ownership interest in the properties

#### **Yearly Dividend Growth**

										Aug	
Year	2003	2004	2005	2006	2007	2008	2009	2010	2011	2011	2012
Dividend											_
per share											
annually	8.0¢	8.75¢	10.5¢	12.5¢	15.0¢	17.5¢	18.5¢	19.25¢	20.25¢	21.00¢	21.50¢
Percentage											
increase	n/a	9.4%	20.0%	19.0%	20.0%	16.7%	5.7%	4.1%	5.2%	3.7%	2.4%

Plazacorp has a proven history of dividend growth, having increased its dividend ten times over the past nine years. Plazacorp began paying dividends in November 2002. Plazacorp's first full year of dividends began in 2003.

The capital markets continue to be good in 2012 for financing through both debt and equity. Long-term debt financing is available at historically competitive rates with long amortization periods and long terms.

Over the last few years, Plazacorp has focused its growth on developments and redevelopments, partly as a result of high prices demanded for quality retail real estate. Plazacorp has strong in-house development expertise, including expertise in site selection, leasing, financing, construction and project management. Plazacorp expects to continue generating growth through developments and redevelopments of retail properties.

#### **STRATEGY**

Plazacorp's principal goal is to deliver a reliable and growing yield to shareholders from a diversified portfolio of retail properties. To achieve this goal the Company's Board of Directors has set acquisition and development criteria of a minimum cash yield (unlevered yield) equal to 100 basis points above the mortgage constant for a 10 year mortgage at prevailing rates and assuming a 25 year amortization period.

The Company strives to:

- > maintain access to cost effective sources of debt and equity capital to finance acquisitions and new developments;
- > acquire or develop properties at a cost that is consistent with the Company's targeted returns on investment;
- > maintain high occupancy rates on existing properties while sourcing tenants for properties under development and future acquisitions; and
- > diligently manage its properties to ensure tenants are able to focus on their businesses.

The Company invests in the following property types:

- new properties developed on behalf of existing clients or in response to demand;
- > well located but significantly amortized shopping malls and strip plazas to be redeveloped; and
- > existing properties that will provide stable recurring cash flows with opportunity for growth.

Management intends to achieve Plazacorp's goals by:

- > acquiring or developing high quality properties with the potential for increases in future cash flows;
- > focusing on property leasing, operations and delivering superior services to tenants;
- > managing properties to maintain high occupancies and staggering lease maturities appropriately;
- > increasing rental rates when market conditions permit;
- achieving appropriate pre-leasing prior to commencing construction;
- > managing debt to obtain both a low cost of debt and a staggered debt maturity profile;
- > matching, as closely as practical, the weighted average term to maturity of mortgages to the weighted average lease term:
- > retaining sufficient capital to fund capital expenditures required to maintain the properties well;
- raising capital where required in the most cost-effective manner; and
- > periodically reviewing the portfolio to determine if opportunities exist to re-deploy equity from slow growth properties into higher growth investments.

#### **PART II**

#### KEY PERFORMANCE DRIVERS AND INDICATORS

There are numerous performance drivers, many beyond management's control, that affect Plazacorp's ability to achieve its goals. These key drivers can be divided into internal and external factors.

Management believes that the key internal performance drivers are:

- Occupancy rates;
- > Rental rates;
- > Tenant service; and
- > Maintaining competitive operating costs.

Management believes that the key external performance drivers are:

- ➤ The availability of new properties for acquisition and development;
- > The availability of equity and debt capital; and
- A stable retail market.

The key performance indicators by which management measures Plazacorp's performance are as follows:

- > Funds from Operations (FFO);
- > FFO Payout Ratios;
- ➤ Debt Service Ratios;
- > "Same-Asset" Net Property Operating Income;
- Weighted Average Effective Cost of Debt; and
- Occupancy Levels.

The key performance indicators discussed throughout the MD&A are summarized in the table that follows. For a detailed explanation of the key performance indicators please refer to the appropriate section in this MD&A. Management believes that its key performance indicators allow it to track progress towards the achievement of Plazacorp's primary goal of providing a steady and increasing cash flow to shareholders. The following chart discusses the key performance indicators for the nine months ended September 30, 2012 compared to the nine months ended September 30, 2011.

<b>Funds from Operations</b>	For the nine months ended September 30, 2012 FFO was \$12.1 million, or 20.0¢ per share (20.0¢ per share diluted) compared to \$10.4 million, or 20.3¢ per share (20.3¢ per share diluted) for the nine months ended September 30, 2011, a 16.6% dollar increase.
	The principal factors influencing FFO were:
	<ul> <li>Incremental NOI growth of \$1.6 million earned by properties which were acquired or transferred from properties under development to income producing status during 2011 and 2012.</li> <li>A net decrease in financing costs of \$1.1 million mainly affected by the maturity and conversions of debentures and the maturity of mortgage bonds.</li> <li>A \$1.2 million increase in other income recorded as a result of the internalization of property and corporate management effective July 1, 2011, relating to fees earned from third party partners in properties that Plazacorp does not own a 100% interest in.</li> <li>A net increase in administrative costs of \$2.1 million mainly affected by the internalization of property and corporate management which accounted for \$2.4 million of the increase compared to the prior year, partly offset by savings in one-time administrative costs incurred in 2011 of \$247 thousand for tax consulting and professional fees relating to the potential conversion to a REIT structure and IFRS conversion work.</li> <li>Per share FFO was also impacted in the short term by a 9.4 million, or 18.3% increase in the weighted average shares outstanding, mainly due to the issuance of shares through the equity raise in the third quarter of 2011 along with the conversions of convertible debentures.</li> </ul>
FFO Payout Ratio	For the nine months ended September 30, 2012, although the FFO payout ratio increased from 75.4% to 80.1% over the same period in the prior year, it remained low by industry standards. The increase over the prior year mainly relates to the issuance of new shares in 2011 for which dividend payments are being made and not all of the funds deployed on accretive developments are generating income yet, as well as the effect on FFO of the internalization in 2011. The FFO payout ratio for the three months ended September 30, 2012 was 76.8% compared to 73.6% for the same period in the prior year.
Debt Service Ratios	For the nine months ended September 30, 2012 the interest coverage ratio improved 0.3 times over the prior year to 2.1 times and the debt service coverage ratio improved over the prior year by 0.1 times to 1.6 times. The debt service coverage and interest coverage ratios exceed the requirements under borrowing arrangements.
Same-Asset Net Property Operating Income	For the nine months ended September 30, 2012 same-asset NOI decreased slightly compared to the prior year by \$35 thousand or 0.1%.
Weighted Average Effective Cost of Debt	At September 30, 2012 the weighted average effective cost of mortgage debt decreased 16 basis points to 5.91% from 6.07% at September 30, 2011. This is mainly the result of \$16.2 million of defeasances of higher cost debt for lower cost debt entered into in 2011.
Occupancy Levels	At September 30, 2012 overall occupancy was 96.2% compared to 97.9% at September 30, 2011 and compared to 96.5% at December 31, 2011.

#### PROPERTY AND CORPORATE PERFORMANCE 2012 AND 2011

#### **Funds from Operations (FFO)**

Plazacorp's summary of FFO for the three and nine months ended September 30, 2012, compared to the three and nine months ended September 30, 2011 is presented below:

Ended September 30,
September 30,
2011
(unaudited)
\$ 20,203
-
7,520
(15,479)
(1,997)
(344)
198
301
\$ 10,402
-
\$ 10,402
51,253
51,253
\$ 0.203
1.8 times
1.5 times

<sup>(1)</sup> Calculated as EBITDA divided by finance costs.

Basic FFO for the nine months ended September 30, 2012 increased by 16.6% over the same period in the prior year. Positively impacting FFO was: (i) incremental NOI growth from new developments/acquisitions of \$1.6 million; (ii) savings in one-time administrative costs incurred in 2011 of \$247 thousand for tax consulting and professional fees relating to the potential conversion to a REIT structure and IFRS conversion work; and (iii) a net decrease in interest costs of \$1.1 million. Interest costs were mainly affected by the maturity and conversions of debentures and the maturity of mortgage bonds. Negatively impacting FFO was a decrease in same-asset NOI of \$35 thousand.

On a year-to-date basis, FFO was also negatively impacted by the July 1, 2011 internalization of property and corporate management, which was mainly reflected in the increase in salaries of internalized staff and other office costs (mainly recorded in administrative expenses), net of property management and corporate management fee savings from internalization as well as other income recorded on fees earned from third party partners in properties that Plazacorp does not own a 100% interest in. In 2012, these net costs are being recorded for the entire period, while in the prior year they were recorded only for three months (since July 1, 2011), resulting in \$0.9 million of relative negative impact to FFO compared to the prior year.

Although the internalization is generally positive to net cash flows as a result of additional non-FFO fee savings (such as development and acquisition fees), it has been negative to FFO mainly because certain costs incurred in the form of fees paid to the external manager prior to internalization that were eligible for capitalization, are not all eligible for capitalization when they take the form of salaries. Salary expenses are recorded both in NOI (for property staff) and administrative expenses (for other staff).

<sup>(2)</sup> Calculated as EBITDA divided by total debt service (finance costs plus periodic mortgage principal repayments).

Basic FFO for the three months ended September 30, 2012 increased by 14.5% over the same period in the prior year. Positively impacting FFO was: (i) incremental NOI growth from new developments/acquisitions of \$154 thousand; and (ii) a net decrease in interest costs of \$727 thousand. Interest costs were mainly affected by the conversions of debentures. These were partly offset by the decline in same-asset NOI of \$238 thousand.

FFO per share for the quarter and year-to-date, were also affected in the short term by an increase in the number of shares outstanding, due to the issuance of shares through the equity raise at the end of the third quarter of 2011, the funds of which have been deployed on active developments which have yet to move to income producing status. Many of the Company's current developments are larger-scale projects which take longer to become income producing. The conversions of convertible debentures which occurred during the quarter, while cash flow positive, were also slightly dilutive to FFO on a per share basis.

#### Adjusted Funds from Operations (AFFO)

Adjusted funds from operations removes non-cash revenues and expenses from FFO, deducts maintenance capital expenditures and leasing costs and makes other adjustments necessary to show funds available for distribution as dividends and to pay periodic mortgage payments.

Maintenance capital expenditures include routine capital expenditures for existing properties and leasing costs include leasing commissions and tenant improvement costs for existing properties.

	3 Months	3 Months	9 Months	9 Months
	Ended	Ended	Ended	Ended
	September 30,	September 30,	September 30,	September 30,
(000s, except per share amounts and percentage	2012	2011	2012	2011
data)	(unaudited)	(unaudited)	(unaudited)	(unaudited)
Basic FFO	\$ 4,245	\$ 3,709	\$ 12,130	\$ 10,402
Add: Amortization of finance charges included in				
interest expense	182	180	556	537
Principal repayment of tenant loans	162	147	471	421
Non-controlling interest adjustment	48	7	127	64
Less: Non-cash revenue – straight-line rent	(231)	(422)	(746)	(858)
Equity accounting adjustment	(39)	(21)	(230)	(108)
Maintenance capital expenditures – existing				
properties	(140)	(167)	(419)	(497)
Leasing costs – existing properties	(119)	(181)	(757)	(866)
Mortgage finance charges – existing	, ,	, ,	, ,	, , ,
properties	-	(123)	-	(285)
Basic and diluted AFFO	\$ 4,108	\$ 3,129	\$ 11,132	\$ 8,810
Basic and diluted AFFO per share	\$ 0.067	\$ 0.060	\$ 0.184	\$ 0.172
Gross dividend payments	3,259	2,732	9,720	7,844
AFFO after dividends	\$ 849	\$ 397	\$ 1,412	\$ 966
Dividends as a percentage of basic AFFO	79.3%	87.3%	87.3%	89.0%
Dividends as a percentage of basic FFO	76.8%	73.6%	80.1%	75.4%

For the nine months ended September 30, 2012, AFFO increased by \$2.3 million, or 26.4% over the prior year mainly due to the increase in FFO, and a decrease in mortgage finance charges due to a lack of mortgage expiries on existing properties this year.

For the three months ended September 30, 2012, AFFO increased by \$979 thousand, or 31.3% over the same period in the prior year. The increase was due to the same factors mentioned above.

AFFO per share was also affected in the short term by an increase in the number of shares outstanding due to the issuance of shares through the equity raise at the end of the third quarter of 2011 along with the conversions of convertible debentures. The FFO payout ratios for the three and nine months ended September 30, 2012 were 76.8% and 80.1%, respectively, compared to 73.6% and 75.4%, respectively, for the three and nine months ended September 30, 2011. The AFFO payout

ratios for the three and nine months ended September 30, 2012 were 79.3% and 87.3%, respectively, compared to 87.3% and 89.0%, respectively, for the three and nine months ended September 30, 2011. For both the quarter and the year-to-date, the payout ratios were negatively impacted by the issuance of new shares in 2011 for which dividends are being paid and not all of the funds deployed on accretive developments are generating income yet, as previously mentioned. For the nine months ended September 30, 2012, the payout ratios were also impacted by the effect on FFO of the internalization in 2011, while for the quarter ended September 30, 2012, the payout ratios were also impacted by the significant decline in same-asset NOI.

#### **Same-Asset Net Property Operating Income**

Same-asset categorization refers to those properties which were owned and operated by Plazacorp for the nine months ended September 30, 2012 and the entire year ended December 31, 2011 and excludes partial year results from certain assets due to timing of acquisition, redevelopment or disposition.

Significant portions of the Company's leases have common cost recoveries from tenants linked to the consumer price index (CPI). Certain anchor tenant leases may restrict recovery of common costs. As a result, certain costs such as snow removal and utility costs may not be completely offset by cost recoveries in a period, or recovery revenues may exceed costs. Municipal taxes are generally net and fully recoverable from all tenants. Most tenants in strip plazas and single use properties are responsible for their own utilities, and changes to these costs do not materially impact NOI.

	3 Months	3 Months	9 Months	9 Months
	Ended	Ended	Ended	Ended
	September 30,	September 30,	September 30,	September 30,
	2012	2011	2012	2011
(000s, except percentage data)	(unaudited)	(unaudited)	(unaudited)	(unaudited)
Same-asset rental revenue	\$ 13,374	\$ 13,301	\$ 40,248	\$ 39,804
Same-asset operating expenses	2,633	2,389	8,177	8,036
Same-asset realty tax expense	2,746	2,679	8,305	7,967
Same-asset net property operating income	\$ 7,995	\$ 8,233	\$ 23,766	\$ 23,801
Total net property operating income	\$ 8,817	\$ 8,951	\$ 26,304	\$ 24,778
Total net property operating income margin	59.7%	63.1%	59.6%	60.3%

As noted in the chart above, the NOI for the same-asset pool for the nine months ended September 30, 2012, is down slightly by \$35 thousand or 0.1% over the same period in the prior year. The decrease was mainly due to net vacancies across the portfolio, accounting for approximately \$57 thousand of the decrease. Also negatively impacting same-asset NOI were higher maintenance costs at some of the properties that are mostly either not recoverable (if cost recoveries from relevant tenants are capped) or not fully recoverable this year, accounting for approximately \$135 thousand of the decrease. Partly offsetting these decreases were lease termination fees and other additional recoveries of approximately \$45 thousand as well as a decrease in non recoverable expenses of approximately \$136 thousand.

Total NOI grew by \$1.5 million, or 6.2% due to the overall growth in investment properties mainly from development activities. The increase in total NOI for the nine months ended September 30, 2012 was mainly attributable to:

- ➤ the full period impact of 4 properties transferred to income producing status from properties under development in 2011, accounting for \$1.2 million of the increase;
- the full period impact of three properties transferred to income producing status from properties under development during the nine months ended September 30, 2012 accounting for \$289 thousand of the increase (annualized impact to NOI of approximately \$1.2 million) (Spencer Drive Plaza was transferred to income producing status on April 20, 2012, Manotick was transferred to income producing status on July 18, 2012 and Powell Drive was transferred to income producing status on September 29, 2012);
- the impact of 2 properties which were acquired in 2011, accounting for \$71 thousand of the increase. One of these properties acquired, Dundonald & Smythe, represents \$62 thousand of the increase and the other property acquired, Buchanan Street Plaza, represents \$9 thousand of the increase. Buchanan Street Plaza began being redeveloped in May 2012 and is therefore currently not providing any rent (NOI of \$238 thousand was recorded for this property for the nine months ended September 30, 2012 prior to redevelopment); and
- a same-asset pool decrease of \$35 thousand.

NOI for the same-asset pool for the quarter ended September 30, 2012 decreased by \$238 thousand or 2.9% over the same period in the prior year. The decrease was mainly due to net vacancies across the portfolio, accounting for approximately \$24 thousand of the decrease. Also negatively impacting same-asset NOI were higher maintenance costs at some of the properties that are mostly either not recoverable (if cost recoveries from relevant tenants are capped) or not fully recoverable this year, accounting for approximately \$262 thousand of the decrease. Partly offsetting these decreases was a decrease in non recoverable expenses of approximately \$32 thousand.

Total NOI for the quarter ended September 30, 2012 decreased by \$134 thousand or 1.5% over the same period in the prior year, mainly due to the same asset NOI decline of \$238 thousand, as well as the Buchanan Street Plaza property acquired in 2011 which is currently being redeveloped and not contributing to NOI, accounting for \$174 thousand of the decrease. These were partly offset by the impact of properties transferred to income producing status in 2011, accounting for \$162 thousand of the increase, as well as properties transferred in 2012, accounting for \$153 thousand of the increase.

The following table shows a breakdown of same-asset NOI by province.

	3 Months	3 Months	9 Months	9 Months
	Ended	Ended	Ended	Ended
	September 30,	September 30,	September 30,	September 30,
	2012	2011	2012	2011
(000s except percentage data)	(unaudited)	(unaudited)	(unaudited)	(unaudited)
New Brunswick	\$ 3,167	\$ 3,027	\$ 9,043	\$ 8,707
Quebec	1,108	1,422	3,690	4,160
Nova Scotia	2,215	2,184	6,468	6,365
Ontario	413	425	1,255	1,285
Newfoundland and Labrador	407	410	1,171	1,165
Prince Edward Island	685	765	2,139	2,119
Same-asset net property operating income	\$ 7,995	\$ 8,233	\$ 23,766	\$ 23,801
Percentage decrease over prior period	(2.9%)		(0.1%)	

The following assets are not included in "same asset" measurements due to timing of acquisition, redevelopment or disposition.

	Property	Square		Income Producing
2011 Transactions	Туре	Footage	Ownership	During
Dundonald & Smythe, Fredericton, NB <sup>(1)</sup>	Strip Plaza	19,779	100%	Q1 11
King & Mill, Newcastle, ON	Single Use	15,134	50%	Q1 11
Torbay & MacDonald, St. John's, NL	Single Use	18,550	100%	Q1 11
Buchanan Street Plaza, Charlottetown, PE <sup>(2)</sup>	Single Use	56,976	100%	Q2 11
Stavanger Drive Plaza, St. John's, NL	Strip Plaza	50,563	90%	Q3 11
Bedford Commons – 2, Bedford, NS	Strip Plaza	105,190	100%	Q4 11
Total		266,192		

- (1) Dundonald & Smythe was an income producing property which was purchased.
- (2) Buchanan Street Plaza was an income producing property which was purchased for redevelopment. It is currently being redeveloped.

2012 Transactions	Property Type	Square Footage	Ownership	Income Producing During
Spencer Drive, Charlottetown, PE	Strip Plaza	95,713	100%	Q2 12
Manotick, Manotick (Ottawa), ON	Single Use	28,968	50%	Q3 12
Powell Drive, Carbonear, NL	Single Use	10,000	100%	Q3 12
Total		134,681		

#### **Leasing and Occupancy**

The following table represents leases expiring for the next 5 years and thereafter for Plazacorp's property portfolio at September 30, 2012 (excluding non-consolidated investments).

	Strip I	Plazas	Enclose	d Malls	Single	e-User	Tot	tal
Year	Sq Ft <sup>(1)</sup>	%	Sq Ft <sup>(1)</sup>	%	Sq Ft <sup>(1)</sup>	%	Sq Ft <sup>(1)</sup>	%
Remainder of 2012	24,614	1.0	39,734	6.4	-	-	64,348	1.8
2013	154,728	6.2	47,358	7.6	-	-	202,086	5.5
2014	200,806	8.0	76,153	12.2	-	-	276,959	7.6
2015	368,435	14.6	75,657	12.1	25,695	5.0	469,787	12.8
2016	289,893	11.5	48,599	7.8	25,771	5.1	364,263	10.0
2017	119,264	4.7	69,038	11.0	35,580	7.0	223,882	6.1
Thereafter	1,361,047	54.0	268,264	42.9	422,742	82.9	2,052,053	56.2
Subtotal	2,518,787	100.0	624,803	100.0	509,788	100.0	3,653,378	100.0
Vacant	97,766		45,756		-		143,522	
Total	2,616,553		670,559		509,788		3,796,900	
Weighted average lease	7.4 years		6.0 years		9.5 years		7.4 years	

<sup>&</sup>lt;sup>1)</sup> At 100%, regardless of the Company's ownership interest in the properties.

At September 30, 2012, overall occupancy for the portfolio (excluding properties under development and non-consolidated investments) decreased to 96.2% from 97.9% at September 30, 2011 and from 96.5% at December 31, 2011. This decrease was mainly due to the increase in vacancies at the enclosed malls.

During the first three quarters of 2012, the Company completed 510 thousand square feet (nine months ended September 30, 2011 - 649 thousand square feet) of new and renewal leasing deals at market rates (including leasing at non-consolidated investments). The 510 thousand square feet of leasing was comprised of 166 thousand square feet on new developments, and 344 thousand square feet on existing properties. Excluding leasing at non-consolidated investments, the Company completed 397 thousand square feet of new and renewal leasing deals (nine months ended September 30, 2011 - 514 thousand square feet) at market rates. The 397 thousand square feet of leasing was comprised of 162 thousand square feet on new developments and 235 thousand square feet on existing properties.

On average, Plazacorp's embedded or contractual gross rents expiring in 2012 would be at or below current market rates. Plazacorp's financial exposure to vacancies and lease roll-overs differs among the different retail asset types, as gross rental rates differ dramatically by asset class.

- Occupancy in the strip plazas was 96.2% at September 30, 2012, compared to 97.8% at September 30, 2011 and compared to 95.7% at December 31, 2011.
- Average occupancy for enclosed malls was 93.2% at September 30, 2012 compared to 96.1% at September 30, 2011 and compared to 96.1% at December 31, 2011.
- Occupancy for single use assets remained stable at 100% at September 30, 2012.
- Pre-leased space in properties under development and under construction is 86.7% at September 30, 2012.

Plazacorp has built a portfolio with a high quality revenue stream. Plazacorp's ten largest tenants based upon current monthly gross rents at September 30, 2012 represent approximately 53.7% of total revenues in place.

	% of		% of
	Gross Revenue		Gross Revenue
Shoppers Drug Mart	23.4	6. Best Buy/Future Shop	2.7
2. Dollarama	7.2	7. Bulk Barn	2.6
3. Staples	4.4	8. Winners	2.6
4. Mark's Work Wearhouse	3.2	9. Reitmans	2.5
5. Sobeys	3.1	10. Michaels	2.0

The Company's mix of tenancy continues the trend towards primarily national tenants as a result of new developments. The portfolio is well positioned to resist downturns in its markets and provide stability to cash flows from which it funds operations and dividends.

	September 30,	September 30,
	2012	2011
National	89.9%	89.7%
Regional	3.5%	3.9%
Local	5.2%	5.6%
Non-Retail	1.4%	0.8%

#### Profit and Total Comprehensive Income for the Period

Profit and total comprehensive income was \$44.9 million for the nine months ended September 30, 2012, compared to \$21.0 million for the nine months ended September 30, 2011, an increase of \$23.9 million. Profit was impacted by: (i) the increase in NOI of \$1.5 million mentioned previously; (ii) an increase in share of profit of associates of \$2.9 million, mainly due to an increase in fair value of the underlying investment properties; (iii) an increase in the fair value gain to investment properties of \$25.2 million over the prior year mainly as a result of a decrease in capitalization rates; and (iv) the net decrease in finance costs mentioned previously, which increased profit by \$1.1 million. This was partly offset by: (i) the net negative impact of the internalization noted previously, which decreased profit by approximately \$0.9 million; (ii) an increase in the net loss from fair value adjustments to convertible debentures, which decreased profit by \$470 thousand; and (iii) an increase in deferred taxes of \$5.7 million.

Profit and total comprehensive income for the three months ended September 30, 2012 was \$13.2 million compared to \$5.8 million for the same period in the prior year. Profit was impacted generally by the same factors mentioned above, other than the internalization which was effective July 1, 2011, therefore making the third quarter of 2012 and the third quarter of 2011 comparable from that perspective.

#### **Share of Profit of Associates**

Share of profit of associates consists of income from equity and cost-accounted investments as well as fair value changes in the underlying investment properties included within these equity-accounted investments and other changes to the equity position of the equity-accounted investments that would impact the residual returns on wind-up (such as debt financing incurred). The following schedule shows Plazacorp's ownership position, rates of preferred returns on investment and Plazacorp's interest in cash on capital appreciation beyond the preferred returns.

	Ownership Position	Preferred Return	Residual Return
Equity Accounted Investments <sup>(1)</sup>			
Centennial Plaza Limited Partnership	10%	10%	20%
MDO Limited Partnership	20%	10%	30%
Village Shopping Centre Limited Partnership	30%	8%	50%
Trois Rivieres Limited Partnership	15%	10%	30%
Plazacorp – Shediac Limited Partnership	10%	8%	50%
Plazacorp Ontario1 Limited Partnership	25%	4%	25%
VGH Limited Partnership <sup>(2)</sup>	20%	8%	27%
Cost Accounted Investments			
Northwest Plaza Commercial Trust	10%	-	-

- (1) Equity accounted investments consist of the following properties: 3550 Sources, Centennial Plaza, Marche De L'Ouest, Place Du Marche, BPK Levis, Plaza des Recollets, the Village Shopping Centre, Shediac West, Ottawa Street Almonte, Hastings Street Bancroft, Main Street Alexandria and St. Jerome.
- (2) The land within this partnership is currently in the planning phases of development.

Share of profit of associates for the nine months ended September 30, 2012 includes Plazacorp's share of NOI of approximately \$2.4 million. Share of profit of associates increased by \$2.9 million for the nine months ended September 30, 2012 compared to the nine months ended September 30, 2011. This was mainly due to a fair value increase of the underlying investment properties compared to the prior year as a result of both a decrease in the capitalization rates as well as improved

leasing at the Village Shopping Centre. This was partly offset by additional debt incurred at Centennial Plaza Limited Partnership, which negatively affected the Company's share of the residual equity in this investment.

For the quarter ended September 30, 2012 share of profit of associates increased by \$723 thousand compared to the quarter ended September 30, 2011, mainly due to the increase in fair value.

Distributions received from associates for the nine months ended September 30, 2012 were \$1.1 million compared to \$1.0 million for the nine months ended September 30, 2011.

#### **Change in Fair Value of Investment Properties**

The net gain from the fair value adjustment to investment properties for the nine months ended September 30, 2012 was \$40.7 million and for the three months ended September 30, 2012 was \$12.3 million (for the nine months ended September 30, 2011 - \$15.5 million; for the three months ended September 30, 2011 - net loss of \$89 thousand). The weighted average capitalization rate at September 30, 2012 was 6.80% compared to 7.53% at September 30, 2011. At September 30, 2012 a decrease of 0.25% in the capitalization rates used to determine the fair value of investment properties would have resulted in an increase in investment properties of approximately \$20.4 million. An increase of 0.25% in the capitalization rates used would have resulted in a decrease in investment properties of approximately \$18.9 million.

#### **Change in Fair Value of Convertible Debentures**

The net loss from the fair value adjustment to convertible debentures for the nine months ended September 30, 2012 was \$126 thousand and for the three months ended September 30, 2012 the net gain was \$53 thousand (for the nine months ended September 30, 2011 – net gain of \$344 thousand; for the three months ended September 30, 2011 – net gain of \$3.6 million). The decrease was mainly due to an increase in the credit spread used to calculate the fair value of the convertible debentures.

#### Gain on Disposals of Land

During the nine months ended September 30, 2012 the Company disposed of two parcels of land located in Shawinigan, QC and Rivière-du-Loup, QC for net proceeds of \$22 thousand and an accounting gain of \$8 thousand.

#### Other Income

Other income includes property management and other fees earned from third party joint venture partners and partners in equity-accounted investments, as a result of the internalization of property and corporate management in 2011.

#### **Administrative Expenses**

Administrative expenses increased by \$2.1 million for the nine months ended September 30, 2012, compared to the same period in the prior year, mainly due to the internalization of property and corporate management effective July 1, 2011, resulting in salaries and other office costs being recorded. Salaries, benefits and other office costs relating to the internalization are being recorded for the entire nine months ended September 30, 2012, compared to only three months in 2011. The difference accounts for \$2.4 million of the increase in administrative expenses. This was partly offset by savings in one-time administrative costs incurred in 2011 of \$247 thousand for tax consulting and professional fees relating to the potential conversion to a REIT structure and IFRS conversion work. For the three months ended September 30, 2012, administrative expenses increased by \$278 thousand compared to the same period in the prior year mainly due to an increase in salaries and benefits.

#### **Income Tax Expense**

The financial statements include the current and deferred income taxes payable by the Company and its consolidated subsidiaries.

	3 Months	3 Months	9 Months	9 Months	
	Ended	Ended	Ended	Ended	
	September 30,	September 30,	September 30,	September 30,	
	2012	2011	2012	2011	
(000s)	(unaudited)	(unaudited)	(unaudited)	(unaudited)	
Current income taxes	\$ (113)	\$ 11	\$ (91)	\$ 33	
Deferred income taxes	3,958	1,000	13,248	7,520	
Total income taxes	\$ 3,845	\$ 1,011	\$ 13,157	\$ 7,553	

Deferred income taxes increased for both the three and nine months ended September 30, 2012 compared to the respective periods in the prior year, mainly as a result of higher profit before income taxes, mainly driven by an increase in fair value adjustments compared to the prior year. Current income taxes decreased for both the three and nine months ended September 30, 2012, as a result of a capital gains dividend being paid in the third quarter resulting in a reduction in current income taxes of \$120 thousand.

#### Acquisitions

During the nine months ended September 30, 2012 the Company acquired interests in land in Saint John, NB, Dartmouth, NS, Charlottetown, PE, Carbonear, NL and Boisbriand, QC for development for \$6.7 million. As well the Company acquired a 20% interest in a land parcel in St. Jerome, QC for \$950 thousand. This interest is accounted for as an equity-accounted investment.

During the nine months ended September 30, 2011 the Company acquired interests in land and three existing properties for development and land consolidation for \$7.6 million in Fredericton, NB, Charlottetown, PE, New Glasgow, NS, Halifax, NS, Montreal, QC, and Sherbrooke, QC. Two existing properties were purchased for redevelopment in Fredericton, NB (Dundonald & Smythe), and Charlottetown, PE (Buchanan Street Plaza), for \$6.2 million.

#### **OUTLOOK**

Plazacorp's development and leasing efforts have produced a property portfolio that is dominated by national retailers and provides investors with a very stable cash flow. Performance to date has demonstrated the strength of current strategies and operating capabilities. Barring unforeseen events, management is confident of delivering solid performance in 2012, as well as growth to the portfolio. The primary benefit to shareholders of the Company's performance and tenant profile is reliable cash flow and, over time, increasing dividends. Plazacorp's current dividend policy is to pay shareholders 21.50¢ per share for 2012 compared to an average of 20.625¢ per share for 2011.

In the short-term, Plazacorp foresees most of its growth being derived from development and redevelopment activities. Plazacorp currently owns an interest in eleven projects under development and four land assemblies in progress which, upon completion, are expected to be accretive to the Company's earnings. The following properties, in which the Company currently owns an interest, are under active development or active planning and are anticipated to become income producing at various points over the next three years as follows:

					Occupied or Committed at	
Properties under development	Property Type	Status	Square Footage	Ownership	September 30, 2012	Income Producing
90 Blvd. Tache Ouest,						_
Montmagny, QC	Strip Plaza	In Planning <sup>(2)</sup>	$6,000^{(1)}$	50%	n/a	1-2 years
Bourque & Haut-Bois,						
Sherbrooke, QC – Phase I	Strip Plaza	In Planning <sup>(2)</sup>	$100,000^{(1)}$	50%	n/a	Q3 2013
Bourque & Haut-Bois,						
Sherbrooke, QC – Phase II	Strip Plaza	In Planning <sup>(2)</sup>	$100,000^{(1)}$	50%	n/a	2-3 years
		In				
Jean Talon, Montreal, QC	Strip Plaza	Planning <sup>(2,3)</sup>	$15,000^{(1)}$	50%	n/a	1-3 years
Magog, Magog, QC	Strip Plaza	In Planning <sup>(2)</sup>	$90,000^{(1)}$	50%	n/a	1-2 years
Commercial Street Plaza –		(2)	41)			
2, New Minas, NS	Strip Plaza	In Planning <sup>(2)</sup>	$10,000^{(1)}$	100%	n/a	1-3 years
Buchanan Street Plaza,		In				
Charlottetown, PE	Strip Plaza	Construction	56,976	100%	71%	Q4 12
Boisbriand, QC	Strip Plaza	In Planning <sup>(2)</sup>	7,300 <sup>(1)</sup>	33%	41%	Q2 13
Fairville Boulevard – 3,	2 p		7,200	22,1		<b>(</b>
Saint John, NB	Strip Plaza	In Planning <sup>(2)</sup>	24,000	100%	n/a	1-2 years
Spencer Drive – 2,	•					·
Charlottetown, PE	Strip Plaza	In Planning <sup>(2)</sup>	80,000	100%	n/a	1-2 years
St. Jerome,						
St. Jerome, QC <sup>(4)</sup>	Strip Plaza	In Planning <sup>(2)</sup>	200,000	20%	n/a	2-3 years
Wyse Road, Dartmouth,		In				
NŠ	Single Use	Construction	60,979	50%	100%	Q2 2013
Total			750,255			

<sup>(1)</sup> Approximate square footage.

There is excess density at existing properties that the Company plans to develop in the short term which would represent 34 thousand additional square feet at completion.

At September 30, 2012, there were four other conditional land assemblies which were under purchase agreements and subject to due diligence or other conditions. These four land assemblies would represent 77 thousand additional square feet of retail space at completion (at the Company's ownership percentage).

The Company also benefits from growth stemming from contractual rental rate increases from existing tenants' leases that generally grow at or above the expected rate of inflation.

The Company is looking at the possibility of converting from a mutual fund corporation to a real estate investment trust (REIT) structure. The Company believes that a REIT structure could be beneficial for existing shareholders. No assurances can be given that this will occur as any contemplated conversion will require tax, regulatory, Board and shareholder approvals.

<sup>(2)</sup> All are appropriately zoned for the intended use.

There is a conditional sale for a portion of the land with an option in favour of the buyer to purchase the remainder.

<sup>(4)</sup> This is owned in a limited partnership that is part of the Company's non-consolidated trusts and partnerships. Square footage includes a second parcel of land that is conditional under purchase agreement.

The Company is also looking at moving its listing from the TSX Venture Exchange to the TSX. Any such move will require review of its disclosure controls and procedures and internal controls under TSX certification rules, as well as appropriate approvals including regulatory and Board approvals.

**PART III** 

#### SUMMARY OF SELECTED QUARTERLY INFORMATION

Plazacorp's summary of selected quarterly information for the last eight quarters is presented below:

(000s except per share,								
percentage and number								
of properties data)								
(unaudited)	O3'12	Q2'12	O1'12	Q4'11	Q3'11	Q2'11	Q1'11	Q4'10
Total revenue (1)	\$ 16,135	\$ 18,685	\$ 17,177	\$ 17,237	\$ 14,704	\$ 15,440	\$ 14,796	\$ 14,923
Profit (loss) and total	\$ 10,133	\$ 10,005	Φ 17,177	\$ 17,237	\$ 14,704	\$ 13,440	\$ 14,790	\$ 14,923
comprehensive income	\$ 13,242	\$ 17,023	\$ 14.716	\$ 7,889	\$ 5,807	\$ 8.339	\$ 6.902	\$ (195)
Dividends per share	5.38¢	5.38¢	5.38¢	5.25¢	5.25¢	5.06¢	5.06¢	4.81¢
Funds from operations	3.30¢	3.36¥	J.364	3.234	3.23¢	3.00¢	3.00¢	4.01¢
per share – basic (2)	6.9€	6.7¢	6.4¢	6.1¢	7.1¢	6.8¢	6.4¢	6.8¢
Funds from operations	0.9¢	0.7¢	0.46	0.1¢	7.14	0.00	0.4¢	0.6¢
per share – diluted (2)	6.9€	6.7¢	6.4¢	6.1¢	7.1¢	6.8¢	6.4¢	6.8¢
Dividends as a	0.9¢	0.7¢	0.4¢	0.1¢	7.1¢	0.8¢	0.4¢	0.8¢
	76 90/	70.50/	84.5%	96.00/	72.60/	72.60/	70.40/	70.20/
percentage of basic FFO Dividends as a	76.8%	79.5%	64.3%	86.0%	73.6%	73.6%	79.4%	70.3%
percentage of basic AFFO	79.3%	88.5%	95.8%	97.4%	87.3%	85.2%	95.3%	78.7%
Total assets	\$605,677	\$8.5% \$586,424		\$550,345	\$7.3% \$548,796	\$5.2% \$526,191	95.3% \$492,103	\$469,141
Total assets Total mortgages, bonds,	\$005,077	\$380,424	\$569,405	\$550,545	\$348,790	\$526,191	\$492,103	\$409,141
00,								
debentures, notes and	\$304.C4C	¢202 777	¢202.051	¢205.015	#205 122	¢212.204	¢200 010	#202 204
bank indebtedness	\$284,646	\$292,777	\$292,851	\$295,915	\$305,133	\$313,394	\$290,018	\$283,394
Basic weighted average	(1.520	60.440	50.042	50.716	50.241	51.012	50.400	40.025
shares outstanding	61,538	60,449	59,942	59,716	52,341	51,013	50,428	49,835
Number of properties	11	10	0	7	0	0		7
under development	11	12	9	7	8	9	6	7
Number of income								
producing properties								
(including non-								
consolidated	10=	105	105	105	104	102	102	100
investments)	107	105	105	105	104	103	102	100
Total number of	110	117	114	110	112	110	100	107
properties in portfolio	118	117	114	112		112	108	107
Gross Leasable Area (000s o	. , .		-					2.255
Strip Plazas	2,616	2,587	2,491	2,432	2,329	2,281	2,281	2,255
Enclosed	(71	(71	(71	(71	(70	690	(50	650
Malls	671	671	671	671	672	680	659	659
Single Use	510	500	554	611	611	611	557	529
Total income								
producing	2 505	2.750	2.716	2.714	2 (12	2.552	2.407	2.442
properties	3,797	3,758	3,716	3,714	3,612	3,572	3,497	3,443
Occupancy % (at 100% and						07.1	07.5	07.7
Strip Plazas	96.2	96.1	96.1	95.7	97.8	97.4	97.7	97.5
Enclosed	0.2.5	0.4.5	0.7	0.5.5	0.5.5	0.5.6	0.5	0 - 0
Malls	93.2	94.7	95.1	96.1	96.1	95.9	97.1	96.8
Single Use	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Total income								
producing								
properties	96.2	96.4	96.5	96.5	97.9	97.6	98.0	97.8

Includes investment income, other income and share of profit of associates.

During the last eight quarters occupancy has been relatively steady which contributes to stability of cash flow. Significant fluctuations in profit and loss are mainly due to non-cash fair value adjustments on the Company's investment properties and convertible debentures. Fair value adjustments are based on market parameters for which the Company has no control or ability to predict.

<sup>(2)</sup> Adjusted for debenture issuance costs if applicable.

Some of Plazacorp's properties are leased on a base year or semi-gross basis or otherwise have caps on operating costs. At September 30, 2012, approximately 56.6% of the Company's leased area is tied to a CPI cost recovery formula. As well, anchor tenant leases may restrict Common Area Maintenance (CAM) cost recoveries. As a result of both of these factors, seasonal fluctuations in NOI and FFO occur primarily due to winter costs and yearly repair and maintenance activities which typically occur in spring and early summer which may create inconsistencies in quarterly recovery revenues compared with quarterly expenses.

#### **PART IV**

#### OPERATING LIQUIDITY AND WORKING CAPITAL

Cash flow, in the form of recurring rent generated from the portfolio, represents the primary source of liquidity to service debt including recurring monthly amortization of mortgage debt, to pay operating, leasing and property tax costs, and to fund dividends. Costs of development activities, which form a large portion of accounts payable and accrued liabilities, are funded by a combination of debt, equity and operating cash flow.

Cash flow from operations is dependent upon occupancy levels of properties owned, rental rates achieved, effective collection of rents, and efficiencies in operations as well as other factors.

Plazacorp's cash distribution policy reflects repayment of recurring mortgage principal amortization from cash flow in determining cash available for distribution. Accordingly, the overall debt level on existing properties is reduced year-over-year. New debt or equity capital raised is generally directed to continuing development activities, which are discretionary, based on the availability of such capital.

#### CAPITAL RESOURCES, EQUITY AND DEBT ACTIVITIES

#### **Operating and Development Facilities**

(000s)	\$10.0 Million Operating	\$20.0 Million Development	\$15.0 Million Development		
December 31, 2011	<del>-</del> \$ -	\$ -	\$ -		
Net Change	3,868	8,869	11,085		
September 30, 2012	\$ 3,868	\$ 8,869	\$ 11,085		
	Prime + 1.00% or	Prime + 1.00% or	Prime + 1.00% or		
Interest rate	BA + 2.50%	BA + 2.75%	BA + 2.50%		
Maturity	November 30, 2012	July 31, 2013	July 31, 2013		
Security	First charges on pledged property	First charges on applicable pledged development property	First charges on applicable pledged development property		
Other terms	Debt service, interest coverage, occupancy & equity maintenance covenants	Debt service, occupancy, leverage & equity maintenance covenants	Debt service, interest coverage, occupancy & equity maintenance covenants		
Line reservations available					
for letters-of-credit	\$2.0 million	\$1.5 million	\$500 thousand		
Issued and outstanding	\$137 thousand	-	-		

Funding is secured by first mortgage charges on properties or development properties as applicable. The Company must maintain certain financial ratios to comply with the facilities. These covenants include loan-to-value, debt service coverage, maximum leverage, interest coverage, occupancy and shareholder equity thresholds.

As of September 30, 2012, all debt covenants in respect of the above facilities have been maintained.

The operating line matures November 30, 2012 and it is expected to be renewed for another year with the same terms and conditions.

#### **Debentures and Mortgage Bonds**

Mortgage bonds are required to be secured by either property or cash. Mortgage bonds can be deployed up to 90% of the cost of a property under a first or second charge on that property. If it is a second charge, the total debt, including mortgage bonds cannot exceed 90%. Series IV mortgage bonds of \$3 million matured on June 30, 2012 and \$3 million in Series VII mortgage bonds matured on May 31, 2012. Both were repaid on maturity.

Convertible debentures are recorded at fair value and changes in the fair value are recorded quarterly in profit and loss. During the nine months ended September 30, 2012, \$11.1 million in Series V convertible debentures were converted to 3,276 thousand shares and \$950 thousand in Series VI convertible debentures were converted to 250 thousand shares.

During the quarter ended September 30, 2012, a redemption notice was sent out to holders of the Series V convertible debentures for the Company to redeem outstanding debentures on October 16, 2012. By the redemption date, all remaining Series V debentures were converted.

#### **Mortgages**

During 2012 long-term financing in the amount of \$2.4 million (at Plazacorp's consolidated share) with a weighted average term of 10 years was obtained on refinancing of 3 properties at a weighted average interest rate of 4.75%.

As well, construction financing was obtained in the amount of \$3.0 million to replace the Series VII mortgage bonds which matured on May 31, 2012. The construction financing is for a 1 year term maturing June 30, 2013 and carries an interest rate of prime + 1.25%.

Subsequent to quarter end, the Company obtained a commitment for long-term financing for a property located in Bedford, NS in the amount of \$16 million with a 15 year term. Closing is expected at the end of November. Proceeds will be used to repay \$7.9 million of the development line currently outstanding on this property. In October 2012 the Company repaid a \$3.8 million mortgage on this property. The Company also obtained long-term financing for a property located in Manotick, ON in the amount of \$5.2 million with a 15 year term and an interest rate of 4.80%. On closing, the Company repaid \$4.0 million of the development line currently outstanding on this property. The Company owns 50% of this property.

The Company's strategy is to balance maturities and terms on new debt with existing debt maturities to minimize maturity exposure in any one year and to reduce overall interest costs. Maintaining or improving the average cost of debt will be dependent on market conditions at the time of refinancing. Plazacorp's debt strategy involves maximizing the term of long-term debt available based on the tenant profiles for the assets being financed, at current market rates, in order to stabilize cash flow available for reinvestment and dividend payments.

The Company's use of floating-rate debt has generally been limited to assets under development or redevelopment. At September 30, 2012, fixed-rate debt represents 89.8% of mortgages and lines of credit secured on investment properties. Management is of the view that such a strategy results in the most conservative interest rate risk management practice.

During 2010, the Company converted two variable rate mortgages to long-term fixed rate mortgages through \$4.2 million of interest rate swaps entered into with a Canadian chartered bank. The terms of the mortgages and associated interest rate swaps expire July 31, 2020. These interest rate swaps are valued quarterly and are recognized at fair value in mortgages payable with changes in the fair value reflected in profit and loss.

The following is a mortgage maturity chart by year:

	Remainder	Year 1	Year 2	Year 3	Year 4	Year 5	After 5	
	of 2012	2013	2014	2015	2016	2017	Years	Total
Long-term mortgages	\$ -	\$29,588	\$19,248	\$17,739	\$25,168	\$23,863	\$90,627	\$206,233
Principal repayments	1,555	4,117	3,631	3,394	3,257	2,769	12,366	31,089
Sub total long-term mortgages	1,555	33,705	22,879	21,133	28,425	26,632	102,993	237,322
Bank operating facility	3,868	-	-	-	-	-	-	3,868
Development lines of credit	-	19,954	-	-	-	-	-	19,954
Total	\$5,423	\$53,659	\$22,879	\$21,133	\$28,425	\$26,632	\$102,993	\$261,144
As a percentage	2.1%	20.5%	8.7%	8.1%	10.9%	10.2%	39.5%	100%
Weighted average expiring								
rate on long-term mortgages	-	5.81%	6.52%	6.09%	5.20%	5.34%	5.36%	

At September 30, 2012 and September 30, 2011, the Company's cost of debt was as follows:

(000s, except percentage data)	Balance Outstanding September 30, 2012 (unaudited)	Effective Rates September 30, 2012	Effective Rates September 30, 2011
Fixed rate mortgage loans	\$ 234,322	5.91%	6.07%
\$10 million bank operating facility	\$ 3,868	Prime + 1.00%	Prime + 2.25%
\$20 million bank development facility	\$ 8,869	Prime + 1.00%	Prime + 1.00%
\$15 million bank development facility	\$ 11,085	Prime + 1.00%	Prime + 1.00%
Variable rate secured construction loan	\$ 3,000	Prime + 1.25%	n/a

The weighted average term to maturity for the long-term mortgages is 5.8 years. The average remaining repayment (amortization) period on long-term mortgage debt is 24.3 years.

The ratio of debt to gross book value of assets at September 30, 2012 (excluding convertible debentures) is 43.2%.

#### **Shares Outstanding**

If all rights to convert shares under the provisions of convertible debt were exercised, the impact on shares outstanding would be as follows:

At November 9, 2012 (000s)	Shares	Share Capital
Current outstanding shares	63,742	\$ 106,009
Series VI convertible debentures	4,597	22,306
Total adjusted shares outstanding	68,339	\$ 128,315

#### **Land Leases**

Return on invested cash or equity is a measure Plazacorp uses to evaluate development and strategic acquisitions. Investing in a project subject to a land lease reduces the cash equity required for an individual project and increases the number of projects which can be undertaken with available capital. This spreads risk and enhances overall shareholder return. In some instances use of a land lease will enhance project feasibility where a project might not otherwise be undertaken without use of a land lease. Currently Plazacorp has 24 long-term land leases (affecting 23 properties) with total annual rent of \$2.7 million. One of the land leases relates to shared parking facilities. The other properties under land lease represent approximately 14.5% of the Company's fair value of investment properties and investments. Land leases expire (excluding any non-automatic renewal periods) on dates ranging from 2017 to 2084 with an average life of 45 years, with some of the leases also containing non-automatic renewal options, extending the average life of the leases to 70 years including these non-automatic renewal options. Of the 24 land leases, 11 of the land leases have options to purchase, generally at fair market value.

#### **Gross Capital Additions Including Leasing Fees:**

	3 Months		3 M	3 Months		9 Months		9 Months	
	End	led	E	Ended		Ended		Ended	
	September	30,	Septembe	er 30,	Septemb	er 30,	Septemb	er 30,	
	20	12		2011		2012		2011	
(000s)	(unaudit	ed)	(unauc	dited)	(unauc	lited)	(unau	idited)	
Leasing fees – existing properties	\$	5	\$	(9)	\$	37	\$	268	
Leasing fees – redevelopment properties		13		35		34		66	
Leasing fees – new developments	2	252		292		304		678	
Total leasing fees	2	270		318		375		1,012	
Capital additions – existing properties	2	254		357		1,139		1,095	
Capital additions – redevelopment properties		5		165		834		3,096	
Capital additions – new developments	7,1	147	,	7,729	1	6,990	3	32,796	
Total capital additions	7,4	106		8,251	1	8,963	3	36,987	
Total gross additions	\$ 7,0	676	\$ 8	8,569	\$ 1	9,338	\$ 3	37,999	

#### COMMITMENTS AND CONTINGENT LIABILITIES

The Company has \$4.7 million in short-term commitments in respect of development activities. Management believes that Plazacorp has sufficient unused bank line availability as well as ongoing operating cash flow to fund these commitments.

For a list of other contingent liabilities, please refer to the Company's consolidated financial statements and MD&A for the year ended December 31, 2011.

#### PART V

#### RISKS AND UNCERTAINTIES

All property investments are subject to a degree of risk and uncertainty. Property investments are affected by various factors including general economic conditions and local market circumstances. Local business conditions such as oversupply of space or a reduction in demand for space particularly affect property investments. Management attempts to manage these risks through geographic and retail asset class diversification in the portfolio. At September 30, 2012, the Company held interests in 118 properties spread geographically among six provinces in Canada. Some of the more important risks are outlined below. See Financial Risk Management Note 24 to the December 31, 2011 Annual Consolidated Financial Statements for further details. Also see the Company's Annual Information Form dated February 29, 2012 for a complete list of risks and uncertainties.

#### **Interest Rate, Financing and Refinancing Risk**

Management attempts to lock in cash returns on assets for the longest period, consistent with exposure to debt maturing and leases expiring in any given year.

The Company mitigates interest rate risk by maintaining the majority of its debt at fixed rates. At September 30, 2012, 89.8% of the Company's mortgages and lines of credit secured by investment properties are at fixed rates. Floating rate debt is typically used for development or redevelopment projects as interim financing, until the projects are completed and are then able to attract the appropriate long-term financing. The Company mitigates its exposure to fixed-rate interest risk by staggering maturities in order to avoid excessive amounts of debt maturing in any one year. If market conditions warrant, the Company may attempt to renegotiate its existing debt to take advantage of lower interest rates.

At existing financing rates, the Company is able to obtain positive returns from debt financing. The quality of the Company's projects and properties makes management confident of obtaining suitable long-term financing for those projects on completion of development as well as those properties with maturing existing debt. The Company has an ongoing requirement to access the debt markets and there is a risk that lenders will not refinance such maturing debt on

terms and conditions acceptable to the Company or on any terms at all. Management believes that all debts maturing in 2013 will be able to be financed or refinanced as they come due.

#### Credit Risk

Credit risk mainly arises from the possibility that tenants may be unable to fulfill their lease commitments. Management mitigates this risk by ensuring that Plazacorp's tenant mix is diversified and heavily weighted to national tenants and by ensuring any significant individual revenue exposures are to tenants of significant credit worthiness. Plazacorp also maintains a portfolio that is diversified geographically so that exposure to local business is lessened.

Currently one tenant, Shoppers Drug Mart, represents 23.4% of current monthly gross rents in place. The top 10 tenants collectively represent approximately 53.7% of total revenues in place. National and regional tenants represent 93.4% of the in-place tenant base.

#### Lease Roll-Over and Occupancy Risk

Lease roll-over risk arises from the possibility that Plazacorp may experience difficulty renewing leases as they expire or in re-leasing space vacated by tenants.

Management attempts to stagger the lease expiry profile so that Plazacorp is not faced with a disproportionate amount of square footage of leases expiring in any one year. Management further mitigates this risk by maintaining a diversified portfolio mix both by retail asset type and geographic location and ensuring that the Company maintains a well staffed and highly skilled leasing department to deal with all leasing issues.

One of Plazacorp's performance drivers is related to occupancy levels. The majority of Plazacorp's leases in place are referred to as net leases, meaning tenants reimburse Plazacorp fully for their share of property operating costs (subject to consumer price index adjustments in many cases) and realty taxes. Many of Plazacorp's operating costs and realty taxes are not reduced by vacancy. Certain costs such as utilities and janitorial costs would not decline with a decline in occupancy.

The hypothetical impact to NOI of a change in occupancy of 1% would be approximately \$366 thousand per annum. The analysis does not identify a particular cause of such changing occupancy and as a result, it does not reflect the actions management may take in relation to the changes. Plazacorp's principal management of occupancy risk is the skewing of tenancies towards national tenants, the signing of longer term leases and significant pre-leasing of development space.

#### **Development and Acquisition Risk**

Plazacorp's external growth prospects will depend in large part on identifying suitable development, redevelopment and acquisition opportunities, pursuing such opportunities, conducting necessary due diligence, consummating acquisitions (including obtaining necessary consents) and effectively operating the properties acquired or developed by the Company. If Plazacorp is unable to manage its growth and integrate its acquisitions and developments effectively, its business, operating results and financial condition could be adversely affected. Developments and acquisitions may not meet operational or financial expectations due to unexpected costs or market conditions, which could impact the Company's performance.

#### **Environmental Risk**

Plazacorp is subject to various laws relating to the environment which deal primarily with the costs of removal and remediation of hazardous substances such as asbestos or petroleum products. Environmental risk is relevant to Plazacorp's ability to sell or finance affected assets and could potentially result in liabilities for the costs of removal and remediation of hazardous substances or claims against Plazacorp. Management is not aware of any material non-compliance with environmental laws or regulations with regard to Plazacorp's portfolio, or of any material pending or threatened actions, investigations or claims against Plazacorp relating to environmental matters. Plazacorp manages environmental exposures in a proactive manner during every aspect of the property life cycle including extensive due diligence in respect of environmental risk before purchase or development.

#### **PART VI**

#### RELATED PARTY TRANSACTIONS

#### **Management Company**

Prior to July 1, 2011, Plaza Group Management Limited provided property management and corporate management services to Plazacorp. In Quebec, staff of Les Immeubles Plaza Z-Corp Inc. handled management duties under a separate management agreement with Plazacorp.

Plaza Group Management Limited was controlled by two directors of Plazacorp, namely Michael Zakuta and Earl Brewer. Les Immeubles Plaza Z-Corp Inc. is controlled by Michael Zakuta.

On July 1, 2011, the Company purchased the shares of Plaza Group Management Limited. As a result of this transaction, property management and corporate management are now internalized and the Company manages all of its properties, including properties previously managed by Plaza Z-Corp Inc. Both management agreements previously in place were terminated.

The purpose of the management arrangement was to provide the Company the services of a fully staffed and professional management company in all geographic areas in which it operates at reasonable costs. The basis of fee payments under the management agreements, effective March 30, 2009 until July 1, 2011, was as follows:

	Plaza Group Management Limited Fee Structure
Property management	3% of gross rents paid.
Corporate management	3/4% of gross rents paid in the preceding fiscal year.
Leasing	4% of net rental revenue per year for first five years of lease term.
	2% of net rental revenue per year for years six to ten of lease term.
	Leasing fees for renewal are at 50% of the above rates.
Development	4% of costs of construction on development projects.
	10% of tenant improvement costs on non-development projects.
Debt financing	3/4 % of loan amount where no outside broker is involved.
	1/4 % of loan amount where an outside broker is involved.
Capital	Where and when permitted by securities law:
	3% of capital raised where no external broker is involved.
	1 1/2 % of capital raised where no external broker is involved and
	where the proceeds are used to retire/redeem maturing capital.
	3/4 % of capital raised where an outside broker is involved.
Acquisitions	2% of the purchase price of assets or capitalized value of land leases.
Dispositions	1 ½ % of the proceeds of disposition on assets.
Legal services	Cost recovery basis, equal to \$185 per hour.

The following amounts were charged under the agreements (in 000s):

		9 months
		Ended
		September 30,
		2011
Fee Category	Included for Reporting Purposes In	(unaudited)
Property management	Property operating expenses	\$ 767
Corporate management	Administrative expenses	194
Leasing	Investment properties	616
Development	Investment properties	606
Financing and capital	Debt or equity	301
Acquisitions	Investment properties	49
Legal services	Varied based on service provided	329
Total		\$ 2,862

#### **Notes Payable to Related Parties**

Notes payable fall into two categories:

- Interest bearing unsecured notes that are advanced from time-to-time to assist in financing property acquisitions and development costs and are retired on funding of interim or long-term debt or upon sale of the property to which the note relates.
- Non-interest bearing notes that existed at the time of acquisition of properties in September 2000. Certain of the notes are owed to parties controlled directly or indirectly by Michael Zakuta. The notes are repayable on sale or refinancing of the related asset.

		September 30,	September 30,
	Interest	2012	2011
(000s)	Rate	(unaudited)	(unaudited)
Non-interest bearing notes:	-	·	
Entities owned (directly or indirectly), controlled or significantly			
influenced by Michael Zakuta, President, Chief Executive Officer			
and Director of the Company	n/a	\$ 261	\$ 261
Interest bearing notes:			
Entity owned (directly or indirectly), controlled or significantly			
influenced by Earl Brewer, Chairman and Director of the Company	6%	-	\$ 514
Entity owned (directly or indirectly), controlled or significantly			
influenced by Michael Zakuta, President, Chief Executive Officer			
and Director of the Company	6%	-	\$ 514

#### **Bonds and Debentures Held**

The Directors directly or indirectly held, at face value, convertible debentures and mortgage bonds of the Company as follows (stated at face value):

	September 30,	September 30,
	2012	2011
(000s)	(unaudited)	(unaudited)
Barbara Trenholm	\$ -	\$ 200
Earl Brewer	439	1,481
Edouard Babineau	350	2,000
Michael Zakuta	670	781
Richard Hamm	-	250
Stephen Johnson	750	850
Total	\$ 2,209	\$ 5,562

During the nine months ended September 30, 2012, Barbara Trenholm redeemed \$100 thousand in expired mortgage bonds, Earl Brewer redeemed \$250 thousand in expired mortgage bonds and converted \$542 thousand of Series V convertible debentures to 159 thousand shares and \$250 thousand of Series VI convertible debentures to 66 thousand shares, Edouard Babineau redeemed \$250 thousand in expired mortgage bonds and converted \$1 million of Series V convertible debentures to 294 thousand shares and \$400 thousand of Series VI convertible debentures to 105 thousand shares, Michael Zakuta redeemed \$111 thousand in expired mortgage bonds, Richard Hamm converted \$250 thousand of Series V convertible debentures to 73 thousand shares and Stephen Johnson redeemed \$100 thousand in expired mortgage bonds.

Other key management personnel own \$45 thousand in mortgage bonds of the Company at September 30, 2012 (December 31, 2011 - \$105 thousand).

#### **Other Related Party Transactions**

Two directors, directly or beneficially, hold interests in common with the Company's 25% interest in the Gateway Mall, Sussex, NB, being Earl Brewer (25%) and Michael Zakuta (21.5%). There are no loans outstanding or fees charged by the related parties as a result of the joint ownership.

TC Land LP, an entity controlled by Michael Zakuta and Earl Brewer, leases nine parcels of land to Plazacorp at a total annual rent of \$877 thousand. The land leases expire at various times from October 2043 to November 2047, subject to options to renew. All of these land leases have options to purchase, of which one is at a fixed price and the others are at fair market value. The business purpose of the leases was to enhance levered equity returns on the affected assets.

Earl Brewer and Michael Zakuta hold interests in common with the Company's 10% interest in Northwest Plaza Commercial Trust, the owner of the Northwest Centre, Moncton, NB. There are no loans outstanding or fees charged by the related parties as a result of the joint ownership.

Plaza Group Management Limited (a wholly-owned subsidiary of Plazacorp) is a party to an aircraft operating agreement with Plaza Atlantic Limited (a company owned by Michael Zakuta and Earl Brewer) with respect to the use and operation of a turbo-prop airplane, used from time to time by Plazacorp to facilitate more timely access to properties across the Corporation's portfolio, mainly for construction and development. Costs associated with the use of the airplane for the nine months ended September 30, 2012 were \$544 thousand.

Plaza Group Management Limited is a party to an office lease for Plazacorp's corporate headquarters in Fredericton, NB. The owner of the office building (and counter-party to the office lease) is a company indirectly owned by Michael Zakuta and Earl Brewer. Rent under this office lease is \$201 thousand per year. The lease expires on March 31, 2014.

Plaza Group Management Limited manages certain properties owned directly or indirectly by Michael Zakuta and Earl Brewer, namely 527 Queen Street, Fredericton, NB and 271 Queen Street, Fredericton, NB.

## DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROLS OVER FINANCIAL REPORTING

Management maintains appropriate information systems, procedures and controls to ensure that information that is publicly disclosed is complete, reliable and timely. Management is also responsible for establishing adequate internal controls over financial reporting to provide sufficient knowledge to support the representations made in this MD&A, the Condensed Interim Consolidated Financial Statements for September 30, 2012 and all related public filings.

In contrast to the certificate required under National Instrument 52-109 Certification of Disclosure in Issuers' Annual and Interim Filings (NI 52-109), the TSX Venture Exchange Issuer Certificate does not include representations relating to the establishment and maintenance of disclosure controls and procedures (DC&P) and internal controls over financial reporting (ICFR), as defined in NI 52-109. In particular, the certifying officers filing certificates for TSX Venture issuers are not making any representations relating to the establishment and maintenance of:

- controls and other procedures designed to provide reasonable assurance that information required to be disclosed by the issuer in its annual filings, interim filings or other reports filed or submitted under securities legislation is recorded, processed, summarized and reported within the time periods specified in securities legislation; and
- ii) a process to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with the issuer's GAAP.

The issuer's certifying officers are responsible for ensuring that processes are in place to provide them with sufficient knowledge to support the representations they are making in their certificate(s).

Investors should be aware that inherent limitations on the ability of certifying officers of a TSX Venture issuer to design and implement on a cost effective basis DC&P and ICFR as defined in NI 52-109 may result in additional risks to the quality, reliability, transparency and timeliness of interim and annual filings and other reports provided under securities legislation.

#### CRITICAL ACCOUNTING POLICIES

#### **Critical Accounting Estimates**

Plazacorp's significant accounting policies are described in its condensed interim consolidated financial statements. The Company adopted IFRS as the basis of financial reporting effective January 1, 2011.

Management chooses the accounting policies and estimates that it believes are appropriate to fairly report the Company's operating results and financial position. Management regularly assesses its critical accounting estimates in light of current and forecasted economic conditions and reviews these estimates with its Audit Committee. The following outlines the more significant judgments and estimates used in the preparation of the financial statements.

#### **Fair Value of Investment Properties**

Investment properties include all of the Company's income producing commercial properties, properties under development and surplus lands. Investment properties are recorded at fair value except for properties under development when fair value is not determinable. Fair value is based on a combination of external appraisals and internal valuations. Significant assumptions and estimates are made in determining the fair value of investment properties, including the normalized level of NOI for a particular property and which capitalization rate to use on each property. External appraisals use a number of different valuation approaches, including a discounted cash flow approach and a direct comparison approach. The discounted cash flow approach discounts expected future cash flows.

#### **Properties Under Development**

The Company capitalizes all direct expenditures incurred in connection with the development and construction of properties. These expenditures consist of all direct costs and direct and indirect borrowing costs on debt attributable to the specific development. Borrowing costs are reduced by any interest earned by the Company on borrowed funds prior to utilization.

The development period commences when expenditures are being incurred and activities necessary to prepare the asset for its intended use are in progress. Capitalization ceases when substantially all the activities necessary to prepare the asset for its intended use are complete.

#### **Fair Value of Convertible Debentures**

In determining the fair value of convertible debentures, the Company must make assumptions regarding credit spreads, share price volatility and bond yields, considering the terms of the convertible debentures and their risk.

#### Fair Value of Debt

In determining estimates of the fair values of financial instruments, the Company must make assumptions regarding current market rates, considering the terms of the instruments and their risk. Current market rates are generally selected from a range of potentially acceptable rates and accordingly, other effective rates and fair values are possible.

#### **Financial Instruments**

The Company reviews all significant contracts to determine if they contain embedded derivatives. As of August 1, 2010 the Company had entered into interest rate swaps to fix the rates for two variable rate mortgages. These swaps are valued quarterly and are recognized at fair value in mortgages payable with changes in the fair value reflected in profit and loss. At September 30, 2012, there are no embedded derivatives in the Company's financial instruments that require separation and measurement.

#### FUTURE ACCOUNTING POLICY CHANGES

A number of new standards, and amendments to standards and interpretations under IFRS, are not yet effective for the year ending December 31, 2012, and have not been applied in preparing these condensed interim consolidated financial statements. The extent of the impact of these standards has not been determined. Please see Note 3 to the condensed interim consolidated financial statements for further details about future accounting policy changes.

#### ADDITIONAL INFORMATION

Additional information relating to Plazacorp including the Management Information Circular, Material Change reports and all other continuous disclosure documents required by the securities regulators, are filed on the System for Electronic Document Analysis and Retrieval (SEDAR) and can be accessed electronically at <a href="www.sedar.com">www.sedar.com</a> or on the Plazacorp website at <a href="www.plaza.ca">www.plaza.ca</a>.

Attached as Appendix A is a chart listing the Company's properties at September 30, 2012.

#### **APPENDIX A**

## PROPERTIES OF THE COMPANY<sup>(4)</sup>

T KOT EKTIES OF	THE COMPTENT		Gross		Occupied or	
				Ownorshin	-	
		57 D 11/		Ownership		
	<b>-</b>	Year Built/	Area	Interest	as at	<b>35.</b> (1)
Property	Location	Redeveloped	(sq. ft.)	(%)	30-Sept-12	Major Tenants <sup>(1)</sup>
Strip Plazas						
Les Promenades St. François	Laval, QC	1987/2001	54,694	100%	89%	Jean Coutu, Dollarama
Plaza Hotel de Ville	Rivière-du-Loup, QC	1990	20,412	100%	100%	Bouclair, Yellow Shoes
Plaza Theriault <sup>(2)</sup>	Rivière-du-Loup, QC	1995	25,780	100%	100%	National Bank, SuperClub Videotron
Plaza BBRF	Sherbrooke, QC	2008	20,631	50%	100%	Shoppers Drug Mart
Plaza Boulevard Royal Carrefour des Seigneurs <sup>(3)</sup>	Shawinigan, QC Terrebonne, QC	1997/2008 1992/2004	128,222 33,900	100% 25%	97% 86%	Rossy, Caisse Populaire Jean Coutu
St. Anne Street Plaza	Bathurst, NB	2006	25,299	100%	96%	Dollarama, Reitmans
St. Peter Avenue Plaza	Bathurst, NB	2006	23,273	100%	100%	Shoppers Drug Mart
Bu Teter Tivenae Tiaza	Dumaron, 1 (D	2000	20,270	10070	10070	Mark's Work Wearhouse, Shoppers
Champlain Plaza	Dieppe (Moncton), NB	2005	48,815	100%	100%	Drug Mart
Boulevard Hebert Plaza	Edmundston, NB	2006	26,689	100%	100%	Shoppers Drug Mart
Victoria Street Plaza	Edmundston, NB	2007	21,875	100%	93%	Reitmans, Dollarama
Dundonald & Smythe	Fredericton, NB	1962/1997	19,779	100%	100%	Dollarama
Empire Plaza <sup>(2)</sup>	Fredericton, NB	2003	13,743	100%	100%	Dollarama
FHS Plaza	Fredericton, NB	1999	24,274	100%	100%	Cleve's , Bulk Barn
Main Place <sup>(2)</sup>	Fredericton, NB	1992/2004	31,416	100%	89%	Shoppers Drug Mart
Nashwaaksis Plaza	Fredericton, NB	1997	55.814	100%	96%	Dollarama
Madawaska Road Plaza	Grand Falls, NB	2005	10,410	100%	100%	Pizza Delight, Tim Horton's
KGH Plaza	Miramichi, NB	2007	18,969	25%	100%	Shoppers Drug Mart
Miramichi Power Center – 1	Miramichi, NB	2005	38,033	100%	100%	Staples, Mark's Work Wearhouse
Miramichi Power Center – 2	Miramichi, NB	2005	21,936	100%	100%	Dollarama, Boston Pizza
Boulevard Plaza <sup>(2)</sup>	Moncton, NB	2004	83,021	100%	100%	Winners, Michael's
Wedgewood Plaza <sup>(2)</sup>	Riverview (Moncton), NB	1999	12,768	100%	69%	Dollarama
Crown Street <sup>(2)</sup>	Saint John, NB	2006	21,764	100%	100%	Shoppers Drug Mart
Exhibition Plaza <sup>(2)</sup>	Saint John, NB	2004	75,204	55%	100%	Empire Cinemas
Fairville Boulevard - 1	Saint John, NB	2008	57,000	100%	100%	Sobeys
Fairville Boulevard - 2	Saint John, NB	2009	56,698	100%	93%	Bulk Barn, Staples, Dollarama
Major Brook Drive Plaza <sup>(2)</sup>	Saint John, NB	2005	40,597	55%	100%	Michael's, Boston Pizza
McAllister Drive Plaza <sup>(2)</sup>	Saint John, NB	1999	24,921	55%	100%	Cleve's
			,	2272		Great Canadian Dollar Store,
SCA Plaza <sup>(2)</sup>	Saint John, NB	2002	17,517	55%	100%	Bulk Barn
Main and Western Street Plaza	Sussex, NB	2007	14,300	100%	100%	Dollarama
Connell Road Plaza	Woodstock, NB	2004	19,645	100%	88%	Mark's Work Wearhouse, Dollarama
303 Main Street Plaza	Antigonish, NS	2005	19,542	100%	92%	Shoppers Drug Mart
Bedford Commons	Bedford (Halifax), NS	2009	72,622	100%	92%	Future Shop, Dollarama
Bedford Commons – 2	Bedford (Halifax), NS	2011	105,190	100%	89%	Winners, Staples, Sportchek
Tacoma Centre	Dartmouth (Halifax), NS	1983/2002	157,936	50%	100%	Sobeys, Dollarama
Tacoma Valley Field	Dartmouth (Halifax), NS	2005	26,817	50%	86%	Shoppers Drug Mart
201 Chain Lake Drive <sup>(3)</sup>	Halifax, NS	1995/2004	118,420	50%	89%	Home Outfitters
			,			Value Village, Mark's Work
209 Chain Lake Drive <sup>(3)</sup>	Halifax, NS	1998	89,549	50%	100%	Wearhouse, Dollarama
Joseph Howe Drive Plaza <sup>(2)</sup>	Halifax, NS	2007	23,599	100%	100%	Shoppers Drug Mart
Staples Plaza	New Glasgow, NS	2001	33,763	100%	100%	Staples
V-8 Plaza <sup>(2)</sup>	New Glasgow, NS	2004	16,565	100%	100%	Dollarama, Swiss Chalet
Commercial Street Plaza	New Minas, NS	2003	15,342	100%	100%	Swiss Chalet, Penningtons
Granite Drive Plaza	New Minas, NS	2009	86,514	100%	100%	Lawtons, Future Shop, Winners
Silver Fox Plaza	New Minas, NS	2010	42,078	100%	100%	Giant Tiger, Michael's
North Sydney Plaza	North Sydney, NS	2007	20,372	100%	100%	Shoppers Drug Mart
Welton Street Plaza <sup>(2)</sup>	Sydney, NS	2004	21,006	100%	100%	Dollarama, Bulk Barn
Robie Street Plaza	Truro, NS	2004		25%	100%	Shoppers Drug Mart
Koole Sueet Flaza	11010, 110	2007	21,890	2J%	100%	Shoppers Drug Mart

			Casas		0	
			Gross	0 11	Occupied or	
				Ownership	Committed	
		Year Built/	Area	Interest	as at	
Property	Location	Redeveloped	(sq. ft.)	(%)	30-Sept-12	Major Tenants <sup>(1)</sup>
Pleasant Street	Yarmouth, NS	2005	22,586	100%	87%	Shoppers Drug Mart
Starrs Road Plaza	Yarmouth, NS	1976/2005	64,319	100%	100%	Empire Theatres, Dollarama
						Mark's Work Wearhouse, Indigo, The
Belvedere Plaza	Charlottetown, PE	1979/2000	77,459	60%	100%	Brick
Spencer Drive Plaza	Charlottetown, PE	2012	95,713	100%	78%	Sobeys, Petsmart
Spring Park Plaza	Charlottetown, PE	1998	49,733	85%	100%	Fabricville, Value Village
UAS Plaza	Charlottetown, PE	2006	23,386	100%	100%	Shoppers Drug Mart, TD Bank
University Plaza	Charlottetown, PE	1977/1998	62,046	43%	100%	Dollarama, Smitty's, The Bargain Shop
Granville Street Plaza	Summerside, PE	1977/2011	60,957	60%	96%	Dollarama, Mark's Work Wearhouse
15260 Yonge Street <sup>(3)</sup>	Aurora, ON	2006	14,177	50%	92%	Dollarama
Manotick <sup>(2)</sup>	Manotick (Ottawa), ON	2012	28,968	50%	100%	Shoppers Drug Mart
Scott Street Plaza <sup>(3)</sup>	St. Catharines, ON	2007	25,709	50%	92%	Shoppers Drug Mart
Bay Roberts Plaza	Bay Roberts, NL	2006	20,468	100%	100%	Shoppers Drug Mart
Conception Bay South Plaza <sup>(2)</sup>	Conception Bay South, NL	2006	22,980	100%	100%	Shoppers Drug Mart
Kenmount Road Plaza <sup>(2)</sup>	St. John's, NL	2006	20,576	100%	100%	XS Cargo, Montana's
Le Marchant Road Plaza	St. John's, NL	2007	18,309	100%	100%	Shoppers Drug Mart
		2007		90%		
Stavanger Drive Plaza	St. John's, NL	2011	50,563	90%	100%	Best Buy, Petsmart, Montana's
Sub-total Enclosed Malls			2,616,553		96.2%	
Les Galaries Montmagny	Montmagny, QC	1997/1990	138,725	50%	98%	Maxi, Hart, Uniprix
Les Promenades du Cuivre	Rouyn-Noranda, QC	1987/2003	149,702	100%	99%	Hart, Familiprix, Royal Bank, Staples
Grand Falls Shopping Centre	Grand Falls, NB	1972/2005	133,998	100%	89%	Staples, Shoppers Drug Mart
Oromocto Mall	Oromocto, NB	1976/2008	86,025	100%	74%	Shoppers Drug Mart, Dollarama
Gateway Mall	Sussex, NB	1978/2008	162,109	25%	97%	Sobeys, Canadian Tire
Sub-total	Sussex, 11D	1776/2000	670,559	2370	93.2%	Sobeys, Canadian The
Single Use			070,000		75.270	
Plaza BDP <sup>(2), (3)</sup>	Deux Montagnes, QC	2007	16,940	37.5%	100%	Shoppers Drug Mart
Bureau en Gros	Granby, QC	2000	25,695	50%	100%	Staples
Plaza TS Magog	Magog, QC	2006	17,452	50%	100%	Shoppers Drug Mart
Bureau en Gros	Rimouski, QC	2001	25,771	50%	100%	Staples
CPRDL	Rivière-du-Loup, QC	2007	41,568	50%	100%	Caisse Populaire
Plaza Jean XXIII <sup>(2), (3)</sup>	Trois-Rivieres, QC	2007	16,721	50%	100%	Shoppers Drug Mart
Miramichi West Plaza	Miramichi, NB	2009	18,210	100%	100%	Shoppers Drug Mart
681 Mountain Road	Moncton, NB	2004	19,504	25%	100%	Shoppers Drug Mart
Staples <sup>(2)</sup>	Saint John, NB	1997	25,293	100%	100%	Staples
Main and Sackville	Shediac, NB	2009	23,652	100%	100%	Shoppers Drug Mart
Main and Victoria	Shediac, NB	2007	10,287	100%	100%	Dollarama
201 Main Street	Sussex, NB	2007	16,915	25%	100%	Shoppers Drug Mart
Central Avenue Plaza	Greenwood, NS	2006	16,989	100%	100%	Shoppers Drug Mart Shoppers Drug Mart
912 East River Road	New Glasgow, NS	2005	16,912	100%	100%	Shoppers Drug Mart Shoppers Drug Mart
Kings Road Plaza <sup>(2)</sup>	Sydney River, NS	2006	16,847	100%	100%	Shoppers Drug Mart Shoppers Drug Mart
Amherstview	Amherstview, ON	2010	18,029	50%	100%	Shoppers Drug Mart Shoppers Drug Mart
615 King Street <sup>(2)</sup>	Gananoque, ON	2010	16,619	50%	100%	Shoppers Drug Mart Shoppers Drug Mart
-	-					
King & Mill	Newcastle, ON	2011	15,134	50%	100%	Shoppers Drug Mart
St. Josephs Boulevard	Orleans (Ottawa), ON	2008	16,799	50%	100%	Shoppers Drug Mart
Dufferin & Wilson (Perth)	Perth, ON	2008	16,782	50%	100%	Shoppers Drug Mart
Civic Center Road	Petawawa, ON	2008	17,036	50%	100%	Shoppers Drug Mart
Port Hope Plaza	Port Hope, ON	2008	22,650	50%	100%	Shoppers Drug Mart
Scugog Street Port Perry	Port Perry, ON	2010	16,776	50%	100%	Shoppers Drug Mart
Powell Drive	Carbonear, NL	2012	10,000	100%	100%	Dollarama
Airport Blvd. Plaza <sup>(2)</sup>	Gander, NL	2008	18,077	100%	100%	Shoppers Drug Mart
Ville Marie Drive Plaza	Marystown, NL	2010	14,580	100%	100%	Dollarama
Torbay & MacDonald <sup>(2)</sup>	St. John's, NL	2011	18,550	100%	100%	Shoppers Drug Mart
Sub-total			509,788		100%	
<b>Income producing properties</b>			3,796,900		96.2%	

			Gross		Occupied or	
		T7 D 11/		Ownership	Committed	
<b>T</b>	<b>-</b>	Year Built/	Area	Interest	as at	35 t m (1)
Property	Location	Redeveloped	(sq. ft.)	(%)	30-Sept-12	Major Tenants <sup>(1)</sup>
<b>Projects Under Development</b>						
Boisbriand	Boisbriand, QC	-	7,300	33%	41%	In Planning
90 Blvd. Tache Ouest	Montmagny, QC	-	-	50%	-	In Planning
Jean Talon <sup>(3,5)</sup>	Montreal, QC	-	-	50%	-	In Planning
Magog	Magog, QC	-	-	50%	-	In Planning
Bourque & Haut-Bois	Sherbrooke, QC	-	-	50%	-	In Planning
Wyse Road	Dartmouth, NS		60,979	50%	100%	Sobeys
Commercial Street Plaza – 2	New Minas, NS	-	-	100%	-	In Planning
Buchanan Street Plaza	Charlottetown, PE	-	56,976	100%	71%	ToysRUs, Reitmans
Fairville Boulevard - 3	Saint John, NB	-	-	100%	-	In Planning
Spencer Drive Plaza - 2	Charlottetown, PE	-	-	100%	-	In Planning
Sub-total			125,255		86.7%	
Total Excluding Non-						
Trust and Partnerships			3,922,155		95.9%	
Non-Consolidated Trusts and	<u>Partnerships</u>					
3550 Sources <sup>(3)</sup>	DDO (Montreal), QC	2006	8,391	10%	100%	National Bank
Centennial Plaza <sup>(3)</sup>	DDO (Montreal), QC	1979/2008	152,561	10%	93%	Value Village, Jean Coutu
Marche de L'Ouest <sup>(3)</sup>	DDO (Montreal), QC	1983/2003	128,215	20%	100%	IGA
Place Du Marche <sup>(3)</sup>	DDO (Montreal), QC	1979/2008	35,205	10%	100%	Laurentian Bank, Starbucks
						Jeans Depot, Maxidollar, Ressourcerie
BPK Levis <sup>(3)</sup>	Levis, QC	1985	89,535	10%	91%	De Levis
Plaza des Recollets	Trois-Rivieres, QC	2006	73,730	15%	94%	Winners/Home Sense
Northwest Centre	Moncton, NB	1998/2003	191,131	10%	97%	Zellers, Princess Auto
Shediac West	Shediac, NB	2009	65,842	10%	100%	Canadian Tire, Sobeys
Main Street Alexandria	Alexandria, ON	2009	17,242	25%	100%	Shoppers Drug Mart
Ottawa Street	Almonte, ON	2010	18,365	25%	100%	Shoppers Drug Mart
Hastings Street Bancroft	Bancroft, ON	2009	17,538	25%	100%	Shoppers Drug Mart
Will Gl : G :	C. I.I. 2 NI	1070/2005	106511	200/	000/	Hart, Labels, Dollarama, SportChek,
Village Shopping Centre	St. John's, NL	1978/2006	426,541		89%	Bed Bath & Beyond
St. Jerome <sup>(3)</sup>	St. Jerome, QC	-	-	20%	-	In Planning
Sub-total			1,224,296		93.1%	
Grand Total			5,146,451		95.3%	

- (1) Based on square footage.
- (2) Currently subject to land leases. The land leases for Plaza BDP, Boulevard Plaza, Conception Bay South Plaza, Kenmount Road Plaza, Kings Road Plaza, Joseph Howe Drive Plaza, Plaza Jean XXIII, Airport Blvd. Plaza and 615 King Street all have options to purchase at fair market value. The V-8 Plaza and Main Place land leases have fixed options to purchase. All other land leases do not have an option to purchase. Land leases for Plaza BDP, Conception Bay South Plaza, Kenmount Road Plaza, Kings Road Plaza, Joseph Howe Drive Plaza, Plaza Jean XXIII, Airport Blvd. Plaza, 615 King Street and the V-8 Plaza are all with related parties.
- (3) Co-managed by Plazacorp.
- (4) All but 18 of these properties were either developed or redeveloped by the Company. The 18 that were not developed or redeveloped by the Company consist of Place Du Marche, Northwest Centre, BPK Levis, Plaza Hotel de Ville, Plaza Theriault, Nashwaaksis Plaza, Wedgewood Plaza, Exhibition Plaza, McAllister Drive Plaza, SCA Plaza, 209 Chain Lake Drive, Belvedere Plaza, Spring Park Plaza, University Plaza, Les Galaries Montmagny, Gateway Mall, Bureau en Gros Rimouski and Staples Saint John.
- (5) There is a conditional sale for a portion of the land with an option in favour of the buyer to purchase the remainder.

Plazacorp Retail Properties Ltd.						
Condensed Interim Consolidated Statements of Financial Position						
(unaudited)	September 30,	December 31,				
(in thousands of Canadian dollars)	2012	2011				
Assets						
Non-Current Assets						
Investment properties (Note 4)	\$ 553,541	\$ 493,445				
Investments	37,572	29,656				
Tenant loans	1,054	1,388				
Deferred income tax asset	609	609				
	592,776	525,098				
Current Assets						
Cash	3,470	3,767				
Receivables	1,072	1,016				
Prepaid expenses and deposits	5,065	3,344				
Current portion of investments	-	15,548				
Income taxes receivable	116	1 572				
Notes receivable	3,178 12,901	1,572 25,247				
	\$ 605,677	\$ 550,345				
	\$ 003,077	\$ 330,343				
Liabilities and Shareholders' Equity						
Non-Current Liabilities						
Debentures payable (Note 5)	\$ 22,815	\$ 39,532				
Mortgage bonds payable (Note 6)	2,064	2,045				
Mortgages payable (Note 7)	219,398	228,026				
Deferred income tax liability	61,115	47,867				
	305,392	317,470				
Current Liabilities						
Bank indebtedness (Note 8)	3,868	-				
Current portion of mortgage bonds payable (Note 6)		6,000				
Current portion of mortgages payable (Note 7)	35,439	19,261				
Accounts payable and accrued liabilities	8,727	7,635				
Income taxes payable		141				
Notes payable	1,062	1,051				
	49,096	34,088				
	354,488	351,558				

Subsequent events – see Note 12.

Shareholders' equity

Non-controlling interests

Michael Zakuta, Director Earl Brewer, Director

The notes on pages 34 to 42 are an integral part of these condensed interim consolidated financial statements.

187,509

11,278

198,787

\$ 550,345

238,279

12,910 251,189

\$ 605,677

Revenues         \$ 14,765         \$ 14,190         \$ 44,164         \$ 41,090           Operating expenses         (5,948)         (5,239)         (17,860)         (16,321)           Net property operating income         8,817         8,951         26,304         24,778           Share of profit of associates         948         225         6,255         3,352           Administrative expenses         (1,491)         (1,213)         (4,487)         (2,340)           Investment income         69         50         183         250           Other income         353         239         1,395         239           Other expenses         (3)         (19)         (11)         (57)           Income before finance costs, fair value adjustments, gain (loss) on disposals and income taxes         8,693         8,233         29,639         26,222           Finance costs - net gain (loss) from fair value adjustments to convertible debentures         53         3,556         (126)         344           Finance costs - net revaluation of interest rate swaps         10         (189)         21         (198)           Net gain (loss) from fair value adjustments to investment properties         12,297         (89)         40,724         15,479           Gain on disposal of surp	Plazacorp Retail Properties Ltd. Condensed Interim Consolidated Statements of Comprehensive Income (unaudited) (in thousands of Canadian dollars)	3 Months Ended September 30, 2012	3 Months Ended September 30, 2011	9 Months Ended September 30, 2012	9 Months Ended September 30, 2011
Net property operating income   S,948   S,239   (17,860   C,6321   Net property operating income   S,817   S,951   26,304   24,778	D.				
Net property operating income   8,817   8,951   26,304   24,778		. ,	. ,	. ,	. ,
Share of profit of associates   948   225   6,255   3,352     Administrative expenses   (1,491)   (1,213)   (4,487)   (2,340)     Investment income   69   50   183   250     Other income   353   239   1,395   239     Other expenses   (3)   (19)   (11)   (57)     Income before finance costs, fair value adjustments, gain (loss) on disposals and income taxes   8,693   8,233   29,639   26,222     Finance costs   (3,966)   (4,693)   (12,128)   (13,246)     Finance costs - net gain (loss) from fair value adjustments to convertible debentures   53   3,556   (126)   344     Finance costs - net realuation of interest rate swaps   10   (189)   21   (198)     Net gain (loss) from fair value adjustments to investment properties   12,297   (89)   40,724   15,479     Gain on disposal of surplus land   -	. • .			( )/	
Administrative expenses         (1,491)         (1,213)         (4,487)         (2,340)           Investment income         69         50         183         250           Other income         353         239         1,395         239           Other expenses         (3)         (19)         (11)         (57)           Income before finance costs, fair value adjustments, gain (loss) on disposals and income taxes         8,693         8,233         29,639         26,222           Finance costs         (3,966)         (4,693)         (12,128)         (13,246)           Finance costs - net gain (loss) from fair value adjustments to convertible debentures         53         3,556         (126)         344           Finance costs - net revaluation of interest rate swaps         10         (189)         21         (198)           Net gain (loss) from fair value adjustments to investment properties         12,297         (89)         40,724         15,479           Gain on disposal of surplus land         -         -         8         -           Profit before income tax         17,087         6,818         58,138         28,601           Income tax expense         -         (3,958)         (1,000)         (13,248)         (7,520)           Profit and total	Net property operating income	8,817	8,951	26,304	24,778
Administrative expenses         (1,491)         (1,213)         (4,487)         (2,340)           Investment income         69         50         183         250           Other income         353         239         1,395         239           Other expenses         (3)         (19)         (11)         (57)           Income before finance costs, fair value adjustments, gain (loss) on disposals and income taxes         8,693         8,233         29,639         26,222           Finance costs         (3,966)         (4,693)         (12,128)         (13,246)           Finance costs - net gain (loss) from fair value adjustments to convertible debentures         53         3,556         (126)         344           Finance costs - net revaluation of interest rate swaps         10         (189)         21         (198)           Net gain (loss) from fair value adjustments to investment properties         12,297         (89)         40,724         15,479           Gain on disposal of surplus land         -         -         8         -           Profit before income tax         17,087         6,818         58,138         28,601           Income tax expense         -         (3,958)         (1,000)         (13,248)         (7,520)           - Deferred	Share of profit of associates	948	225	6,255	3,352
Investment income   69   50   183   250     Other income   353   239   1,395   239     Other expenses   (3)   (19)   (11)   (57)     Income before finance costs, fair value adjustments, gain (loss) on disposals and income taxes   8,693   8,233   29,639   26,222     Finance costs   (3,966)   (4,693)   (12,128)   (13,246)     Finance costs - net gain (loss) from fair value adjustments to convertible debentures   53   3,556   (126)   344     Finance costs - net revaluation of interest rate swaps   10   (189)   21   (198)     Net gain (loss) from fair value adjustments to investment properties   12,297   (89)   40,724   15,479     Gain on disposal of surplus land   - 8   - 8   - 8     Profit before income tax   17,087   6,818   58,138   28,601     Income tax expense   - Current   113   (11)   91   (33)     - Deferred   (3,958)   (1,000)   (13,248)   (7,520)     The fit and total comprehensive income for the period   13,242   5,807   \$44,981   \$21,048     Profit and total comprehensive income for the period attributable to:   - Shareholders   - Sh	-	(1,491)	(1,213)	· ·	,
Other expenses         (3)         (19)         (11)         (57)           Income before finance costs, fair value adjustments, gain (loss) on disposals and income taxes         8,693         8,233         29,639         26,222           Finance costs         (3,966)         (4,693)         (12,128)         (13,246)           Finance costs - net gain (loss) from fair value adjustments to convertible debentures         53         3,556         (126)         344           Finance costs - net revaluation of interest rate swaps         10         (189)         21         (198)           Net gain (loss) from fair value adjustments to investment properties         12,297         (89)         40,724         15,479           Gain on disposal of surplus land         -         -         -         8         -           Profit before income tax         17,087         6,818         58,138         28,601           Income tax expense         -         -         8         1,000         (13,248)         (7,520)           - Deferred         (3,958)         (1,000)         (13,248)         (7,520)           Profit and total comprehensive income for the period attributable to:         13,242         5,807         \$44,981         \$21,048           - Shareholders         \$15,493         \$5,653 <td>Investment income</td> <td>69</td> <td>50</td> <td></td> <td></td>	Investment income	69	50		
Income before finance costs, fair value adjustments, gain (loss) on disposals and income taxes   8,693   8,233   29,639   26,222	Other income	353	239	1,395	239
Finance costs   S,693   S,233   29,639   26,222     Finance costs   (3,966)   (4,693)   (12,128)   (13,246)     Finance costs - net gain (loss) from fair value adjustments to convertible debentures   53   3,556   (126)   344     Finance costs - net revaluation of interest rate swaps   10   (189)   21   (198)     Net gain (loss) from fair value adjustments to investment properties   12,297   (89)   40,724   15,479     Gain on disposal of surplus land   -   -   -   8   -     Profit before income tax   17,087   6,818   58,138   28,601     Income tax expense   -   (11)   91   (33)     - Deferred   113   (11)   91   (33)     - Deferred   (3,958)   (1,000)   (13,248)   (7,520)     Gain on total comprehensive income for the period   13,242   \$5,807   \$44,981   \$21,048     Profit and total comprehensive income for the period attributable to:   -   Shareholders   12,493   \$5,653   \$42,540   \$20,203     - Non-controlling interests   749   154   2,441   845	Other expenses	(3)	(19)	(11)	(57)
Finance costs - net gain (loss) from fair value adjustments to convertible debentures  Finance costs - net revaluation of interest rate swaps  Net gain (loss) from fair value adjustments to investment properties  Gain on disposal of surplus land  Profit before income tax  Income tax expense  - Current - Deferred  113  (11)  113  (11)  113  (11)  114  115  (13)  (13)  (13)  (14)  15  (15)  (18)  15  (18)  15  15  15  15  15  15  15  15  15  1		8,693	8,233	29,639	26,222
Finance costs - net gain (loss) from fair value adjustments to convertible debentures   53   3,556   (126)   344     Finance costs - net revaluation of interest rate swaps   10   (189)   21   (198)     Net gain (loss) from fair value adjustments to investment properties   12,297   (89)   40,724   15,479     Gain on disposal of surplus land   -   -   -   8   -     Profit before income tax   17,087   6,818   58,138   28,601     Income tax expense   -   Current   113   (11)   91   (33)     -   Deferred   (3,958)   (1,000)   (13,248)   (7,520)     The fit and total comprehensive income for the period   13,242   5,807   44,981   \$21,048     Profit and total comprehensive income for the period attributable to:   -   Shareholders   12,493   5,653   42,540   \$20,203     -   Non-controlling interests   749   154   2,441   845     Shareholders   12,493   154   2,441   845   14,485	Finance costs	(3,966)	(4,693)	(12,128)	(13,246)
Finance costs - net revaluation of interest rate swaps         10         (189)         21         (198)           Net gain (loss) from fair value adjustments to investment properties         12,297         (89)         40,724         15,479           Gain on disposal of surplus land         -         -         -         8         -           Profit before income tax         17,087         6,818         58,138         28,601           Income tax expense         -         -         113         (11)         91         (33)           - Deferred         (3,958)         (1,000)         (13,248)         (7,520)           Profit and total comprehensive income for the period attributable to:         \$ 13,242         \$ 5,807         \$ 44,981         \$ 21,048           Profit and total comprehensive income for the period attributable to:         \$ 12,493         \$ 5,653         \$ 42,540         \$ 20,203           - Non-controlling interests         749         154         2,441         845	Finance costs - net gain (loss) from fair value adjustments to			, , ,	, , ,
Net gain (loss) from fair value adjustments to investment properties         12,297         (89)         40,724         15,479           Gain on disposal of surplus land         -         -         -         8         -           Profit before income tax         17,087         6,818         58,138         28,601           Income tax expense         -         -         113         (11)         91         (33)           - Deferred         (3,958)         (1,000)         (13,248)         (7,520)           (3,845)         (1,011)         (13,157)         (7,553)           Profit and total comprehensive income for the period attributable to:         \$ 13,242         \$ 5,807         \$ 44,981         \$ 21,048           - Shareholders         \$ 12,493         \$ 5,653         \$ 42,540         \$ 20,203           - Non-controlling interests         749         154         2,441         845			,	(126)	344
Gain on disposal of surplus land         -         -         8         -           Profit before income tax         17,087         6,818         58,138         28,601           Income tax expense         -         Union of tax expense         -         Union of tax		10	(189)		(198)
Profit before income tax   17,087   6,818   58,138   28,601		12,297	(89)	•	15,479
Income tax expense	• •		-		
Current   113   (11)   91   (33)    - Deferred   (3,958)   (1,000)   (13,248)   (7,520)    - Current   (3,958)   (1,000)   (13,248)   (1,000)   (13,248)    - Current   (3,958)   (1,000)   (13,248)   (1,000)   (13,248)    - Current   (3,958)   (1,000)   (13,248)   (1,000)   (13,248)   (1,000)   (13,248)   (1,000)   (13,248)   (1,000)   (13,248)   (1,000)   (13,248)   (1,000)   (	Profit before income tax	17,087	6,818	58,138	28,601
Current   113   (11)   91   (33)    - Deferred   (3,958)   (1,000)   (13,248)   (7,520)    - Current   (3,958)   (1,000)   (13,248)   (1,000)   (13,248)    - Current   (3,958)   (1,000)   (13,248)   (1,000)   (13,248)    - Current   (3,958)   (1,000)   (13,248)   (1,000)   (13,248)   (1,000)   (13,248)   (1,000)   (13,248)   (1,000)   (13,248)   (1,000)   (13,248)   (1,000)   (	Income tax expense				
Comparison	*	113	(11)	91	(33)
Comprehensive income for the period   \$13,242   \$5,807   \$44,981   \$21,048	- Deferred	(3,958)	` /		
Profit and total comprehensive income for the period attributable to:  - Shareholders \$ 12,493 \$ 5,653 \$ 42,540 \$ 20,203 - Non-controlling interests 749 154 2,441 845		(3,845)			
attributable to:         - Shareholders       \$ 12,493       \$ 5,653       \$ 42,540       \$ 20,203         - Non-controlling interests       749       154       2,441       845	Profit and total comprehensive income for the period	\$ 13,242	\$ 5,807	\$ 44,981	\$ 21,048
- Non-controlling interests 749 154 2,441 845					
<b>\$ 13,242</b> \$ 5,807 <b>\$ 44,981</b> \$ 21,048					. ,
		\$ 13,242	\$ 5,807	\$ 44,981	\$ 21,048

The notes on pages 34 to 42 are an integral part of these condensed interim consolidated financial statements.

**Condensed Interim Consolidated Statements of Changes in Equity** (unaudited)

(in thousands of Canadian dollars)

	Share Capital (Note 9)		Total Attributable to Shareholders	Non- Controlling Interests	Total Equity
Balance as at December 31, 2010	\$ 47,395	\$ 82,829	\$ 130,224	\$ 10,730	\$ 140,954
Profit and total comprehensive income for the period		20,203	20,203	845	21,048
Transactions with shareholders, recorded directly in equity:					
- Contributions by shareholders	9,001	<b>.</b> -	9,001	-	9,001
- Contributions by shareholders – equity raise	26,211		26,211	-	26,211
- Dividends to shareholders	-	(7,844)	(7,844)	-	(7,844)
- Distributions to non-controlling interests and changes in ownership interests in subsidiaries that				(10)	(10)
do not result in loss of control	\$ 82,607	\$ 95,188	\$ 177,795	(19) \$ 11,556	(19) \$ 189,351
Balance as at September 30, 2011	\$ 82,007	\$ 95,188	\$ 177,795	\$ 11,550	\$ 189,331
Balance as at December 31, 2010	\$ 47,395	\$ 82,829	\$ 130,224	\$ 10,730	\$ 140,954
Profit and total comprehensive income for the period Transactions with shareholders, recorded directly in equity:		28,114	28,114	823	28,937
- Contributions by shareholders	9,294		9,294	_	9,294
- Contributions by shareholders – equity raise	30,861		30,861	_	30,861
- Dividends to shareholders	20,002	(10,984)	(10,984)	_	(10,984)
- Distributions to non-controlling interests and changes in ownership interests in subsidiaries that		(10,501)	(10,501)		(10,201)
do not result in loss of control	<u>-</u>	<u> </u>	-	(275)	(275)
Balance as at December 31, 2011	\$ 87,550	\$ 99,959	\$ 187,509	\$ 11,278	\$ 198,787
Balance as at December 31, 2011	\$ 87,550	\$ 99,959	\$ 187,509	\$ 11,278	\$ 198,787
Profit and total comprehensive income for the period		42,540	42,540	2,441	44,981
Transactions with shareholders, recorded directly in					
equity:					
- Contributions by shareholders	17,950	-	17,950	-	17,950
- Dividends to shareholders	-	(9,720)	(9,720)	-	(9,720)
- Distributions to non-controlling interests and changes in ownership interests in subsidiaries that					
do not result in loss of control		-	-	(809)	(809)
Balance as at September 30, 2012	\$ 105,500	\$ 132,779	\$ 238,279	\$ 12,910	\$ 251,189

The notes on pages 34 to 42 are an integral part of these condensed interim consolidated financial statements.

Plazacorp Retail Properties Ltd.				
Condensed Interim Consolidated Statements	3 Months	3 Months	9 Months	9 Months
of Cash Flows	Ended	Ended	Ended	Ended
(unaudited)	September 30,		September 30,	
(in thousands of Canadian dollars)	2012	2011	2012	2011
(in thousands of Canadian donars)	2012	2011	2012	2011
Cash obtained from (used for):				
Operating activities				
Profit and total comprehensive income for the period	\$ 13,242	\$ 5,807	\$ 44,981	\$ 21,048
Interest expense	3,784	4,513	11,572	12,709
Items not affecting cash:	-, -	,-	,-	,
Non-cash investment income	(948)	(225)	(6,255)	(3,352)
Amortization of finance charges included in interest expense	182	180	556	537
Net change in fair value of investment properties	(12,297)	89	(40,724)	(15,479)
Net change in fair value of convertible debentures	(53)	(3,556)	126	(344)
Gain on disposal of land	-	-	(8)	-
Net change in fair value of interest rate swaps	(10)	189	(21)	198
Current and deferred income taxes	3,845	1,011	13,157	7,553
Straight-line rent revenue	(231)	(422)	(746)	(858)
Interest paid	(3,935)	(4,461)	(11,854)	(12,676)
Income taxes paid	11 (270)	(218)	(175)	(90)
Leasing commissions	(270)	(318)	(375)	(1,012)
Change in non-cash working capital (Note 11)	1,349	1,601	(295)	(15)
	4,669	4,413	9,939	8,219
Financing activities	()	(0.4.7)		
Issuance (repayment) of notes payable	(27)	(215)	11	1,514
Issue of common shares	<u>-</u>	26,211	582	26,266
Dividends paid to shareholders	(3,259)	(2,732)	(9,720)	(7,844)
Dividend reinvestment proceeds	173	154	525	1,123
Net repayment of bonds and debentures	- -	(7,263)	(6,000)	(3,601)
Gross mortgage proceeds	5,648	17,032	25,353	47,262
Financing charges incurred from mortgage placement	(153)	(151)	(165)	(557)
Mortgages repaid	-	(7,552)	(15,128)	(12,719)
Periodic mortgage principal repayments	(987)	(964)	(3,026)	(2,727)
	1,395	24,520	(7,568)	48,717
Investing activities				
Acquisition of Plaza Group Management Limited	-	(113)	-	(113)
Acquisitions, developments and redevelopments	(7,406)	(8,138)	(18,963)	(36,874)
Proceeds from disposal of surplus land (Note 4)	-	-	22	-
Payments of bonds purchased for mortgage defeasances	(00)	214	15,547	309
Bonds purchased for mortgage defeasances and other investments	(82)	(4,199)	(257)	(13,668)
Equity accounted investments – contributions to and distributions f		356	(1,403)	1,673
Contributions paid by subsidiaries to non-controlling interests	(95)	(8)	(809)	(19)
Decrease in deposits for acquisitions and financings	172	47	599	48
Decrease (increase) in notes receivable Repayment of tenant loans	(450) 162	3 147	(1,606) 471	1,601 421
Funding of tenant loans	(68)	147	(137)	(334)
i unding of tenant loans	(7,551)	(11,691)	(6,536)	
Not in our one (do our one) in one h				(46,956)
Net increase (decrease) in cash	(1,487)	17,242	(4,165)	9,980
Cash less bank indebtedness, beginning of the period	1,089	(1,855)	3,767	5,407
Cash less bank indebtedness, end of the period	\$ (398)	\$ 15,387	\$ (398)	\$ 15,387

The notes on pages 34 to 42 are an integral part of these condensed interim consolidated financial statements.

Notes to the Condensed Interim Consolidated Financial Statements

September 30, 2012 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per share amounts and as otherwise indicated)

#### 1. Reporting Entity

Plazacorp Retail Properties Ltd. (the "Company") is incorporated and domiciled in Canada. The address of the Company's registered office is 527 Queen Street, Fredericton, New Brunswick.

The Company operates a retail real estate ownership and development business in Ontario, Quebec, and the Atlantic Provinces. The Company was incorporated under the New Brunswick Business Corporations Act on February 2, 1999. On December 11, 2002 the Company amended its articles of incorporation to become a Mutual Fund Corporation as defined in the Income Tax Act of Canada.

#### 2. Basis of Preparation

#### (a) Statement of Compliance

The condensed interim consolidated financial statements have been prepared in accordance with International Accounting Standards ("IAS") 34, "Interim Financial Reporting", on a basis consistent with the accounting policies disclosed in Note 3 of the December 31, 2011 consolidated financial statements.

The condensed interim financial statements do not include all the information required for full annual financial statements. The condensed interim financial statements should be read in conjunction with the 2011 annual financial statements.

The condensed interim consolidated financial statements were authorized for issue by the Audit Committee on behalf of the Board of Directors of the Company on November 9, 2012.

#### (b) Basis of Measurement

The condensed interim consolidated financial statements have been prepared on a historical cost basis, except for the following items in the condensed interim consolidated statements of financial position:

- Interest rate swaps measured at fair value;
- Share-based payments measured at fair value;
- Convertible debentures measured at fair value;
- Investment property measured at fair value; and
- Investment property included in investments measured at fair value.

These condensed interim consolidated financial statements are presented in Canadian dollars, which is Plazacorp's functional currency.

#### (c) Use of Estimates and Judgements

The preparation of the Company's condensed interim consolidated financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of certain assets and liabilities at the reporting date and the reported amounts of revenues and expenses during the reporting period. The significant estimates and judgements include the assessment of fair values, the discount rates used in the valuation of the Company's assets and liabilities, capitalization rates, the relative credit worthiness of the Company to its counterparties, the ability to use tax losses and other tax measurements, the determination of the degree of control that exists in determining the corresponding accounting basis, the amount of borrowing costs to capitalize to properties under development and the selection of accounting policies.

One significant judgment and key estimate that affects the reported amounts of assets and liabilities at the date of the condensed interim consolidated financial statements and the reported amounts of revenues and expenses during the period relates to property valuations. Investment properties, which are carried on the condensed interim consolidated statements of financial position at fair value, are valued either by the Company or by external valuators. The valuation of investment properties is one of the principal estimates and uncertainties of these financial statements. The valuations are based on a number of assumptions, such as appropriate discount rates and capitalization rates and estimates of future rental income, operating expenses and capital expenditures. These investment properties are sensitive to fluctuations in capitalization and discount rates.

Notes to the Condensed Interim Consolidated Financial Statements

September 30, 2012 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per share amounts and as otherwise indicated)

#### 3. Summary of Significant Accounting Policies

The Company's accounting policies are included in the December 31, 2011 consolidated financial statements. These policies have been applied consistently to all periods presented in these condensed interim consolidated financial statements.

#### (a) General and Consolidation

The condensed interim consolidated financial statements comprise the financial statements of the Company and the entities that it controls. Entities subject to joint control arrangements are accounted for using proportionate consolidation. Entities subject to significant influence are accounted for using the equity method. Entities which the Company does not exercise significant influence over are accounted for using the cost method. The financial statements of the consolidated and equity accounted entities are prepared for the same reporting period as the Company, using consistent accounting policies.

All intra-group balances, transactions, income and expenses resulting from intra-group transactions are eliminated in full.

#### (b) Future Changes in Accounting Policies

A number of new standards, and amendments to standards and interpretations under IFRS, are not yet effective for the year ending December 31, 2012, and have not been applied in preparing these condensed interim consolidated financial statements.

#### (i) Financial Instruments

The IASB has issued a new standard, IFRS 9 (2010), Financial Instruments, which will ultimately replace IAS 39, Financial Instruments – Recognition and Measurement and augments the previously issued IFRS 9 (2009). The standard eliminates the existing IAS 39 categories of held-to-maturity, available-for-sale and loans and receivables. This standard becomes effective on January 1, 2015. The Company is currently evaluating the impact of this new standard.

#### (ii) Consolidated Financial Statements

The IASB issued IFRS 10, Consolidated Financial Statements on May 12, 2011 to replace the current IAS 27, Consolidated and Separate Financial Statements. The new standard identifies the concept of control as the determining factor in whether an entity should be included within the consolidated financial statements of the parent company. This new standard is effective for fiscal years beginning January 1, 2013. The Company has evaluated this standard and the implementation of this new standard will not have a significant impact on the Company's financial statements.

#### (iii) Joint Arrangements

The IASB issued IFRS 11, Joint Arrangements on May 12, 2011 to replace the current IAS 31, Interests in Joint Ventures. The new standard classifies joint arrangements as either joint ventures or joint operations. Interests in joint ventures will be accounted for using equity accounting, eliminating the proportionate consolidation option currently available under IAS 31. This new standard is effective for fiscal years beginning January 1, 2013. The Company is currently evaluating the impact of this new standard.

#### (iv) Disclosure of Interest in Other Entities

On May 12, 2011 the IASB issued IFRS 12, Disclosure of Interest in Other Entities. This standard establishes disclosure requirements for interests in other entities, including joint arrangements, associates, special purpose entities and other off balance sheet entities. This new standard is effective for fiscal years beginning January 1, 2013. The Company has evaluated this standard and has determined that it will need to disclose information regarding the nature of, and risks associated with, its interest in other entities and the effects of those interests on its financial position, financial performance and cash flows.

#### (v) Fair Value Measurement

The IASB issued IFRS 13, Fair Value Measurement on May 12, 2011. This is a comprehensive standard for fair value measurement and disclosure of fair value measurements across various IFRS standards. IFRS 13 provides a definition of fair

Notes to the Condensed Interim Consolidated Financial Statements

September 30, 2012 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per share amounts and as otherwise indicated)

value, sets out a single IFRS framework for measuring fair value, and outlines requirements for disclosure of fair value measurements. The new standard is effective for fiscal years beginning January 1, 2013. The Company has evaluated this standard and it is not anticipated to have a significant impact on the Company.

#### (vi) Other Standards

The IASB amended IAS 1, Presentation of Financial Statements with changes effective July 1, 2012 and IAS 19, Employee Benefits with changes effective January 1, 2013. These standards have been reviewed and they are not anticipated to have a significant impact on the Company.

#### 4. Investment Properties

	September 30, 2012	December 31, 2011
Balance, beginning of period:	\$ 493,445	\$ 426,516
Additions (deductions):		
Additions to investment properties	11,931	28,206
Additions - acquisitions	6,709	13,998
Disposals	(14)	(250)
Straight line rent receivable change	746	1,111
Fair value adjustment	40,724	23,864
Balance, end of period:	\$ 553,541	\$ 493,445

The majority of the Company's investment properties have been pledged as security under various mortgage and mortgage bond agreements.

Acquisitions consist of land and existing properties purchased for future development and land consolidation.

Investment properties are stated at fair value using the following methods, estimates and key assumptions:

#### (i) External appraisals

External appraisals from independent appraisers are obtained in the normal course of business and as refinancing activities require them. Where available, the fair value of various investment properties are based on these external appraisals. Of the total fair value in the chart above, \$38.3 million of investment properties were based on such external appraisals (December 31, 2011 - \$3.5 million).

#### (ii) Internal approach - direct capitalization income approach

Under this method the Company determines the fair value based upon capitalization rates applied to normalized net operating income (property revenue less property operating expenses). The key assumption is the capitalization rate for each specific property. The Company receives quarterly capitalization rate matrices from an external independent appraiser. The capitalization rate matrices provide a range of rates for various geographic regions and for various types and qualities of properties within each region. The Company utilizes capitalization rates within the range of rates provided. To the extent that the externally provided capitalization rate ranges change from one reporting period to the next or should another rate within the provided ranges be more appropriate than the rate previously used, the fair value of the investment properties would increase or decrease accordingly.

Notes to the Condensed Interim Consolidated Financial Statements

September 30, 2012 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per share amounts and as otherwise indicated)

As at September 30, 2012 the Company has utilized the following range of capitalization rates:

		Weighted average		
	Number of Properties <sup>(1)</sup>	capitalization rates	<b>Primary Market</b>	Secondary Market
Freestanding	39	6.28%	5.75% - 6.75%	6.00% - 7.25%
Anchored Strip – Class A	11	6.70%	5.75% - 6.75%	6.25% - 8.00%
Anchored Strip – Class B	17	6.57%	6.00% - 7.50%	6.50% - 8.50%
Unanchored Strip	29	7.67%	6.75% - 7.75%	7.25% - 9.25%
Enclosed Malls - Community	5	8.12%	6.25% - 8.50%	7.00% - 9.50%
	101	6.80%		

<sup>(1)</sup> Excludes properties under development and non-consolidated trusts and partnerships.

Freestanding - defined as freestanding retail space leased to a national tenant. May include nominal additional gross leasable area ("GLA") if the additional GLA is 15% or less than the total GLA or gross revenue.

Anchored Strip – Class A - defined as a food or equivalent-anchored retail strip, 20,000-125,000 square feet and where the anchor tenant represents 70% or more of GLA or gross revenue.

Anchored Strip – Class B - defined as a food or equivalent-anchored retail strip, 20,000-200,000 square feet and where the anchor tenant represents less than 70% of GLA or gross revenue.

Unanchored Strip - defined as an unanchored retail strip less than 75,000 square feet.

Enclosed Malls - Community - defined as an enclosed community mall with food or department/junior department store or equivalent anchors.

As at December 31, 2011 the Company has utilized the following range of capitalization rates:

		Weighted average		
	Number of Properties <sup>(1)</sup>	capitalization rates	<b>Primary Market</b>	Secondary Market
Freestanding	37	6.82%	6.50% - 7.50%	6.75% - 7.75%
Anchored Strip – Class A	11	7.33%	6.25% - 7.75%	7.00% - 8.50%
Anchored Strip – Class B	16	7.30%	6.50% - 8.00%	7.25% - 9.00%
Unanchored Strip	29	7.99%	7.25% - 8.00%	7.75% - 9.75%
Enclosed Malls – Community	5	8.82%	7.00% - 8.75%	7.75% - 10.00%
•	98	7.41%		

<sup>(1)</sup> Excludes properties under development and non-consolidated trusts and partnerships.

At September 30, 2012 a decrease of 0.25% in the capitalization rates used to determine the fair value of investment properties would have resulted in an increase in investment properties of approximately \$20.7 million. An increase of 0.25% in the capitalization rates used would have resulted in a decrease in investment properties of approximately \$19.2 million.

#### (a) Straight-line Rent

Included in investment properties as at September 30, 2012 is \$7.2 million (December 31, 2011 - \$6.4 million) of straight line rents receivable arising from the recognition of rental revenue on a straight line basis over the lease terms in accordance with IAS 17, Leases.

#### (b) Surplus Land

Included in investment properties as at September 30, 2012 is \$1.6 million of surplus lands at fair value (December 31, 2011 - \$1.3 million).

Notes to the Condensed Interim Consolidated Financial Statements

September 30, 2012 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per share amounts and as otherwise indicated)

#### (c) Properties Under Development

Included in investment properties as at September 30, 2012 is \$27.3 million or 11 properties under development (December 31, 2011 - \$23.5 million), of which \$13.0 million or 9 properties are included at cost as fair value was not determinable (December 31, 2011 - \$9.7 million or 5 properties).

#### (d) Borrowing Costs

The total amount of borrowing costs capitalized for the nine months ended September 30, 2012 is \$735 thousand (for the nine months ended September 30, 2011 - \$754 thousand).

#### (e) Disposals

During the nine months ended September 30, 2012, the Company disposed of land in Riviere-du-Loup and Shawinigan, QC for net proceeds of \$22 thousand and an accounting gain of \$8 thousand.

#### 5. Debentures Payable

Debentures payable consist of the following:

	<b>Maturity Date</b>	Interest Rate	<b>September 30, 2012</b>	December 31, 2011
Convertible <sup>(1)</sup>				
Series V	October 14, 2014	8.0%	\$ 483	\$ 15,930
Series VI	March 31, 2015	7.5%	22,332	23,602
Total convertible debentures			\$ 22,815	\$ 39,532

<sup>(1)</sup> Recorded at fair value

Convertible subordinate debentures are unsecured. Convertible debenture terms are as follows:

	Series V	Series VI
Conversion price	\$3.40	\$3.80
Company's first redemption date	October 14, 2012	March 31, 2013
Maturity date	October 14, 2014	March 31, 2015
Face value outstanding September 30, 2012	\$345	\$17,490

For the nine months ended September 30, 2012, holders of \$11.1 million of Series V convertible debentures, and \$950 thousand of Series VI convertible debentures (for the nine months ended September 30, 2011 - \$5.0 million of Series IV convertible debentures, \$1.0 million of Series V convertible debentures and \$755 thousand of Series VI convertible debentures) exercised their option to convert to 3,276 thousand common shares and 250 thousand common shares, respectively (for the nine months ended September 30, 2011 – 1,250 thousand common shares, 299 thousand common shares and 199 thousand common shares, respectively).

During the quarter ended September 30, 2012, a redemption notice was sent out to holders of the Series V convertible debentures for the Company to redeem outstanding debentures on October 16, 2012. By the redemption date, all remaining Series V debentures were converted.

**Notes to the Condensed Interim Consolidated Financial Statements** 

September 30, 2012 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per share amounts and as otherwise indicated)

#### 6. Mortgage Bonds Payable

Mortgage bonds payable are secured by the following properties:

			September 30, 2012	December 31, 2011
	Series V	Series VI	Total	Total
Grand Falls Shopping Mall, Grand Falls, NB, 2 <sup>nd</sup> Mortgage	\$ -	\$ -	\$ -	\$ 960
Commercial Street-Phase 2, New Minas, NS, 1st Mortgage	-	-	-	224
Fairville Boulevard (ANBL), Saint John, NB, 1st Mortgage	-	900	900	900
Boulevard Hebert Plaza, Edmundston, NB, 1st Mortgage	1,185	-	1,185	1,185
Miramichi West, Miramichi, NB, 2 <sup>nd</sup> Mortgage	-	-	-	235
Miramichi Phase II, Miramichi, NB, 2 <sup>nd</sup> Mortgage	-	-	-	177
Main & Victoria, Shediac, NB, 2 <sup>nd</sup> Mortgage	-	-	-	167
Main & Western, Sussex, NB, 2 <sup>nd</sup> Mortgage	-	-	-	218
Starrs Road Plaza, Yarmouth, NS, 2 <sup>nd</sup> Mortgage	-	-	-	379
Kenmount Road Plaza, St. John's, NL, 2 <sup>nd</sup> Mortgage	-	-	-	317
Airport Blvd. Plaza, Gander, NL, 2 <sup>nd</sup> Mortgage	-	-	-	323
Bourque & Haut-Bois, Sherbrooke, QC, 1st Mortgage	-	-	-	3,000
Gross mortgage bonds payable	\$1,185	\$ 900	\$ 2,085	\$ 8,085
Less: unamortized finance charges			(21)	(40)
Less: current portion of mortgage bonds payable			-	(6,000)
Net mortgage bonds payable – long-term portion			\$ 2,064	\$ 2,045

	Series V	Series VI
Interest Rate	8.0%	5.25%
Maturity Date	June 4, 2016	February 24, 2016
Amount	\$1,185	\$900

The mortgage bonds have been secured by first or second charges against the respective properties. Mortgage bonds can be deployed up to 90% of the cost of a property under a first or second charge on that property. If it is a second charge, the total debt, including mortgage bonds, cannot exceed 90%.

Series IV mortgage bonds of \$3 million matured on June 30, 2012 and \$3 million in Series VII mortgage bonds matured on May 31, 2012. Both were repaid on maturity. The Company has no right to redeem the Series V or VI bonds prior to the maturity date.

Notes to the Condensed Interim Consolidated Financial Statements

September 30, 2012 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per share amounts and as otherwise indicated)

#### 7. Mortgages Payable

	Rate	Weighted	Maturity	September 30,	December 31,
	Range	Average	Dates	2012	2011
Fixed rate loans	4.21% - 7.97%	5.91%	Up to June 2031	\$ 234,322	\$ 250,077
Less: unamortized finance charges				(2,781)	(3,153)
Total net fixed rate mortgage loans				231,541	246,924
Variable rate loans:					
	Prime plus 1.00%				
- \$20 million development facility	or BA plus 2.75%		July 31, 2013	8,869	-
	Prime plus 1.00%				
<ul> <li>\$15 million development facility</li> </ul>	or BA plus 2.50%		July 31, 2013	11,085	-
- \$3 million secured construction loan	Prime plus 1.25%		June 30, 2013	3,000	-
Less: unamortized finance charges				(70)	(70)
Total net variable rate loans				22,884	(70)
Net mortgages payable				254,425	246,854
Impact of interest rate swaps				412	433
Less: current portion of mortgages payable				(35,439)	(19,261)
Total mortgages payable – long-term portion				\$ 219,398	\$ 228,026

All mortgages are secured by charges against specific assets. The unamortized finance charges are made up of fees and costs incurred to obtain the mortgage financing less accumulated amortization.

Included in net mortgages payable are \$4.2 million of mortgages obtained in 2010, which were converted from variable rate mortgages to fixed rate mortgages through the use of interest rate swaps entered into with a Canadian chartered bank. The terms of the mortgages and associated interest rate swaps are 10 years, expiring July 31, 2020. These interest rate swaps are valued quarterly and are recognized at fair value in mortgages payable with changes in the fair value reflected in profit and loss.

To fund development activities the Company has two 365-day revolving acquisition and development facilities with Canadian chartered banks available upon pledging of specific assets. One is a \$20 million facility that bears interest at prime plus 1.00% or BAs plus 2.75%, and the other is a \$15 million facility that bears interest at prime plus 1.00% or BAs plus 2.50%. Both facilities came up for renewal and were renewed with the same terms and conditions to July 31, 2013. At September 30, 2012 there is \$15 million available on these development lines (December 31, 2011 - \$35 million). Funding is secured by first mortgage charges on development properties. The Company must maintain certain financial ratios to comply with the facilities. These covenants include loan-to-value, debt service, interest coverage and occupancy ratios, as well as shareholder equity tests. As of September 30, 2012 the Company is in compliance with all covenants.

#### 8. Bank Indebtedness

The Company has a \$10.0 million operating line of credit facility with a Canadian chartered bank at the rate of prime plus 1.00% or BAs plus 2.50%, maturing November 30, 2012. The amount available to be drawn fluctuates depending on the specific assets pledged as security. At September 30, 2012, \$3.9 million (December 31, 2011 – nil) was drawn on the facility and therefore the maximum amount available to be drawn on the facility was \$6.0 million, net of letters of credit outstanding (December 31, 2011 – \$9.6 million). As security, the Company has provided a \$12 million demand debenture secured by a first mortgage over seven properties.

Notes to the Condensed Interim Consolidated Financial Statements

September 30, 2012 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per share amounts and as otherwise indicated)

#### 9. Share Capital

#### (a) Authorized

The Company has authorized an unlimited number of preferred shares and an unlimited number of common voting shares.

#### (b) Issued and Outstanding

	Septembe	er 30, 2012	Decembe	r 31, 2011
	Shares (000s)	Amount	Shares (000s)	Amount
Common shares outstanding, beginning of the period	59,878	\$ 87,550	50,189	\$ 47,395
Issuance of common shares:				
Shares issued through exercise of stock options	120	582	20	60
Shares issued through dividend reinvestment plan	112	525	305	1,298
Shares issued through equity raise <sup>(1)</sup>	-	-	7,590	30,861
Shares issued through debt conversion				
- face value debentures	3,526	12,087	1,774	6,873
- impact of fair value of convertible debentures ·	-	4,756	-	1,063
Common shares outstanding, end of the period	63,636	\$ 105,500	59,878	\$ 87,550

<sup>(1)</sup> Net of deferred income tax asset of \$665 thousand.

The Company is a mutual fund corporation as defined in the Income Tax Act (Canada) and as such, shareholders have the right to redeem their common shares at 90% of the lesser of the Market Price of the share (Market Price is defined as the weighted average trading price of the previous 180 trading days) and the most recent Closing Market Price at the time of the redemption. The redemption price may be satisfied by either cash or a note payable, at the discretion of the Company. The note payable would bear interest at a rate equal to the prescribed rate of interest under the Income Tax Act (Canada) in effect at the time of its issue, and will mature and be fully repaid two years after issuance. The notes may also be prepaid without penalty. For the nine months ended September 30, 2012 no shareholder had redeemed shares under the mutual fund corporation provisions (December 31, 2011 – nil).

The Company has a Dividend Reinvestment Plan to enable Canadian resident shareholders to acquire additional shares of the Company through the reinvestment of dividends on their shares. Shares issued in connection with the Dividend Reinvestment Plan are issued directly from the treasury of the Company at a price based on the weighted average closing price of the shares for the 20 trading days immediately preceding the relevant dividend date. Participants also receive "bonus shares" in an amount equal to 3% of the dividend amount reinvested. Pursuant to the Company's Dividend Reinvestment Plan, during the nine months ended September 30, 2012, shareholders were issued 112 thousand shares at a weighted average price of \$4.69 per share (for the nine months ended September 30, 2011 – 264 thousand shares at a weighted average price of \$4.26 per share).

#### 10. Restricted Share Unit Plan

The Company has a Restricted Share Unit Plan ("RSU Plan") to enable the Company to reward directors, senior management and employees for their sustained contributions and to assist in attracting, retaining and motivating directors, senior management and employees of the Company. Restricted Share Units ("RSUs") may be granted from time to time on a discretionary basis by the Administrator (the Corporate Governance and Compensation Committee of the Board of Directors). Each RSU notionally represents a share in the Company. Each RSU credited to a participant, shall receive a distribution of additional RSUs equal to the amount of dividends paid per share by the Company on its common shares ("Dividend RSUs"). The number of Dividend RSUs to be issued for each dividend payment will be equal to the aggregate amount of such dividend payable to a participant on his or her RSUs divided by the volume weighted average closing price of shares for the five trading days immediately preceding such applicable day. The Dividend RSUs vest immediately and are redeemed by the participant in either cash or shares. The RSUs will vest as follows: one-third of a given award on the first anniversary of the grant date, one-third on the second anniversary of the grant date and the balance on the third anniversary of the grant date. Upon vesting, a participant must redeem the RSUs for cash or shares or a combination of both. Currently, the maximum number of shares that may be issued under the RSU Plan upon the redemption of RSUs and Dividend RSUs is 5,879,261. At September 30, 2012, no RSUs have been granted.

Notes to the Condensed Interim Consolidated Financial Statements

September 30, 2012 (unaudited)

(tabular amounts in thousands of Canadian dollars, except per share amounts and as otherwise indicated)

#### 11. Change in Non-Cash Working Capital

	3 Months Ended September 30,		3 N	Months	9 Months		9	Months
			Ended September 30,		Ended September 30,		Ended September 30,	
		2012		2011		2012		2011
Receivables	\$	287	\$	(338)	\$	(56)	\$	(639)
Prepaid expenses and mortgage deposits		1,197		1,523	(2	2,320)		(1,185)
Accounts payable and accrued liabilities		(138)		397		2,070		1,752
Income taxes payable		3		19		11		57
Total cash from change in non-cash working capital	\$	1,349	\$	1,601	\$	(295)		\$ (15)

#### 12. Subsequent Events

#### **Financing**

The Company obtained a commitment for long-term financing for a property located in Bedford, NS in the amount of \$16 million with a 15 year term. Closing is expected at the end of November. Proceeds will be used to repay \$7.9 million of the development line currently outstanding on this property. In October 2012 the Company repaid a \$3.8 million mortgage on this property.

The Company obtained long-term financing for a property located in Manotick, ON in the amount of \$5.2 million with a 15 year term and an interest rate of 4.80%. On closing, the Company repaid \$4.0 million of the development line currently outstanding on this property. The Company owns 50% of this property.

#### Debentures

The remaining \$345 thousand in Series V convertible debentures were converted to 101,470 shares.

\$20 thousand in Series VI convertible debentures were converted to 5,263 shares.

#### 13. Comparative Figures

Certain comparative figures have been reclassified in order to comply with the current period's presentation.

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